

First Published... HOLIDAY... day August 22 1974... six pence

THE TIMES

Irving Wardle at the Edinburgh Festival, page 12

Government will n restrictive als by service lustries

to outlaw price-fixing and other restrictive es in almost all commercial services, vary- m travel agents to undertakers, were d yesterday by Mrs Williams, Secretary of or Prices and Consumer Protection. The professions are excluded. Inviting representatives of about 80 to submit views within two months.

Professional bodies luded from list

Clayton plans to outlaw and uncompetitive wide range of service s announced yester- Williams, Secretary of Prices and Consumer disclosed that she intend restrictive trade laws for goods to given the trades two which to comment issue an order in less months. Her depart- rday issued list of whom the order y. It included road travel agents, flying building societies, animal-breeders, aners and owners of The department i that exclusion from not imply exemption rder. The Association 'comed the plan, but disappointment that i services were to be "The man in the find it add that when a house his estate s register a restric- ce but his solicitor

bat professional ser- not within the scope Trading Act. America s them included were hen the Fair Trading fore Parliament. order is laid, traders to restrictive agreed- r by it will have to em with the Office of King. If Mr John Director-General of g, considers any such , damaging to the can have it referred Restrictive Practices hure to comply with s ruling constitutes

even would not com- Government's plan. A member of his staff uld not affect them rder was laid. Hains wants to check s and agreements in i companies apportion rating areas to each restricting consumer

is surprised by move

et Stone come under the new regulations except in relation to interest rates. The Building Societies Association pointed out last night that it had no mandatory powers over its members who are free to do as they wish. It is felt, however, that the building societies' insistence upon nominating the insurance company from which the house- buyer should obtain fire insurance cover might come under attack. Many of the listed services, Continued on page 17, col 3

Mr Shore agrees to Court Line inquiry

By Maurice Corina Industrial Editor An investigation into the affairs of Court Line and all its subsidiaries was ordered by the Government last night under Section 165 (B) of the Companies Act, 1948. Ministers are pleading their full cooperation and will make all their information available. This development came less than a week after the financial crash of one of Britain's leading travel groups during which period Opposition spokesmen have pressed repeatedly for an official inquiry.

Announcing the Government's decision, Mr Shore, Secretary of State for Trade, said that the determination to reinforce protection for individual holiday-makers. Discussions to be pursued urgently with the Civil Aviation Authority and the travel industry "will not be limited to any particular method".

Mr Shore said the terms of reference would include all circumstances leading up to the group's failure and the losses suffered by holidaymakers and other members of the public in Britain and abroad: They will be able to investigate the affairs of the subsidiaries, and the Government will cooperate to the full in the inquiry, and to this end will make available to the inspectors all the information available in Government at all material times for which they may call.

It might be two years before any findings are submitted for possible publication. In authorizing an inquiry, Mr Shore has invoked powers of the Companies Act for an investigation in circumstances suggesting fraudulent or unlawful conduct. Last night he gave more information about the Government's dealings with the company after the announcement at the end of June that Court Shipbuilders would be taken over.

He disclosed that as early as August 1, a report sought from City accountants examining Court Line's longer term viability and cash resources indicated difficulties in future borrowing requirements. A solution became urgent and from August 2 to August 13 the Government explored alternative plans for disposing of the leisure activities. On August 13 it became clear the attempts could not succeed.

For the next two days Mr Shore personally considered with Court Line and other interests a scheme to protect holidaymakers until the end of September. A limited government guarantee for the necessary bank borrowing and a government indemnity for a liquidator to cover creditors' claims were involved.

On August 15, Court Line was told that the Government could not arrange an effective scheme. The companies liquidated; Court Line last night disclosed that it had placed five of the companies involved in the collapse into voluntary liquidation (our Business News Staff writes).

The group said it had become clear that there was a need to clarify with the Association of British Travel Agents "the position regarding substantial sums held by travel agents, and to provide for the maintenance of essential records". The companies are: Clarksons Holiday Holdings; Clarksons Holidays; Halcyon Holidays; Associated Travel and Leisure Service; and Court Travel.

Other Court Line news, page 2 Mr Benn's task, page 17



Mr Heath, Leader of the Opposition, with Mr Paulo Didio, a worker at the Schweppes factory, Sidcup, yesterday, during a tour of his Bexley-Sidcup constituency.

Tory plan to benefit women and elderly

By David Wood Political Editor The essential strategy of Sir Keith Joseph's Social Security Act, 1973, has been retained in a policy paper on pensions published yesterday by the Conservative leadership. It is argued that it will be of first importance after the general election to re-establish the Joseph provision for women's pensions, and the growth of sound occupational pensions schemes based on employer-worker contributions.

If the 1973 Act was imperfect, it still stood as "the quickest possible way of laying a firm foundation for future developments". But the pace of progress would depend upon the restoration of a healthy economy, and a real boost to investment could be expected from the increased funding of pensions schemes.

On the basis of studies carried out by a group of Conservative MPs, led by Mr Kenneth Clarke, Sir Geoffrey's policy paper considers improvements which could be made in occupational pension schemes for women, so that "a woman would receive for equal contributions benefits that were equal to those payable for a man".

The paper comments on "the substantial arguments" for a more flexible retirement age for men as well as women, but cautiously notes that a Conservative government would not rush into changes, because the purpose of the scheme would be frustrated if it were changed in such a way as to increase substantially the number of people retiring at any age before they had made adequate savings for a second pension and adequate contributions to their basic state pension.

Sir Geoffrey suggests that one improvement might be to make changes in the second pension scheme so that a woman who works until she is 65 would be granted the right to the same pension as a man if she has an equal contribution record. Moreover, those who wanted to work beyond the statutory retirement age should be encouraged to do so.

He conceded that the state of the stock market might be

Mr Wilson to address TUC next month

By Paul Routledge Labour Correspondent Mr Wilson is to address the annual Trades Union Congress in Brighton early next month. The TUC General Council yesterday unanimously agreed to a proposal from Lord Allen of Fallowfield, the chairman and leader of the shop workers, that he should be invited as a mark of trade unions' appreciation for the Government's record since taking office.

A date has yet to be fixed, but the most likely day is Thursday, September 5, the day after delegates discuss economic policy and the TUC's "social contract" with the Government. Mr Len Murray, general secretary of the TUC, was at pains yesterday to discount the notion that the unions were providing Mr Wilson with a prime political platform.

"In the light of the Labour Government's response to the things which the trade union movement had asked for, and in the light of the relationship between the TUC and the Government, it was felt desirable to have the Prime Minister present to give an account of the things the Government has done, is doing and is intending to do", he said.

Mr Wilson last addressed the TUC at Portsmouth in 1969, shortly after the previous Labour Administration had agreed to trade union demands that in Place of Strife, Mrs Castle's labour reforms, should be withdrawn. He gave an unapologetic explanation of the Government's reasons for introducing the White Paper, and, according to observers, was given a chilly reception.

In a sharp attack on the City yesterday, Mr Murray said: "I think people inside the City of London, whether for selfish reasons or through an inability to understand the nature of economic development, are spreading alarm and despondency. They are doing the country no service and certainly, in the long run, are not going to do industry any service either."

The rest of the news

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Secrets of Rockefeller fortune to be revealed

From Patrick Brown Washington, Aug 21 America is about to learn the answer to one of its favourite questions: How rich are the Rockefellers?

It is already quite clear that the various committees of the House of Representatives and the Senate are going to examine Mr Nelson Rockefeller's financial position with great care when they consider his nomination for the vice-presidency. The Government, as is universally known, seems resigned to the prospect. President Ford's total possessions, down to the last cent, and all his tax returns for the past decade, were exposed to the public when he was confirmed as Vice-President last year and there is no chance that Mr Rockefeller will escape.

John D. Rockefeller, Jr, his father, had five sons and one daughter. Among them they have over 40 children (Mr Nelson Rockefeller has six) and the way the fortune is spread among these 40 or 50 people and is carried in foundations, trusts, and a real estate, is known only to them.

Governor Rockefeller will, of course, be asked only about his own holdings but it ought to be possible to reconstruct from his answers a fair picture of the present disposition of the most famous of all American fortunes. The Du Pont family may be even richer and the Mellons as rich, but they have nothing approaching the glamour, public interest or political weight of the Rockefellers.

Mr Ferdinand Lundher, author of The Rich and the Super-rich, estimated that in 1964 a "financial punch" of the Rockefellers was about \$5,000m. The stock market has not been doing well this year and some of the family holdings are probably worth no more now than they were 10 years ago.

On the other hand oil, the base of the Rockefeller fortune, is more profitable than ever. So is real estate, and the Rockefellers' own great tracts of the island of Manhattan with a value now rather greater than when it was first on the market. In particular, the combined Continued on page 5, col 7

Mr Ford likely to stand for election

From Our Own Correspondent Washington, Aug 21 President Ford will probably stand for election in 1976. Mr Jerald terHorst, his press secretary, said that he had discussed the question with the President last night and again this morning. He told a press conference today that Mr Ford "probably will run in 1976, assuming he is nominated by the delegates".

Mr Nelson Rockefeller said yesterday that his understanding was that the President had every intention of running. His popularity, immense just now but bound to diminish in the next two years, will still be far greater than that of any other possible Republican candidate, unless there is some disaster.

Mr Callaghan's call, page 2

100 arrested in raids

Yard detectives had early 100 men and a last night after raids in an investigation in car sales fraud, those held are charged today with clothing criminal de-lam, grievous and burglary. and other ere also seized during 125 premises in the southern Home It was the biggest ever undertaken by s Serious Crimes

235 officers, men r, under the super- Chief Supt Albert were bricked at 3 day and were given to take up positions, and others with the raids.

Waken ill

Hunter, the profes- r, was taken by air yesterday to stand s Martina Arroyo at rgh Festival perform- r's Requiem at the ll last night. Miss been taken ill.

Red baby found

Robinson, the baby s, a grant at Borrow- yshire, on Tuesday, last night at Long w miles away. Police a man and a woman.

British envoys in Cyprus moves

By Our Diplomatic Staff Britain has begun the delicate task of picking up the fragments of the shattered Cyprus peace talks, but at present there still no sign that an early resumption of the Geneva negotiations is contemplated.

Yesterday Britain's ambassadors in Ankara and Athens had meetings with the Turkish and Greek Prime Ministers. On Monday the British High Commissioner in Nicosia saw Mr Clerides, the acting Cypriot President, and is to have a meeting soon with Mr Denktash, the Turkish Cypriot leader.

In London the Foreign Office has been at pains to play down suggestions that a British peace plan was under way. At present the meetings with the parties involved in the conflict are merely designed to sound out the desirability of holding further talks and to discover what concessions might be offered by Ankara and Athens. Britain feels it would be a waste of time to start a third round of peace talks unless

there is a genuine chance of results. The present round of consultations are expected to continue for at least the rest of this week.

Mr Callaghan, the Foreign Secretary, is continuing his holiday at his farm in Sussex but remains in close touch. Our Athens Correspondent writes: "A British initiative to induce the Greek Government to return to the Cyprus peace talks in Geneva, preferably next Monday, has stumbled on a Greek refusal to negotiate under the present status quo on the island."

The Greek leaders believe there can be no rational discussion until Turkey furnishes substantial evidence of good faith and credibility. Sir Robin Hooper, the British Ambassador, today spent 45 minutes with Mr Karamanlis, the Greek Prime Minister, after delivering the British invitation to negotiations, which had already been sent to Mr Clerides. It was the Cypriot President's

"constructive" response that encouraged Britain to take the initiative in Athens and Ankara. Earlier, the United States, which as one diplomat put it, is doing the "softening up" process for the resumption of talks, had notified the Greek Prime Minister that Ankara showed willingness to reduce both the expenses of politicians when in Cyprus, especially at the western end of the Attika Line, and of the number of Turkish troops on the island.

Russia is unlikely to be pleased by the prospect of the dispute returning to the "Western club" for negotiation. It was natural, therefore, that Mr Igor Yezhov, the Soviet Ambassador to Greece, should call on Mr George Mavros, the Greek Foreign Minister, late last night to deliver a Note. It urged the full carrying out of the Security Council Resolution 353. This calls mainly for the withdrawal of all foreign troops from the island. Greek mountain guerrillas page 5

Gatwick-based airline's licence suspended

By Our Air Correspondent Donaldson International Airways, a Gatwick-based independent airline, has had its air transport licence formally suspended by the Civil Aviation Authority, it was announced yesterday.

The CAA said that it had taken the action "pending clarification of the airline's financial position, and the state of its resources".

No package holidaymakers are likely to be stranded by the closure of Donaldson. The suspension of the airline, coming so soon after the financial collapse of Court Line, however, can only weaken public confidence in the British airline industry.

The Donaldson collapse was foreshadowed in The Times on Monday. The CAA has long been concerned about the airline's finances.

At this, the officer gave way. The Phantoms were instructed to turn about and head back to Iraklion.

To land safely they had first to jettison their bombs and rockets into the sea. One of them caught fire on touching down and was destroyed. But the crew of two escaped with minor injuries.

Then came a third telex mes-

Greek air strike 'was halted by threat from US'

From Alan McGregor the Turkish salient round Nicosia.

They did so on the order of their commanding officer, a Greek lieutenant-colonel, who, at his headquarters on Crete's Akrotiri peninsula, beside Suda Bay, had decided that the situation imposed on him the responsibility of what he regarded as a patriotic initiative.

That morning, Greece was effectively almost without a government. The chiefs of the armed forces, shaken by events in Cyprus, were in the process of ousting the Androusoylos Cabinet and were contacting the professional politicians with a request to form a government of national unity.

The account given by the informant says that as soon as the radar network at the United States installations in the shared air facilities on Crete had established the course of the Greek aircraft, the colonel received an order on the telex network that he call them back. He ignored it completely, not even acknowledging receipt. The same happened with a second order a few minutes later.

BANGLADESH DISASTER Thousands of children orphaned and injured desperately need food, shelter and medical aid. Help today is worth many times more than help when it may be too late for some. £3 provides 6 blankets for the homeless. £5 feeds 2-children for a month. £25 provides 360 nourishing meals. Please send your generous donation quickly to: ACTION IN DISTRESS Dept TA3, 139 Oxford Street, London W1R 1TD. Supporters include: The Rt Hon Christopher Chataway, Sir Cyril Black, Group Capt. Leonard Cheshire, Yehudi Menuhin, Cliff Michelmore.

HOME NEWS

Mr Callaghan appeals to unions for £500,000 and active help in election campaign

By Paul Routledge Labour Correspondent Mr Callaghan, the Labour Party treasurer, yesterday launched an appeal to the trade unions for £500,000 for a general election campaign.

Mr Callaghan told the union leaders: "We want more than financial help. We want the active support, in the committee rooms and on the doorsteps, of trade union members."

He said inflation must not be cured by deliberate unemployment. "We reject the Conservative view that unemployment is one of those remedies, and the greatest safeguard of the ordinary worker can have against mass unemployment is to make sure that the Conservatives are defeated whenever the general election takes place, and that Britain has a strong Labour government with a working majority in the House of Commons."

MPs press attack on Labour over Court Line crash

By Our Industrial Editor Mr Tom King, Conservative MP for Bridgwater, is writing to Mr Wedgwood Benn, Secretary of State for Industry, alleging that the Commons was "seriously misled" by a parliamentary reply on the Court Line rescue operation.

Mr King said the Government had misled the Commons by saying that the Court Line rescue operation was a success. He said that the Court Line rescue operation was a failure.

Mr Sidney Perez, head of the ABTA rescue operation, and two directors of the Tour Operators Study Group Trust Fund, which administers the bond funds, were due to fly to Madrid last night after discussions between ABTA officials and Mr Shore on Tuesday evening.

Mr Shore said that the Government would not refund the money to the holidaymakers and would not, in that case, pay the hotel keeper.

Meanwhile, a faint hope emerged last night that the Court Line at the centre of a row over whether it has back financial bond for its clients.

Mr Prior on Tory 'social contract'

By Our Political Editor While accepting the Labour Government's Trade Union and Labour Relations Act, 1974, as the basic legal framework for trade union organization and collective bargaining, an Economic Secretary to the Government said yesterday that the Conservative Government would go further and review and improve the structure of law and practice relating to the individual worker's rights.

Mr Prior said that Britain could get a higher standard of life for everyone only if those who worked in industry, commerce and services could find a way to cooperate more effectively in producing wealth.

They were not prepared to sacrifice the interests and rights of individuals and of the rest of the community. The twin themes of the philosophy underlying the Conservative industrial relations policy were "a respect for the legitimate rights and interests of trade unionism, and a concern for the legitimate rights and interests of individuals and of the community as a whole."

Statements made on best information, Mr Shore says

Mr Shore, Secretary of State for Trade, yesterday announced an inquiry into Court Line affairs and reinforced safeguards for holidaymakers. His statement said in part: The full story of these events will be examined by the inspectors, but in the light of inaccurate accounts that have already appeared certain points need to be made clear.

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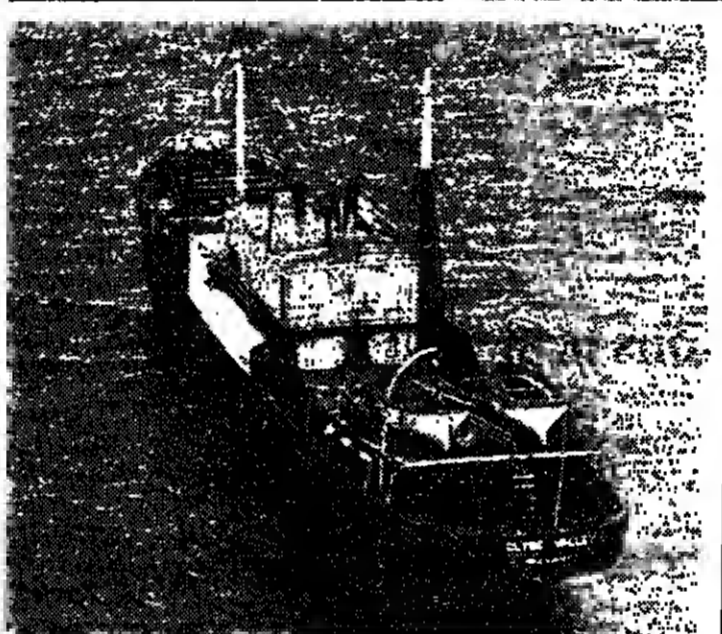
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Advertisement for Thomson Holidays featuring 'This week's Quick Tickets to the sun' and a 'Square Deal Offer' for Majorca, Portugal, and the Azores.

Workmates said to have put LSD in drink

From Our Correspondent Southampton Two young men were said at Eastleigh Magistrates' Court, Hampshire, yesterday to have put LSD into a workmate's breakfast drink, which had created "appalling suffering to the victim."



The Clyde Valley in Carrickfergus Harbour.

Famous Ulster ship makes an inglorious end

From a Staff Reporter Belfast The most famous ship in recent Ulster Protestant history, the nineteenth-century steamship Clyde Valley, which brought Carson's guns to Northern Ireland for the old Ulster Volunteer Force over half a century ago, made her last voyage yesterday in circumstances that can scarcely be imagined.

Only a few minutes after a local National Front politician had tried to pull the stopcocks out of the vessel and sink her.

Irish jails ban food parcels for prisoners

From Our Correspondent Dublin All food parcels for prisoners in Irish jails are to be stopped, the Irish Department of Justice announced yesterday. This is one of the measures taken after the breakout of 19 prisoners from Portlaoise jail on Sunday.

Newry's fears grow IRA tightens grip

By a Staff Reporter The Provisionals' threat against the lives of the local power workers deprived Newry of electricity for the second day running yesterday, while five miles away a train hijacked by the IRA with what appeared to be 200lb of explosives on board, cut all rail traffic between Belfast and Dublin.

Street lighting has been switched back to workers. The Army has been in the town in case it had to take advantage of a statement from the IRA that it had not prepared for the possibility of any new security forces.

Report excludes tourist areas as oil sites

A large area of tourist country in the Clyde estuary region was excluded yesterday as a possible site for building North Sea oil-production platforms.

The study was extended to cover the whole Clyde coastline north of a line between the Mull of Kintyre and Loch Ryan. The Scottish Office emphasizes that the study is not a statement of government policy.

Weather forecast and recordings



Table of weather recordings for various locations including London, Edinburgh, Glasgow, and other major UK cities, showing temperature, wind, and cloud cover.

Handwritten text at the bottom of the page, possibly a signature or note.

Line Crime News

Explosives inspectors report increase in road accident deaths

Home Affairs spokesman said that 17 people, the highest for 15 years, died in a result of accidents involving petrol and explosives...

Mr Clive Jenkins on 'white serf' companies

By Tim Devlin A list of so-called "white serfdom" businesses that pursue antisocial or anti-trade union policies is being drawn up by Mr Clive Jenkins...



Mr John Randall, left, NUS president, and Mr Jenkins signing the agreement between their unions, in a Fleet Street public house yesterday.

State call to revive 'cottage hospitals'

By Martin Huckerby The revival of the English cottage hospital was signalled yesterday by a government call for the development of "community hospitals"...

In brief

Minister critic of football rowdies

Football supporters who misbehave abroad deserve all they get, Mr Hugh Jenkins, Parliamentary Under-Secretary of State, Department of Education and Science, said at Billingham, Teesside, last night.

Tommy Lawton is convicted

Tommy Lawton, the former England and Nottingham County footballer, was remanded on bail of £30 by Nottingham magistrates yesterday until September 4 for reports to see if he is suitable for a period of community service work.

£20,000 drug charge

Three Ghanaians, two seamen and a taxi driver from London, who were arrested yesterday after the arrival of the Ghanaian ship 'The River'...

344 years after

The family of John Winthrop, who emigrated to America from Groton, near Haddesfield, Suffolk, in 1630 and became the first Governor of Massachusetts, have sent £1,000 towards the upkeep of Groton's fifteenth-century parish church.

£2m housing plan

Castle Point council is to consider a £2.2m plan for Canary Island and Beoffield which involves buying land for 222 houses for £696,350, subject to agreeing the cost of erection by the builders offering the land.

Runaway wolf shot

A police marksman yesterday killed a wolf which escaped on Tuesday from Pinewood film studios, near Iwer, Buckinghamshire.

12p for 'The Listener'

The price of The Listener is to rise next week from 9p to 12p.

Summonses taken out over Swedish film

Summonses have been taken out against Jaczy Cinemas Ltd and the manager of the Jaczy, Charing Cross Road, London, over the showing of a Swedish film, 'Morc About Language of Love', which was seized from the cinema by the police 10 days ago after a complaint by Mr Raymond Blackburn.

Draining of motorway bog will benefit farmers

From John Chartres Manchester A 7ft diameter drainage pipe has been installed with an outfall into the Manchester Ship Canal. The drain has been connected to Chat Moss dykes built by generations of farmers and Mr Ronald Greatrix, resident engineer of the North Western Road Construction Unit, says it should lower the water table throughout the area, thus making more land workable.

'Let Nato share oil defence'

Nato should be asked to contribute to the defence of North Sea oil, Professor Alan Thompson, joint chairman of a universities' study group investigating oil development, said yesterday.

Vandals' vengeance

Mr Bruce Holland, a councillor who has been active against vandalism, returned from holiday to find that vandals had flooded his house in Main Road, Naphill, near High Wycombe, Buckinghamshire, by firing a hosepipe through the letter box.

Police errors of judgment in dead girl case

From a Staff Reporter Edinburgh There were "errors of judgment" and "some weaknesses of working methods" in police inquiries into the disappearance of Susana Edmond, aged 10, of Inverness, who was later found murdered.

Decision later in case of Maria Colwell's mother

By a Staff Reporter The fight by the mother of Maria Colwell, the child who was beaten to death by her stepfather last year when she was seven, for custody of her son aged five months was postponed yesterday at Wood Green Juvenile Court.

'Poor response' to race relations proposals

By Peter Evans Home Affairs Correspondent Inadequate response by the Department of the Environment and many local authorities to recommendations of the Select Committee on Race Relations and Immigration is criticized by the Community Relations Commission in a report today.

Woman burnt by acid

Mrs Patricia Roberts was treated for burns yesterday after containers of sulphuric acid fell from a lorry in the market place at Great Bridge, Staffordshire.

Victim

An aged 82, taken to a Peterborough with injuries yesterday, is the pensioner to trip over and down this week in a centre to cordon an ental pedestrian area.

Her indulged of 16 by

ing him cars Arthur Osman has indulged her son, who looked older than he was, by buying him old cars. He was too young to be stated at an inquest yesterday.

Recording

George Billington, the said the boy's mother seen her son for 15 minutes made up for the lost by providing him with had had seven or eight. He had been drinking at night club and dead happened at 1 am. He failed to take a hit a wall and tree, said. Donald Stark, of Long Birmingham, said he had with the boy's mother. The boy had been since he was 15. "His passion for cars", Mr Stark said after leaving a club he heard the boy cannot see the road.

Advertisement for British Caledonian airlines featuring a large map of the world and text: 'Let's go around the world... British Caledonian's domestic services link Edinburgh, Glasgow, Belfast, Manchester and Jersey to Gatwick-London's most accessible airport...'

4 BUSINESS NOTICES READERS are recommended to take appropriate professional advice before entering obligations.

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MISCELLANEOUS FINANCIAL DUNBAROTON COUNTY COUNCIL Issue of 20 August 1974. 2pm till 22 September at 11.30. Applications 2pm. There are 24m bills outstanding.

LEGAL NOTICES THE COMPANIES ACT 1948 In the High Court of Justice Chancery Division. Notice is hereby given that a Petition for the winding up of the above-named company...

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DOMESTIC SITUATIONS

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THE TIMES SPECIAL REPORT We like to keep you in the know

WEST EUROPE

Senator Nenni warns Italians against increasing US bases

From Peter Nichols Rome, Aug 21 Senator Pietro Nenni today issued a strong warning to the Italian Government against so much as contemplating acceptance of more American bases here if Greece insisted on a United States withdrawal. Despite his 83 years, the old Socialist is now widely considered the most authoritative voice among Italian politicians. He is still remarkably vigorous and well informed with a patriotic forthrightness.

The slightest show of hesitation on the part of the Government with the Milan newspaper Corriere Della Sera, would simply aggravate Italy's internal problems. He is highly critical of what he regards as misjudgment by Dr Kissinger, the American Secretary of State, in handling the Cyprus crisis and appeals for a revival of European policy in part to act as a dam to contain the crisis of Nato.

His call comes at a crucial moment in Italian affairs. The Mediterranean crisis is imposing fresh decisions on the Italian Government, while the current negotiations for a German loan may well prove the basis for new approaches to European problems of significance to the Community as well as of immediate relevance to Italy's serious economic and political problems.

Skua aircraft raised from Norwegian lake The only remaining Fleet Air Arm Blackburn Skua aircraft, which crashed on a frozen Norwegian lake in 1940 and later sank, has been recovered by a Royal Navy diving team. It is to be restored and put on display at the Fleet Air Museum in Yeovilton after being shipped home.

Four-nation plane buying group may collapse One of the difficulties is that the Belgians and the Dutch insist upon reaching a decision by the end of this year. Another is that the French aerospace industry, and particularly the firm of Dassault, has strong links with industrial links with the Belgians, who are thought likely to plump for a promised variant of the Mirage F1. But the Dutch feel disinclined to buy French.

Fate of Italy's ancient castles Rome, Aug 21 - Italy has 20,000 castles, fortresses and towers in more or less good repair, but only 6,000 are good enough to be lived in, according to a survey conducted by the Italian Institute of Castles. The report said that another 6,000 castles could be reclaimed. The rest have decayed beyond repair. Only a small number of castles are inhabited by their owners.



Caroline Pessers, aged five, who has been kidnapped from her parents' home.

Kidnappers demand £15,000 for child

From Sue Masterman The Hague, Aug 21 The five-year-old daughter of a Dutch businessman has been kidnapped and is being held to ransom for 100,000 guilders (£15,000). The child's father, Mr Willem Pessers, aged 51, has said that he is willing to pay the ransom. He announced this afternoon, 24 hours after his daughter, Caroline, had vanished from her home, in a telephone call to Mrs Pessers, the kidnappers said that they would negotiate with her husband and with no one else. They said that Mr Pessers should get the money together and let them know when he had it.

Milan boy freed for £33,000 ransom Turin, Aug 21 - A 15-year-old Milan boy kidnapped last week was freed in hills near here today after payment of a ransom of about 50m lire (£33,000), police sources said. The boy, Stefano Barberi, was in good health and had been treated well, police said. He was kidnapped while on holiday near Lake Maggiore with his parents. He disappeared on August 15 after going off on a motor scooter to play golf. Renter.

French to be freed from hotel registration

From Our Own Correspondent Paris, Aug 21 The French are to be freed from the necessity every time they book into an hotel of registering their name, address, profession and marital status. M Poniatowski, the Minister of the Interior, last night said that legislation would be introduced soon to abolish the police check on the movement of citizens, which goes back uninterrupted to the French Revolution. The minister explained that the more than 14 million

Mr Chamberlain 'saved Hitler in 1938' The appeasers - won greatest victory and Dr Chamberlain's efforts to hold the line in Munich were seen by some to be the key to establishing a new government with him as Chancellor. After the signing Munich agreement, on September 30, 1938, Hitler was the world, having demonstrated that the British and democracies were of no account in one of the tragedies of world power, thereby war inevitable. Mr Chamberlain's mission was to strengthen the resistance of Britain and the United States to the growth of Hitlerism and to create a situation in which the German generals, who were desperately afraid of a war on two fronts, could depose Hitler. The partnership between Chamberlain and the generals was the result of its power on September 15, 1938, poised for action, at the very moment when the British Prime Minister, Neville Chamberlain, rushed ignominiously to Germany to see Hitler. At the end of July, 1938, when the rapid rise of the

French give stop-gap concession to farmers

From Richard Wigg Paris, Aug 21 President Giscard d'Estaing returned to Paris from his holiday break, immediately took up with the Cabinet the problem of the discontent of French over agricultural prices awaiting next month's meeting of the EEC agricultural ministers. The Cabinet conceded further measures in the form of a rebate payments. M Andre Rossi, the minister spokesman, announced that a total of 200m (more than £7m) will be rebated to farmers on the value-added tax paid on purchases in 1974. An amassed 800m exists from the year 1972. This was France 40 than the figure widely by the French press that France would permit to the farmers, limit of Francs 10,0. Later an official was issued declaring "precise figure of reimbursement had been by the Cabinet."

Kidnappers demand £15,000 for child (Continued from page 1) quarters of an hour later, by the same man, announced that the child had been kidnapped and was being held to ransom for 50,000 guilders. Later in the evening, in another call to the police, the kidnappers raised the ransom to 100,000 guilders and said they would contact the police or the family with instructions today. This morning, in a telephone call to Mrs Pessers, the kidnappers said that they would negotiate with her husband and with no one else. They said that Mr Pessers should get the money together and let them know when he had it.

Libyan leader in Paris for private visit From Our Own Correspondent Paris, Aug 21 Major Abdesslam Jalil Libyan Prime Minister, today for what French described as a "brief visit". No political discussions were foreseen. The Prime Minister's visit was seen by journalists as a sign of support to be welcomed by the French Army officer's Ministry of Defence as by the Libyan Ambassador. The young uniformed soldier in the picture was seen in the Libyan capital, Tripoli, on his way to Paris.

French to be freed from hotel registration (Continued from page 1) French men and women for the police last year, were really of little use because "the criminals walked in under false names". Suppressing the forms would also rid the police of any temptation, M Poniatowski went on, to feed such information into the computer agency on French citizens. But he indicated that the reform would stop short of foreigners staying in French hotels. A new registration scheme was being worked out for them, he said.

Mr Chamberlain 'saved Hitler in 1938' (Continued from page 1) assessment movement was driving non-appeasers to despair, I was summoned to the Foreign Office for a meeting with Vansittart. Mr Young recalls in a foreword to the book. "He wanted me to visit Germany for the purpose of meeting Goerdeler secretly, to ascertain his views on the German situation." The book describes five secret meetings which were reported to the Foreign Office. Dr Goerdeler's missions were to strengthen the resistance of Britain and the United States to the growth of Hitlerism and to create a situation in which the German generals, who were desperately afraid of a war on two fronts, could depose Hitler. The partnership between Chamberlain and the generals was the result of its power on September 15, 1938, poised for action, at the very moment when the British Prime Minister, Neville Chamberlain, rushed ignominiously to Germany to see Hitler. At the end of July, 1938, when the rapid rise of the

HAIGLAND FASHION Longer skirts, briefer tops and larger Haigs. Don't be vague. The best dressed girls are drinking Haig.

RSEAS

Leaders of two communities in Cyprus to meet for first time since peace talks failure

Martin... Cyprus, is to meet... the Turkish... the Greek... the meeting is to... community leaders... tackle wider issues... the first public... the two sides to... ce since the Turkish... ched on the Greek... of Famagusta and... Mr Clerides had... ning that he was not... o return to Geneva... Turks persisted in... de of negotiation by... ched meeting... e two men is under... e been initiated... at Premb Chand, the... anions force com-... d talks separately... Although the United... d the two parties... ined a silence about... ed sources have con-... ed the encounter will... within the next 48... pressing problem... Greek Cypriot... at the moment is... by the flight of... 20,000 refugees... occupied by the... there, the capso-... called Atilla Line... l the Greek Cypriot... d robbed it of about... of its agriculture...

Refugees from Turkish invaders are preparing for winter in the Troodos mountains

10 plan to wage guerrilla war... social... nt... untains, Aug 21... d mountain range... ates the island of... become the refuge... han 50,000 Greek... iven from their... Turkish invaders... being expelled for... Cypriots expect will... stand should the... through the rest... all villages on the... es of the Troodos... packed sometimes... use. Relatives and... o areas occupied by... o threatened by... descended on the... er the past month... fortunate among... icked in schools... ment buildings or... g it in tents pitched... trees... have occupied the... that rolls back... oodoo foothills. All... ad that made up... Mount Olympus the... rd is dug in... recoilless rifles are... trees and to scrub... as pointed towards... a area where the... established their... ca... ore than 200,000... ots have been pur... the creation of the... tla Line by the... y. They are scatt... ed in traditional... in use at Dikeos and... ern towns of Lar... ol and Paphos. But... dos that they have... only shelter hut... from the Turks... os in a traditional... of recent years... red the hideouts of... rrorist movement... ge Grivas and his... left their homes with only the bare essentials, save for some mattresses and cooking appliances... A week ago the village shops were denuded of foodstuffs. Supplies from Nicosia were cut off and when Morphou fell to the Turks they lost their principal market place. Refugees added to the difficulty by buying up anything that was going at any price... "Some people have made their fortunes in these shops", one of the villagers said... down the road told me he had already made enough for his daughter's dowry... "She is getting married next week. At least that is one person who has been able to snatch some happiness from all this misery"... As the refugees settle in for what is expected to be a miserable winter, snowed in on the Troodos peaks, the Greek Cypriots are preparing for battle. Guerrilla units are being formed and experts of the Eoka days are training young National Guardsmen for the fight in which the Cypriots expect, guerrilla warfare... "Make no mistake about it, the battle is just beginning", said a young fighter whom I knew as a hotel desk clerk before the invasion. "No Greek Cypriot President can sign a document banding over our land to the Turks... So there must be another road. And this time we will be fighting the snrt of war we like. It will be no easy job for the Turks to roll their tanks up here... Even if they do, it is going in his hell on earth for them. We know all over these mountains, and remember what a job the British had trying to find Grivas and his men when they were in hiding here..."

Strike in Mozambique

Marques, Aug 21.—Mozambique... today... strike by civil... to freeze... substantial pay... government workers... Xiberto, the acting... also argued... or the dismissal... uts known to have... e previous Portu... ment... cases for the civil... 500 escudos (about... for those earning... 00 (£80) a month...

Air crash

Aug 21.—A Zaire 30 Hercules trans- crashed near Kisangani, killing passengers and seven... d, the news agency... -happened on... The wreckage... the next after...

Premier

Paris Aug 21.—Prince... ma, the Laotian... or, will leave for... oday for medical... overment sources... Prime Minister... ould heart attack... uter...

Miles wins world chess title

By Harry Golombek Chess Correspondent... By beating Alexander Kochev of the Soviet Union in the penultimate round of the World Junior Chess Championship in Manila, Tony Miles of England yesterday made sure of the championship because his score of 6½ points cannot be reached by another player... Miles had the black pieces to a Sicilian defence and the game was a sharply contested combi- dool struggle to which Miles was in his element. When it was in his element. When it was adjourned on the forty-first move Miles was clearly winning and his opponent resigned after only five more moves... Of his nearest rivals, Roy Dieks of Holland, lost in 55 moves to Jaime Nieto of Brazil and Lars-Ake Schneider of Sweden was defeated by Peter Mack of West Germany. So, although Miles still has to play Dieks in the last round tomorrow, the result of that game cannot affect the issue, because the English player is 1½ points ahead of the rest of the field... It is clear that the English master played with the utmost persistence and daring throughout the tournament as his results show. He drew with Mack in the first round, of the finals and lost to Marjanovic of Yugoslavia in the fifth round, but otherwise he has won all his games... The turning point came two days ago when he won a hard fought game against Schneider, and his clinching of the issue



Tony Miles: International master at 19.

Yesterday makes him the first British player to win the World Junior Championship... In so doing he also gains the title of international master and, at the age of 19, he would appear to be the world's youngest holder of that title. British chess owes a debt of gratitude to the Slater Foundation which provides funds to enable the Midlands expert, Bernard Cafferty, to accompany Miles as his second...



President Ford consoling Miss Diana Davies, daughter of Mr Rodger Davies, United States Ambassador to Cyprus murdered by Greek demonstrators in Nicosia, when his body was flown home yesterday.

Syria's 'friendly' talks in London

By Our Diplomatic Staff... Anglo-Syrian relations appear to have successfully weathered the diplomatic incident last month when Syria protested against alleged British interference in its policy towards its Jewish population... This was the impression given after a meeting in London yesterday between Mr Abdul Halim Khadam, the Syrian Foreign Minister, and Mr David Ennals, Minister of State at the Foreign Office... Last month Syria warned Britain that its "interference" in Syrian affairs could endanger bilateral relations. The warning came after British diplomats in London had conveyed to the Syrians British concern over reports of persecution of Jews in Syria... The talks yesterday touched on the subject of Syrian Jews but there were no new developments. The fact that the discussions were described as "friendly and cordial" was taken as a sign that bilateral relations had not been impaired by last month's incident... The talks also covered economic, commercial and cultural relations. There is a desire by both sides in increase trade. British businessmen were well represented at a dinner given by Mr Ennals for Mr Khadam on Tuesday... The Middle East situation was also discussed. Mr Khadam emphasised the need to maintain the momentum of talks aimed at reaching a settlement of the Middle East problem. Syria would welcome British participation in the Geneva peace talks... British arms sales to Syria was also briefly mentioned. Mr Ennals explained that Britain was prepared to consider such requests so long as the arms would not endanger the achievement of a just solution of the Middle East conflict... Mr Khadam invited Mr Ennals to visit Syria. The invitation was accepted in principle, although, in view of the likelihood of a British election in the autumn, no dates were fixed. The last British minister to visit Syria was Mr George Thomson in 1965... From London Mr Khadam is going to Washington for talks with American leaders. His visit there is a follow-up of the one paid by Mr Nixon, while President, to Damascus in June...

Israeli plane 'shot at by missile'

Tel Aviv, Aug 21.—Israel today complained in the United Nations that Egyptian forces on the East Bank of the Suez Canal fired a missile at an Israeli fighter yesterday... An armed clash between Palestinian guerrillas and Lebanese security forces in the southern town of Sidon was averted today through the intervention of leaders from both sides... Palestinian guerrillas from a camp on the outskirts entered the town in the morning and began shooting in the air and at cars... Some of them burnt rubber tyres, blocking traffic. They were protesting against the shooting last night of a colleague of a security roadblock in the area... The Palestine Armed Struggle Command (guerrilla military police) intervened and persuaded the guerrillas to withdraw... An Israeli Army spokesman said the Israeli aircraft, which was not hit, was on a routine patrol along the disengagement line and did not cross it... Under the terms of the disengagement agreement reached early this year, the Egyptians are not supposed to have any missiles on the East Bank of the canal... Israeli and Egyptian forces are separated by a United Nations buffer zone under the agreement.—Reuter. Our Beirut correspondent writes:

China attacks 'fraud' of Soviet aid

From Dassa Trevisio Bucharest, Aug 21... As guests from socialist countries streamed in today to celebrate Romania's thirtieth anniversary as a communist state, China chose the moment to launch an attack on Soviet Russia... It came in a denunciation of the two superpowers by Mr Huang Shu-iso, Peking's delegate to the world population conference in Bucharest. In a 40-minute diatribe he left no doubt that by China's reckoning Russia was the bigger villain of the two... Among 40 or so leading communists who will be attending the anniversary celebrations are Mr Kosygin, the Soviet Prime Minister, and Mr Li Hsiao-nien, China's deputy Prime Minister. Mr Huang told the population conference that the superpowers were the chief culprits in creating problems besetting the Third World... One, he said, asserted that the population explosion was spelling disaster for the Third World. The other said rapid population growth was a millstone round the neck of developing nations and offered help with strings attached. But the fact was that by maintaining the fallacy that poverty there was caused by over-population, they were both set on plundering and continuing to exploit the Third World... Along with Argentina, Romania, Australia, Yugoslavia, all of which had tabled amendments to the proposed population plan for action, Russia called for priority to be given to economic and social progress. And it pledged Soviet assistance to developing countries in achieving their goals... Mr Huang dismissed the Soviet offer as a "fraud" and proceeded to accuse Russia of blackmailing recipients of her aid... Was it the population problem that led to the Middle East war or, indeed, to the invasion of Czechoslovakia? Mr Huang asked. His point was that Moscow had outdone the Americans in this respect... Citing the example of China's own experience—that the 60 per cent population growth over the past 20 years had been outstripped by expansion of production—he said it was a fallacy to talk of Doodsday as the result of rapid population growth. People and their endless creative powers were the most precious asset that any country could have... assistance to developing countries in achieving their goals... Mr Huang dismissed the Soviet offer as a "fraud" and proceeded to accuse Russia of blackmailing recipients of her aid... Was it the population problem that led to the Middle East war or, indeed, to the invasion of Czechoslovakia? Mr Huang asked. His point was that Moscow had outdone the Americans in this respect... Citing the example of China's own experience—that the 60 per cent population growth over the past 20 years had been outstripped by expansion of production—he said it was a fallacy to talk of Doodsday as the result of rapid population growth. People and their endless creative powers were the most precious asset that any country could have...

Sea law delegates fail to agree on next meeting

From Marcel Berlins Caracas, Aug 21... Straight after their failure to reach any significant agreement on the main issues before the Law of the Sea Conference, the delegates have now failed to reach agreement on where and when to hold the next conference... The original plan for a follow-up session in Vienna next summer has been all but shelved. But delegates are divided over whether one fur-

Town and two outposts fall to communists

Saigon, Aug 21.—A garrison town and two militia outposts fell within 24 hours to communist forces in South Vietnam's central provinces, the Saigon military command reported today... They confirmed that Maog Buk town, 305 miles north-east of Saigon, had been overrun yesterday a few hours after radio contact was lost...

Panama to restore relations with Cuba

Panama City, Aug 21.—Panama is to restore diplomatic relations with Cuba, joining five other Latin American states that have ended sanctions against Dr Castro's regime...

Mr Kennedy reproves veterans on amnesty

From Our Own Correspondent Washington, Aug 21... Senator Edward Kennedy told a convention of the Veterans of Foreign Wars today that they had been wrong to reject President Ford's offer of leniency to draft dodgers. The President had told the convention on Monday that he was reexamining the question of about 50,000 men who had avoided conscription or deserted, including those who went to Canada rather than fight in Vietnam... The VFW passed a resolution the next day calling for a continuation of the Nixon policy of refusing all of them an amnesty. They shouted: "No, no, no" when Senator Kennedy reproved them... "It was wrong of you to turn him down without even hearing his proposal in full", the senator said. "I believe it was wrong for you to be the first great gathering to turn against him." Most people seem to agree with Senator Kennedy that the President has found an honourable way out of a difficult dilemma. Various extremist left-wing organizations disagree, they have issued statements demanding immediate and unconditional amnesty, and organizations like the VFW are unhappy about the President's decision. But most Americans seem to agree that it is time to "bind up the nation's wounds" and bring home those young Americans who are ready to earn their way back... It appears that the President does not want to fail returning draft dodgers, but will expect them to work out their obligations under the Selective Service Acts in the Peace Corps, the Red Cross or some similar body. Leading article, page 15

Mr Rockefeller lacks urge for making more money

Continued from page 1... Rockefeller holdings in Exxon (Esso in Britain), the largest corporation in the world, were said to be about 15 per cent, either directly or through holdings in Standard Oil of Indiana. Rockefeller holdings in Standard Oil of California, Socony Vacuum Oil and a variety of other oil companies are also substantial... The Governor is probably one of the poorer Rockefellers, for two reasons. First, he is a spender, not a gatherer. His brother, David (president of the Chase Manhattan Bank, one of the world's largest and another Rockefeller property) and Laurance, behave like pro-er millionaires and busy themselves with increasing their fortunes... Nelson Rockefeller undoubtedly benefits from these activities, and anyway cannot spend all his income, but he is not interested in making money. The second reason, which Congress will examine closely, is that he is now 66, well into the stage of life when prudent millionaires make arrangements for their children... John D. Rockefeller, Sr, the world's richest man in his day, died worth a paltry \$25m. John D. Rockefeller, Jr, left \$150m in 1960 but that was for his widow and for the Rockefeller Brothers Foundation, and so there was very little to pay in the way of inheritance tax... Mr Nelson Rockefeller has always spent lavishly on politics. The family spent \$4.5m on his 1970 election as Governor of New York and one source calculates that his four gubernatorial elections cost \$27m, half of which the family provided. Mr Rockefeller's three attempts to win the Republican presidential nomination were equally expensive... The Rockefeller family have given away something like \$1,000m, mostly to foundations such as the Rockefeller Foundation, and to art institutes... There are grand items in all the lists of property—the Rockefeller family provided the land for the United Nations headquarters and for the Lincoln Centre in New York and still own the Rockefeller Centre. But there is one small and interesting item. Mr Nelson Rockefeller bought a house in Washington in the smartest of the inner suburbs, when he was a bureaucrat in the 1940s. He always kept it, hoping that one day it might be useful. He will be moving back, at last, in the very near future...

The night is young. You're fresh out of money. NatWest could do something about it. When you have a NatWest Cashcard, you can get £10 at any hour of the day or night. From any of over 300 NatWest Cash Dispensers it's unexpectedly useful. Collect a 24 hour Cashcard Service leaflet from your local branch. National Westminster Bank

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OVERSEAS

Racial interests give life to a relaxed election in Malaysia

From Our Correspondent Kuala Lumpur, Aug 21

With only three days left before the general election, Malaysia shows every sign of not falling apart under the strain. By contrast with the tensions which preceded the 1969 election and led to riots, the electoral campaign this time, despite much froth, finds the country relaxed, even hored.

Tun Abdul Razak's ruling National Front is expected to be bandisomely returned. It had a good start on nomination day, with 47 parliamentary candidates out of 154 returned unopposed, and needs only 31 more for a majority.

It is likely to win many more than this, improving on the 125 seats it held in the last Parliament of 144 members. Half the present Cabinet was returned unopposed. Most of the 154 constituencies were won by the National Front landslide.

But this does not mean that the election on Saturday is without interest. As a result of Tun Razak's success in bringing the formerly opposition Islamic Party into his nine-party National Front coalition, the Malays, who make up more than 40 per cent of the population, are assured of powerful, even overwhelming, representation in the next government.

This poses a problem for the Chinese who make up more than a third of the population. They can either support candidates from such National Front parties as the Malaysian Chinese Association and the Malaysian People's Movement and secure some representation—or they can support the opposition trying to increase its effectiveness.

Flood toll in Philippines reaches 78

Manila, Aug 21.—The death toll in floods in the central Philippines reached 78 today, and the Red Cross reported that nearly a million people were homeless.

Floodwaters in 14 provinces around Manila have begun to recede. The floods, caused by torrential monsoon rains, inundated much of central Luzon, the rice bowl of the Philippines, and caused heavy crop damage.

The Government's national disaster control centre said reports of damage so far to communications and agricultural crops totalled 24 million pesos (about £1.6m).—Reuter.

Mr Odinga affected by Kenya election bar

From Our Correspondent Nairobi, Aug 21

President Kenyatta today barred all former members of the banned Kenya People's Union who have at some time been detained for subversion from contesting the parliamentary election on October 14 as candidates of the Kenya African National Union.

Those who come under the ban include Mr Odinga, the former Vice-President, who was president of the KPU until it was prohibited in 1969. Mr Odinga was today clearly upset by Mr Kenyatta's decision. Only yesterday, he said, he was expecting that the President would grant his application to stand as a KANU candidate.

Although Kenya is constitutionally a multi-party state, in practice there is only one party, the ruling KANU. Mr Kenyatta announced his decision as KANU president. Mr Odinga and his barred colleagues could stand for election as independents, but observers here feel that they would have very little chance of success.

Books

Twenty-four hours to live

The Twenties By Alan Jenkins (Heinemann, £5)

The Fabulous Century: 1920-1930 By the Editors of Time-Life Books (Time-Life Books, £4.50)

We all think we have a pretty good idea of the years between Versailles and the Crash and that we shall therefore know which distinguished performer cried out in horror that the younger generation was knocking at the door of the dustbin, which fictional heroine claimed to possess a Chislehurst soul in a pagan's body, and which English writer imperishably found Gertrude's "The Man I Love" to be "not inferior to the organ music of César Franck". Not to mention which American President opined that when a great number of people are unable to find work unemployment results, whose Hollywood autobiography opened so uncompromisingly with the words "My father is the only person I care for, really", and who fell in love with the ship's surgeon on the *Francisco* and left him this note before dying:

Life is horrible... I take dope to forget and drink to try and like people... I know it will soon be over... the only thing that gives me any pleasure is to be with you... I don't want to be parted from you... I don't want to be parted from you... I don't want to be parted from you...

No prizes: Gerald du Maurier, Iris (The Green Hat) Storm, Beverly Nichols, Sylvia Collier, Clara Bow, and Starr Faithfull, a pretty alcoholic and good time tease, whose body was washed up at Long Beach, New York, and posed the kind of unanswered questions that such bodies are still apt to do. Alan Jenkins devotes a whole page to her in *The Twenties*, but you will not find her at all in *The Fabulous Century 1920-1930*. Any more than you will find the names of Margaret Sanger or Marie Stopes, the triumph of the brassiere, cosmetics and compulsory etiquette. Coolidge and Miss Bow you do get, however, because they were American and

deniably good second-rate". His discussion of the writing of war by rightly christened "the Titus Books" shows how much there is to be learnt about Peake through an intelligent study of the manuscripts.

But apart from these largely organizational virtues, much of Mr Batchelor's book is disappointingly perfunctory. One assumes from the omission of Mervyn Peake's name from the formal Acknowledgments, that he was not included as such in the unpublished material that he would have liked, but that can hardly excuse his failure to balance out the discussion of Peake's manifold talents. There is only the most cursory treatment of his ideas and practice as painter and illustrator (work which is superbly done, but is not easily segregated from this writing) and—with the exception of a band clawing its way into the book from the front of the jacket—there are no illustrations at all. Perhaps the mis-spelling "Leach" and "Covington" which occur in a single line of text are symptomatic; perhaps Mr Batchelor doesn't care very much for art.

Myths of mortality The City of the Gods By John S. Dunne (Sheldon Press, £4.50 and £1.95)

The theme of this astonishing, exhilarating book is the fundamental question of man's life: "If I must some day die, what can I do to satisfy my desire to live?" The author, John S. Dunne, is Professor of Religious Studies at Yale. Hence you may be somewhat surprised to find yourself reading a genuinely original work, straight from the Pierian spring. He writes out of himself, not as the scribes. Within the confines of no more than 226 pages, he enumerates and illuminates the various myths whereby man throughout the ages has expressed his imagination of the meaning of his own mortality. In so doing, Dunne has produced a book which speaks directly and authoritatively to an age dangerously devoid of any sense of the relation of death to life.

He argues no special case and rides no hobby-horse. Instead, he assembles the facts and distils the essence by a selective process of trans-historical comparison and association of images and ideas, as when he contrasts Lincoln's Gettysburg speech and the funeral oration of Pericles. The book is brilliant because of these brilliant juxtapositions. The reader finds himself startled into a new appraisal of the history of his species, into seeing it through the eyes of everyman who in any age must come to terms with the meaning of his own death.

The nature of a society, it could be argued, is decided by

Books

The Plans of War

The Plans of War By John Gooch (Routledge, £5.25)

In his incomparable study of the Franco-Prussian War Professor Michael Howard recounts how Prussia's General Staff had perfected its preparations to the extent that railway lines were allotted to each Corps, and railway timetables were drawn up so that every unit knew the exact day and hour that it would leave its barracks and reach its concentration area. "By July 1870 Moltke knew he had under his hand one of the greatest engines of war the world had ever known".

Forty-four years later, when Britain's War Council met for the first time on August 5 1914, no fewer than 12 of its 17 members were soldiers, each offering contradictory advice. It became apparent at once that the government felt no confidence in the strategic advice of the General Staff. Sir Henry Wilson noted in his diary that the War Council, mostly entirely ignorant of their subjects, "fell to discussing strategy like idiots".

So much for the General Staff and British military strategy between 1900 and 1916, and it is scarcely to be wondered that no one had attempted a serious study of this subject until Professor Howard's pupil, John Gooch, wrote his admirable doctoral thesis for King's College, London upon which *The Plans of War* is based. It is a story of misjudgment and feebleness which, in the hands of Dr Gooch, loses a little in the telling, amounting to more than 1,000 footnotes. But it is a tale worth telling.

In 1904 the Secretary of the Committee of Imperial Defence was forced to confess that the South African War had been conducted in a classroom fashion in a room in Harlem, a rather hangfire Charleston contest, a mass of biplanes swarming over Hollywood Airport or the huge hoardings round an early gas station in New York City. Gooch would have made a masterpiece of compilation to compare with those achieved by Franz Rubmann for the Austro-Hungarian and German Empires. Their *Fabulous Century* is handsome, but hardly generalized. It is no match for Miss Mackay, Mrs Carthew and Major Borthwick.

Books

Surveying the foothills

Mervyn Peake By John Batchelor (Duckworth, £3.95)

The puns that people make about scaling Mervyn Peake may not be in very good taste, but they do suggest the hazards that await anyone who seeks to assess his peculiar achievement. He was at once a versatile artist: painter, illustrator, novelist, poet, and an extremely prolific one. "Mervyn simply drew all the time," said a teacher who knew him in China at the age of seven, and the urge to create never left him from then until the inception of his tragic illness in his late forties—a factor which further complicates the task of truly estimating his stature.

John Batchelor is the first critic to attempt a book on Mervyn Peake, but for all that he subtiles it "A biographical and critical exploration" it does not add up to much more than a pioneer survey of the foothills. His bibliography for instance, sets out for the first time the range of sources that future critics will have to take into account. His analysis of the poems indicates a way of coming to terms sympathetically with work that is "undeniably good second-rate".

Books

Myths of mortality

The City of the Gods By John S. Dunne (Sheldon Press, £4.50 and £1.95)

The theme of this astonishing, exhilarating book is the fundamental question of man's life: "If I must some day die, what can I do to satisfy my desire to live?" The author, John S. Dunne, is Professor of Religious Studies at Yale. Hence you may be somewhat surprised to find yourself reading a genuinely original work, straight from the Pierian spring. He writes out of himself, not as the scribes. Within the confines of no more than 226 pages, he enumerates and illuminates the various myths whereby man throughout the ages has expressed his imagination of the meaning of his own mortality. In so doing, Dunne has produced a book which speaks directly and authoritatively to an age dangerously devoid of any sense of the relation of death to life.

He argues no special case and rides no hobby-horse. Instead, he assembles the facts and distils the essence by a selective process of trans-historical comparison and association of images and ideas, as when he contrasts Lincoln's Gettysburg speech and the funeral oration of Pericles. The book is brilliant because of these brilliant juxtapositions. The reader finds himself startled into a new appraisal of the history of his species, into seeing it through the eyes of everyman who in any age must come to terms with the meaning of his own death.

The nature of a society, it could be argued, is decided by

Books

The Twenties

The Twenties By Alan Jenkins (Heinemann, £5)

The Fabulous Century: 1920-1930 By the Editors of Time-Life Books (Time-Life Books, £4.50)

We all think we have a pretty good idea of the years between Versailles and the Crash and that we shall therefore know which distinguished performer cried out in horror that the younger generation was knocking at the door of the dustbin, which fictional heroine claimed to possess a Chislehurst soul in a pagan's body, and which English writer imperishably found Gertrude's "The Man I Love" to be "not inferior to the organ music of César Franck". Not to mention which American President opined that when a great number of people are unable to find work unemployment results, whose Hollywood autobiography opened so uncompromisingly with the words "My father is the only person I care for, really", and who fell in love with the ship's surgeon on the *Francisco* and left him this note before dying:

Life is horrible... I take dope to forget and drink to try and like people... I know it will soon be over... the only thing that gives me any pleasure is to be with you... I don't want to be parted from you... I don't want to be parted from you... I don't want to be parted from you...

No prizes: Gerald du Maurier, Iris (The Green Hat) Storm, Beverly Nichols, Sylvia Collier, Clara Bow, and Starr Faithfull, a pretty alcoholic and good time tease, whose body was washed up at Long Beach, New York, and posed the kind of unanswered questions that such bodies are still apt to do. Alan Jenkins devotes a whole page to her in *The Twenties*, but you will not find her at all in *The Fabulous Century 1920-1930*. Any more than you will find the names of Margaret Sanger or Marie Stopes, the triumph of the brassiere, cosmetics and compulsory etiquette. Coolidge and Miss Bow you do get, however, because they were American and

deniably good second-rate". His discussion of the writing of war by rightly christened "the Titus Books" shows how much there is to be learnt about Peake through an intelligent study of the manuscripts.

Books

The Silken Net

The Silken Net By Melvyn Bragg (Duckworth, £2.75)

This is an ambitious book, with some sharply-defined dramatic scenes which make one wish that Henry James' "foul fiend, Excision" had been allowed to get at the rest of the manuscript. A woman, at first all loving and giving, misses marriage with a cousin engaged when they fall in love, and eventually into desertion. It is connected with Rosemary's need of something more than a reasonably happy life in a flat above a well-kept and profitable company pub.

Well enough. But what she needs is apparently "art", love of which she thought she saw in her cousin, and later sees in his son (with whom she discusses the philosophy of Gide over a half of hither). She is the woman at whom the BBC directs such arts programmes as the one Mr Bragg has recently, and so successfully, presented. He discusses the problem of addressing her in a recent article in *The New Review*, and it would be surprising if the problem did not form the germ of the novel.

But in the novel, one needs either more or less evidence than he allows us: either the full-out Lawrenceian approach, or a Hugh Walpole gallop. Mr Walpole would have loved this plot—half-Freuch heroine, tough but noble working-class girl, and a man who sees her just off-stage. He would have produced a book quite as long, or longer, the Cumberland setting more fully exploited, the characters broader; and overall with the bonus of his marvellous talent for narrative. One certainly misses the sense of story here; the prose is muddled, and muddies the plot. The writing is also often careless: Rosemary's uncle and aunt "sighed" themselves "at their familial duties", only to find that "her charm and talents bowled them over". That kind of awkward juxtaposition is repeated more than once.

But more worrying is the fact that the story is in its exterior an extremely naive one, in which the author faces head-on the danger (the necessity?) of being sentimental. In the final paragraph, Rosemary discovers "a terrible illumination between the dark before birth and the dark after death", and feels "a deep and tender pleasure fill her eyes". Bringing down a final curtain like that would not have worried Hugh Walpole for a moment, and one would have happily accepted his vague gesture, inferring the meaning from his very manner. For a novelist from whom one hopes for something more than a good romantic yarn, such

Books

Operation Splinter

Operation Splinter Factor By Stewart Steven (Hodder, £3.25)

I am not convinced by this book, and since the author provides no evidence to support his story the reviewer does not have to provide any evidence to refute it—though it does, in fact, contain some of the errors of Mr Steven's claims. It is the wave of show trials and terror which swept across eastern Europe before Stalin's death was masterminded by Mr Allan Dulles of the CIA, who hoped that it would discredit the communist regimes that the people would rise up in revolt. As it turned out, when people did rise up somewhat later they were put down, but there is no evidence that the show trials had much to do with it. Many ordinary people were totally indifferent to whether one lot of communist leaders was putting another lot in prison.

Mr Steven, who was on the *Daily Express* and is now on the *Daily Mail*, admits that the alleged plot did not work but insists that there really was, as Josef Kwiato, a deputy head of department in the Polish Security Police, who defected to the west in 1953. Mr Steven says he was a double agent from 1949 did Mr Dulles' feed paranoia about the activities of western agents Europe. There is no evidence that there were so many known reasons for him or for to add more. Such a part of the establish in the Soviet Union before the war and to transfer them out of the system. Among other things, scapgoats for communist parties, duce an atmosphere and uncertainty. CIA added a little flames by sowing suspicions here so it seems very unlikely, if any, was a Mr Steven suggests. If one is going history one needs a little evidence. At going to indulge in a time of bashing the services one needs a one has higher sta Richa



Prince of Wales, 1925, by John St Helier Lander.

school, is nineteen. She has the first bobbed hair I have ever seen, and the sun streaming through the window catches the gold in it as she plays the gramophone. It is the most exciting music I have ever heard: it is Grieg's "Butterfly". I know that Miss Mackay is fretting. I cannot know that she is about to run away with the headmistress's husband, but when she does I shall be there, hand in hand and panting hard. I divorce! Divorce is a terrible word I hear it again when I am ten.

There follows another brief memory of one Major Borthwick, ex-Indian Police, who sought to ingratiate himself with the young ones by the use of such fancy expressions as "Have a banorange", but ran away with Mrs Carthew (whose husband only came home at weekends) just the same.

The *Fabulous Century* is written by the editors of Time-Life Books and its official committee of gentlemen cannot compete with a lone charmer in top gear. Their text is safer, briefer and more provincial than Mr Jenkins'; it is never allowed to stray further east of the United States than the liquor boats bobbing up and down on the three-mile line

Books

Fiction

The Footballer, by Derek Dougan (Allison & Busby, £2.50). Michael Parkinson said to be writing a biography of George Best will no doubt cast that Henry James' "foul fiend, Excision" had been allowed to get at the rest of the manuscript. A woman, at first all loving and giving, misses marriage with a cousin engaged when they fall in love, and eventually into desertion. It is connected with Rosemary's need of something more than a reasonably happy life in a flat above a well-kept and profitable company pub.

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Misjudgment and feebleness

The Plans of War By John Gooch (Routledge, £5.25)

In his incomparable study of the Franco-Prussian War Professor Michael Howard recounts how Prussia's General Staff had perfected its preparations to the extent that railway lines were allotted to each Corps, and railway timetables were drawn up so that every unit knew the exact day and hour that it would leave its barracks and reach its concentration area. "By July 1870 Moltke knew he had under his hand one of the greatest engines of war the world had ever known".

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Books

Lion by the Tail

Lion by the Tail Thomas M. Coffey (Hodder, £4.95)

The full story of Mussolini's brutal and calculated invasion of Ethiopia in 1935 and the heroic resistance led by Emperor Haile Selassie of Ethiopia (known as the Lion of Judah) which made him a world-famous tragic hero.

The author presents documentary proof of how this vicious war exposed the weakness and cynicism of the European and American democracies, destroyed the League of Nations, and led directly to the Second World War. £4.95 8 illustrations

Books

Hamish Hamilton

BETTER ROWING by John Langfield

Messrs. Kaye & Ward wish to apologise to the Amateur Rowing Association for the inadvertent misstatement in *Better Rowing* that this book has been published with approval of the National Coaches of the Association, when no such approval had been obtained.

Udgment feeble

better chance for Pakistan

Woodcock irresponsible
Test match of the summer at the Oval today, be the best. There is some better weather first two against Paki... they leave to... shall be surprised, too... seems are not fortifying... is making their annual... at Lord's is open... escape at Lord's last... only increased their... to prove that when... equal they are the... two sides, which is... they genuinely believe... only once beaten Eng... at the Oval in 1954, on... an Australian tour, it... men—yet in five of the... Test matches between... Pakistan have at some... their had England over... ish grounds, the Oval

Probably the one which Intakhab would choose to try to break the spell. This is a good Pakistan side and he has been... by some way. I think, than the one which won their famous victory—and the pitch today... will be, too, catches pretty well... the bat. Come to think of it, one of the best slip catches I have ever seen was taken by Willis... the crease to leave for... stralia. Like Greig's marvellous... catch at Lord's, Willis was pos... sibly only to a giant, in all other... ways, by course the two catches... were different. Greig leaping high... for his, on the boundary after it... had been a long time in the air... and Willis diving to his right at... slip with hardly time to think... Of England's last four Test... matches at the Oval, including one... against the Rest of the World, all... have been lost. But since the last... of them, against the West Indies... 1973, much has happened: new... era has passed and another begun... There has been the depression of... two batsmen from the West Indies... with the fear that England were... building again on the wrong founda... tion, following a disappointing... month at home renewed. Of the

fielding has been better recently than for some years, especially the close catching. Fletcher and Greig have become a very good slip, and Lloyd and Hendrick have made few mistakes at short leg. If Willis plays in Hendrick's place, which he almost certainly will, he, too, catches pretty well... the bat. Come to think of it, one of the best slip catches I have ever seen was taken by Willis... the crease to leave for... stralia. Like Greig's marvellous... catch at Lord's, Willis was pos... sibly only to a giant, in all other... ways, by course the two catches... were different. Greig leaping high... for his, on the boundary after it... had been a long time in the air... and Willis diving to his right at... slip with hardly time to think... Of England's last four Test... matches at the Oval, including one... against the Rest of the World, all... have been lost. But since the last... of them, against the West Indies... 1973, much has happened: new... era has passed and another begun... There has been the depression of... two batsmen from the West Indies... with the fear that England were... building again on the wrong founda... tion, following a disappointing... month at home renewed. Of the

new side, too much was asked too soon, just as too much may be expected of them now. They are certainly fighters though, and that is good. They may need to be in the match which starts today. I can think of three good reasons for not playing the Oval: because the Pakistanis have such a flair for cricket; because it promises to be a good, close match; and to show England's batting the crease to leave for... stralia. Like Greig's marvellous... catch at Lord's, Willis was pos... sibly only to a giant, in all other... ways, by course the two catches... were different. Greig leaping high... for his, on the boundary after it... had been a long time in the air... and Willis diving to his right at... slip with hardly time to think... Of England's last four Test... matches at the Oval, including one... against the Rest of the World, all... have been lost. But since the last... of them, against the West Indies... 1973, much has happened: new... era has passed and another begun... There has been the depression of... two batsmen from the West Indies... with the fear that England were... building again on the wrong founda... tion, following a disappointing... month at home renewed. Of the

Burnley make great recovery to share honours with Chelsea

By Geoffrey Green
Football Correspondent
Chelsea 3 Burnley 3
With goals by Houseman, Garner and Cooke already in the bag, one was moved in at half-time that Chelsea for a change were making a good first half at Stamford Bridge against Burnley, who had ended sixth in the league last year and reached the semi-final of the FA Cup in the following season in the offing. It was like the raising of some sunken treasure with Cooke in brilliant form performing movements of ballet as he flicked his beads and darted away from all opposition. Perhaps it was too early to hope of recovery for Chelsea, but perhaps such comment. The words turned to ashes in one's mouth as Burnley pursued their habit of doing well at the second half and earn a creditable draw, helped by two magnificent saves by Stevenson. Burnley were the better side at Stamford Bridge. Indeed, they have won 11 times since the war and only four years ago pulled back to sixth on this ground when two goals down and only eight minutes left.



Garner turns away in delight after scoring Chelsea's second goal.

It was Houseman, coming up from the rear, who shot Chelsea into a lead for the first time in 10 minutes. Garner had made it 2-0, squeezing the ball past over the line at full stretch from Houseman's centre. In the stroke of half-time, a free kick by Halliday beat the outside trap and there was a goal receiving from Garner to double through past the goal-keeper and put Chelsea in an apparently impregnable position. But the sea-saw was yet to come. Soon after the change of ends, Hankins' 30 yard shot ricocheted off Boone's head as it touched Droy on the way; almost at once a backheader by Fletcher and then away two soft goals in the first quarter of an hour after the interval.

It was Houseman, coming up from the rear, who shot Chelsea into a lead for the first time in 10 minutes. Garner had made it 2-0, squeezing the ball past over the line at full stretch from Houseman's centre. In the stroke of half-time, a free kick by Halliday beat the outside trap and there was a goal receiving from Garner to double through past the goal-keeper and put Chelsea in an apparently impregnable position. But the sea-saw was yet to come. Soon after the change of ends, Hankins' 30 yard shot ricocheted off Boone's head as it touched Droy on the way; almost at once a backheader by Fletcher and then away two soft goals in the first quarter of an hour after the interval.

Times have changed rapidly for Leeds

By Gerry Harrison
Leeds United 0
Without five established players, without any of the style which made them champions, Leeds United fell to their second defeat of the new season through an unsatisfactory fourteenth-minute goal from Gerry Francis. So Brian Clough's introduction to Elland Road proved a major disappointment for him and the exponents' supporters. Above all, his side has lost the authority in the penalty area, but it is a change of character, indeed, to see a Leeds side out of touch. Fans who lost their centre half Mancini, early in the first half and were without Bowles, were well organized and aggressive. Although two players were cautioned, Beck and Francis, they showed qualities of application in defence and in attack. In fact, Venables and Thomas, which Leeds never matched. It was typical of Leeds in that respect that their Scottish World Cup players made costly errors: Harvey was at fault with the goal, and it should have scored comfortably later.

The home crowd's warm reception for their new manager, the inviting green turf and a lively touch or two from the newcomers, McKenzie, seemed early promises that the powerful Leeds show was on the road. Understanding to mid-field, particularly through Francis, Venables and Thomas, which Leeds never matched. It was typical of Leeds in that respect that their Scottish World Cup players made costly errors: Harvey was at fault with the goal, and it should have scored comfortably later.

ts invitation is quickly accepted

Nottinghamshire, with things wickets in hand, as behind Worcester-... shire were happy to... maximum batting pos... of a sunny, warm... day's play, in 50... for the close, too... Brain had priced an... Nottinghamshire's... Harris left before for... san bowled by Brain

a cover drive off Taylor were... chet among eight boundaries in... 50. But, with Parker's... Turner reared, his left elbow... injured by a ball from Boyce in... Worcester's last match against... Essex, he had been a spin... that he had restricted the batsmen's... advance. A succession of maiden... overs in an accurate spell from... him ended the day's first period... after a brief interval, Taylor... and O'Driscoll 21, had taken... Worcester's 140 for two from... 39 overs.

Remarkable day at Northampton

A remarkable day's play at Northampton saw Northamptonshire rally from 85 for seven to 245 through extra cover off Stead, his seventh four to go with a side. At three points with O'Driscoll 84, Wilcock 13 and 44 runs now the target for the 21 overs. O'Driscoll's fine innings was soon ended, Stead making light of a difficult catch and three after wicket fell, but he had the last median bowling of Taylor. Inclusion of the famous hundred, Gilford, and Holder fell to him in a tense last period. Including one against the Rest of the World, all have been lost. But since the last of them, against the West Indies 1973, much has happened: new era has passed and another begun. There has been the depression of two batsmen from the West Indies with the fear that England were building again on the wrong foundation, following a disappointing month at home renewed. Of the

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Warwick

Warwickshire batting line-up and scores: 1. H. H. Williams, 2. J. G. Smith, 3. J. G. Smith, 4. J. G. Smith, 5. J. G. Smith, 6. J. G. Smith, 7. J. G. Smith, 8. J. G. Smith, 9. J. G. Smith, 10. J. G. Smith.

Glamorgan vs Essex

Glamorgan vs Essex batting line-up and scores: 1. A. J. Strauss, 2. A. J. Strauss, 3. A. J. Strauss, 4. A. J. Strauss, 5. A. J. Strauss, 6. A. J. Strauss, 7. A. J. Strauss, 8. A. J. Strauss, 9. A. J. Strauss, 10. A. J. Strauss.

Yorkshire vs Kent

Yorkshire vs Kent batting line-up and scores: 1. B. W. Luckhurst, 2. B. W. Luckhurst, 3. B. W. Luckhurst, 4. B. W. Luckhurst, 5. B. W. Luckhurst, 6. B. W. Luckhurst, 7. B. W. Luckhurst, 8. B. W. Luckhurst, 9. B. W. Luckhurst, 10. B. W. Luckhurst.

Lancashire

Lancashire batting line-up and scores: 1. J. G. Smith, 2. J. G. Smith, 3. J. G. Smith, 4. J. G. Smith, 5. J. G. Smith, 6. J. G. Smith, 7. J. G. Smith, 8. J. G. Smith, 9. J. G. Smith, 10. J. G. Smith.

Northants vs Gloucester

Northants vs Gloucester batting line-up and scores: 1. J. G. Smith, 2. J. G. Smith, 3. J. G. Smith, 4. J. G. Smith, 5. J. G. Smith, 6. J. G. Smith, 7. J. G. Smith, 8. J. G. Smith, 9. J. G. Smith, 10. J. G. Smith.

Second XI competition

Second XI competition results: Somerset 1st XI vs Northants 2nd XI, 181-111; Northants 1st XI vs Somerset 2nd XI, 206-117; Somerset 1st XI vs Northants 2nd XI, 181-111.

Today's cricket

Today's cricket fixtures and results: Glamorgan v Essex (11.30), Yorkshire v Kent (11.30), Lancashire v Warwickshire (11.30), Northants v Gloucester (11.30), Somerset 1st XI vs Northants 2nd XI (11.30).

Tottenham lose but expose City flaws

By Tom Germain
Manchester City 1 Tottenham 0
A reasoned measure of Manchester City's likely influence on affairs in the championship must await another tick or two against the fixture list; but the portents are clear. Tottenham's manager offered a stiffer front at Maine Road last night than West Ham United, City's opponents in Saturday's match, had shown, and held them to a goal. But there were moments of rewarding understanding which can only mature as the newer boys stretch themselves.

When it is in full flow, there is a lot of skill in City's attack, which, longed for long by their fans, they have shown in their strength. Early on they were tempted to keep the ball tight, but the tendency subsided and soon they were in the game. Tony Book, regarded as the vital element in his rebuilding process, was clipping the ball forward and Tony Book, regarded as the vital element in his rebuilding process, was clipping the ball forward and Tony Book, regarded as the vital element in his rebuilding process, was clipping the ball forward.

Lee celebrates arrival with crucial goal

Francis Lee last night celebrated his first home appearance by scoring the crucial goal for Derby County since his £100,000 transfer from Manchester City. He produced a typical piece of sharp finishing to send the Derby side to the sixteenth minute of their game against Coventry City when he scored the ball home from close range. The goal was a decisive one, and Lee's arrival at Derby had been a success.

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Minor Counties

Minor Counties cricket results: Leicestershire 1st XI vs Northants 2nd XI, 181-111; Northants 1st XI vs Somerset 2nd XI, 206-117; Somerset 1st XI vs Northants 2nd XI, 181-111.

Results yesterday

Results yesterday: League Cup, first round: Brentford 2-1 Aldershot, 10-0; Chelsea 3-0 Burnley, 1-1; Derby 3-0 Northampton, 1-1; Gloucester 2-1 Northants, 1-1; Lancashire 2-1 Warwickshire, 1-1; Northants 2-1 Gloucester, 1-1; Somerset 1st XI vs Northants 2nd XI, 181-111.

Today's football

Today's football fixtures: Northants 1st XI vs Gloucester 1st XI, 11.30; Somerset 1st XI vs Northants 2nd XI, 11.30.

Rugby Union

Rugby Union fixtures: Northants 1st XI vs Gloucester 1st XI, 11.30; Somerset 1st XI vs Northants 2nd XI, 11.30.

Germans enter six and win six

Hopkins... time at the European... championships here to... day, and once again... man women set new... records. Karla Linke... medley and the 100... yd. It is becoming... that the stopwatch... able to keep it up, as... will become clear plain... has already... as we must pause and... records.

woman has been competing for... the place. And today, that was... where Susan Richardson, of Beck... individual medley in which she is... the British record holder. Her... and his sixth came moments later.

being realistic nor optimistic", he... said. By his own standards, then... he has done well so far, for... Richardson was his fifth finalist... and his sixth came moments later.

Advertisement for Littlewoods Pools, Liverpool, featuring 'OFF TO A GREAT START!' and 'THOUSANDS OF WINNERS THIS WEEK ON THE BEST BET IN POOLS'.

Cycling

Pedersen crashes but recovers to win sprint gold medal

West Germany's third gold medal of the championships. They first won this title in 1970. In 1971 they won the silver and in 1972 they won the Olympic gold. Last year they were again awarded the world title after falling within yards of the line when in the lead against Britain. Here the British team were eliminated when Ian Hallam crashed with a puncture.

Yachting

Hawker and Dawe first in third Fireball race

James Hawker and his crew, Michael Dawe, from Hayling Island, won the third points race in the Fireball class national yacht racing championship at Llandudno yesterday. They led for most of the way around a triangular course that included two windward legs and a dead run—hardly a course to be recommended for a championship.

Rogers gains easy victory

Jim Rogers in Vega won the third race in the Flying 15 national championship to give him some consolation for breaking his boom in the first race. He was making the best use of the backing wind shift to lead round the first mark of the Olympic-type course.

Polo

Barlow brothers in form

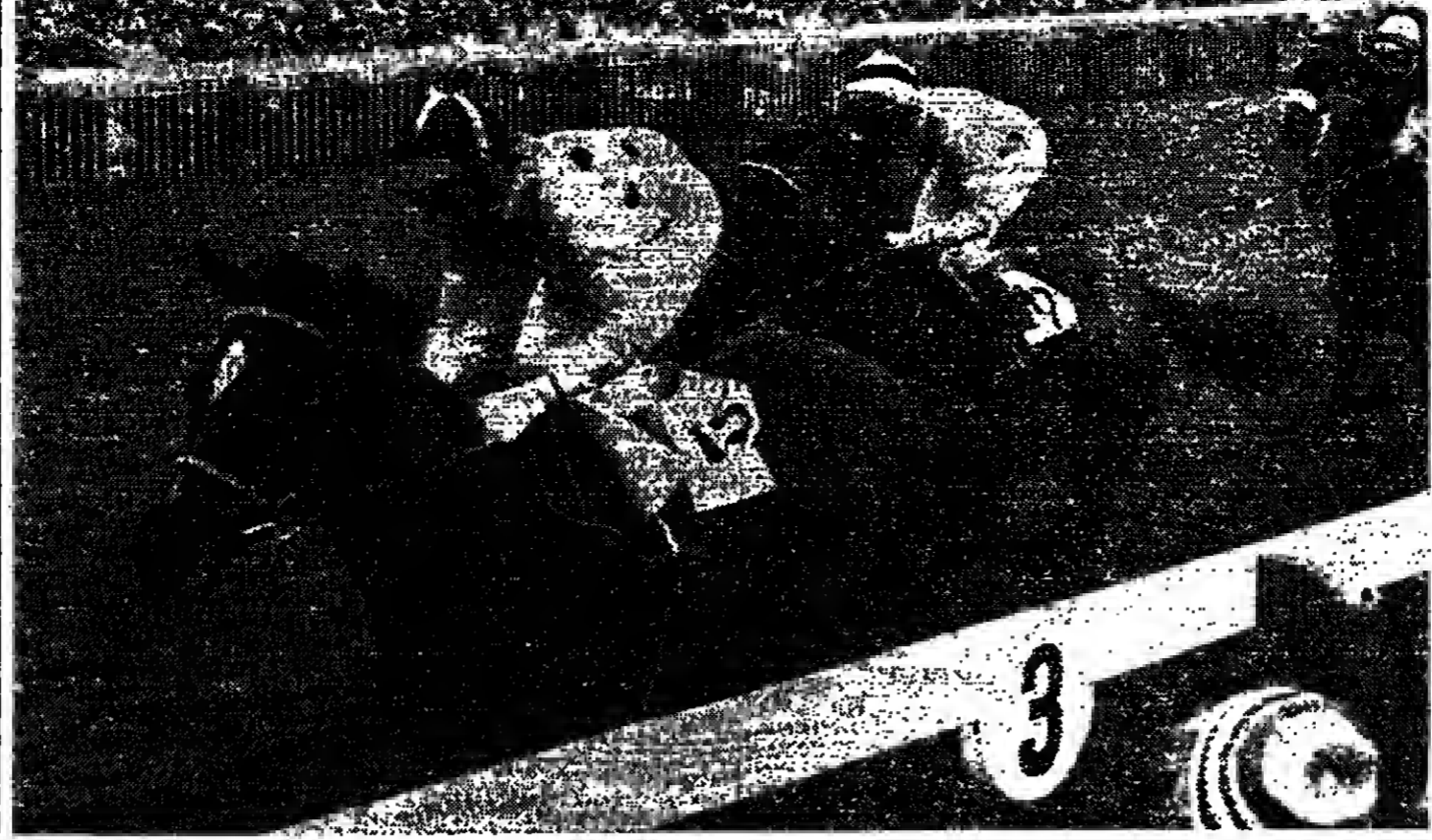
In the quarter-final round of the Cheltenham Cup for polo at Cronchester yesterday, Deva beat Buccaners (received 1) by 3-2. Foxcote beat Peover Park (received 1) by 4-3 and Los Locos (received 2) beat Brinkers.

Athletics

Akii-Bua will defend title

Kampala, Aug. 31.—Uganda's John Akii-Bua will defend his 400 metres hurdles title in Montreal in 1976. The 25-year-old pole vaulter said he still feels strong and hopes to win.

Racing



Anji (McKeown) surprises Girandole and other more fancied rivals with a comfortable victory in the Ebor Handicap.

Anji and McKeown allay Sutcliffe's fears

By Michael Phillips Racing Correspondent. Busto, Lady Beaverbrook's nice colt by Bosted, became the favourite to win this year's St Leger following his victory in the Great Voltigeur Snakes at York yesterday. Busto won yesterday by heading the Irish Sweepstakes Derby winner, English Prince, by four lengths. Appearances in the paddock can be deceptive, but I did think that Peter Walwyn had left something to work on on English Prince following his colt's lay-off, caused by the virus, whereas Busto looked particularly hard on his run as if his life depended upon it.

Notte win the Wykeham Stakes. She had been my selection for the Stewards' Cup in which she encountered bad luck in running. It was also nice to see her young rider, Compton Rodrigues, making his mark before a knowledgeable audience. At Goodwood, Rodrigues, on Quessa Note, and John Roe on the eventual winner, Red Alert, were well for the same opening at the same time two furlongs from home. Red Alert managed to get there first, and as he slipped through and away on what turned out to be his triumph path, the opening closed on Quessa Note and she began the race in the sand.

York programme

Table listing race programmes for York, including 2.0 PRINCE OF WALES'S STAKES, 2.30 GREAT YORKSHIRE HANDICAP, 3.0 MELROSE HANDICAP, 3.30 GIMCRACK STAKES, 4.0 NUNTHORPE STAKES, 4.30 GALTRES STAKES, 5.0 CITY OF YORK HANDICAP, 5.00 WATERHALL APPRENTICE STAKES, 5.30 ERIC SIMMS HANDICAP, 6.00 DEVON AND EXETER NH PROGRAM, 6.15 WELDON HURDLE, 6.45 WHITSTONE HURDLE, 7.00 BICKINGTON HURDLE.

Auction Ring to just Mercer's confidence

By Jim Snow Northern Racing Correspondent. Not infrequently, the final day of a big meeting drops away a little, but in consequence does not pull in the crowds, but today's programme at York is certainly as good as it was on Tuesday and Wednesday. It is the best of the three days, and certainly it is the most open.

Brighton programme

Table listing race programmes for Brighton, including 3.30 TELSCOME HANDICAP, 4.00 STEINE HANDICAP, 4.30 KEMP TOWN STAKES, 5.00 WATERHALL APPRENTICE STAKES, 5.30 ERIC SIMMS HANDICAP, 6.00 DEVON AND EXETER NH PROGRAM, 6.15 WELDON HURDLE, 6.45 WHITSTONE HURDLE, 7.00 BICKINGTON HURDLE.

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Appointments Vacant also on page 23

UNIVERSITY APPOINTMENTS

ASSISTANT INFORMATION SYSTEMS OFFICER

UNIVERSITY OF LONDON
Interim Library Resources Co-ordinating Committee
Assistant Information Systems Officer required to help with research into the future development of information services in the University.

University of Durham

Applications are invited from men or women graduates for the post of ASSISTANT ADMINISTRATIVE ASSISTANT in the University Institute of Education.

University of Exeter DEMONSTRATORSHIP IN PHYSICAL CHEMISTRY

Applications are invited for a Demonstrationship in Physical Chemistry for 1975-76. The holder will be expected to assist in the teaching of physical chemistry.

University of the Witwatersrand JOHANNESBURG SOUTH AFRICA

CHAIR OF SOCIOLOGY

Applications are invited from suitably qualified persons who have made contributions in the field of sociology, particularly in the area of educational sociology.

CLINICAL INTERVIEW PROJECT RESEARCH OFFICER

Applications are invited from medical practitioners for the post of Research Officer for the Clinical Interview Project.

University of Bristol LECTURER IN COMPUTER SCIENCE

Applications are invited for the post of Lecturer in Computer Science in the Department of Mathematics.

Chelsea College UNIVERSITY OF LONDON POSTDOCTORAL RESEARCH ASSISTANT

Applications are invited for a Postdoctoral Research Assistant in the Department of Physics and Chemistry.

University of Newcastle Upon Tyne LANGUAGE CENTRE

Applications are invited for a Lectureship in the Language Centre, the principal duties of which is to teach English to overseas students.

UNIVERSITY APPOINTMENTS

University of the Witwatersrand JOHANNESBURG SOUTH AFRICA SENIOR LECTURER/LECTURER IN PLANT TAXONOMY

Applications are invited for appointment to the above post in the Department of Botany and Microbiology.

UNIVERSITY APPOINTMENTS

University of Melbourne LECTURESHPRES (CONTINUING) AND LECTURESHPRES (LIMITED TENURE) IN THE LAW SCHOOL

Applications are invited for the position of Lectureship in Law in the Law School.

University of Southampton LECTURESHPRES IN ACCOUNTANCY OR FINANCE

Applications are invited for the post of Lectureship in Accountancy or Finance in the Department of Economics.

University of Exeter DEPARTMENT OF BIOLOGICAL SCIENCES POST-DOCTORAL RESEARCH ASSISTANT

Applications are invited for a Postdoctoral Research Assistant in the Department of Biological Sciences.

University of Hull DEPARTMENT OF PLANT BIOLOGY

Applications are invited for the post of Post-Doctoral Research Assistant in the Department of Plant Biology.

University of Exeter DEPARTMENT OF PSYCHOLOGY

Applications are invited from suitably qualified persons for the post of Research Assistant in the Department of Psychology.

UNIVERSITY APPOINTMENTS

University of the Witwatersrand JOHANNESBURG SOUTH AFRICA FACULTY OF EDUCATION SENIOR LECTURER/LECTURER IN ENGLISH

Applications are invited for appointment to the above post in the Faculty of Education.

TIMES NEWSPAPERS LIMITED require a

MANAGEMENT ACCOUNTANT

The successful candidate, reporting to the Senior Management Accountant, will head up the Production and Distribution Management Accounts Department.

H.P.R. ENGINEER

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UNIVERSITY APPOINTMENTS

University of Exeter DEPARTMENT OF CHEMISTRY

Applications are invited for the post of Postdoctoral Research Assistant in the Department of Chemistry.

Just passed 'A' levels? No time like the present to start on a managerial future. Now that you've got some valuable qualifications, you'll be on the lookout for a career to match up to them.

CLASSIFIED SALES EXECUTIVES required by The Times. Times Newspapers Ltd. is seeking young men and women to join the team selling into the classified columns of The Times.

UNIVERSITY APPOINTMENTS

University of the Witwatersrand JOHANNESBURG SOUTH AFRICA FACULTY OF EDUCATION SENIOR LECTURER/LECTURER IN ENGLISH

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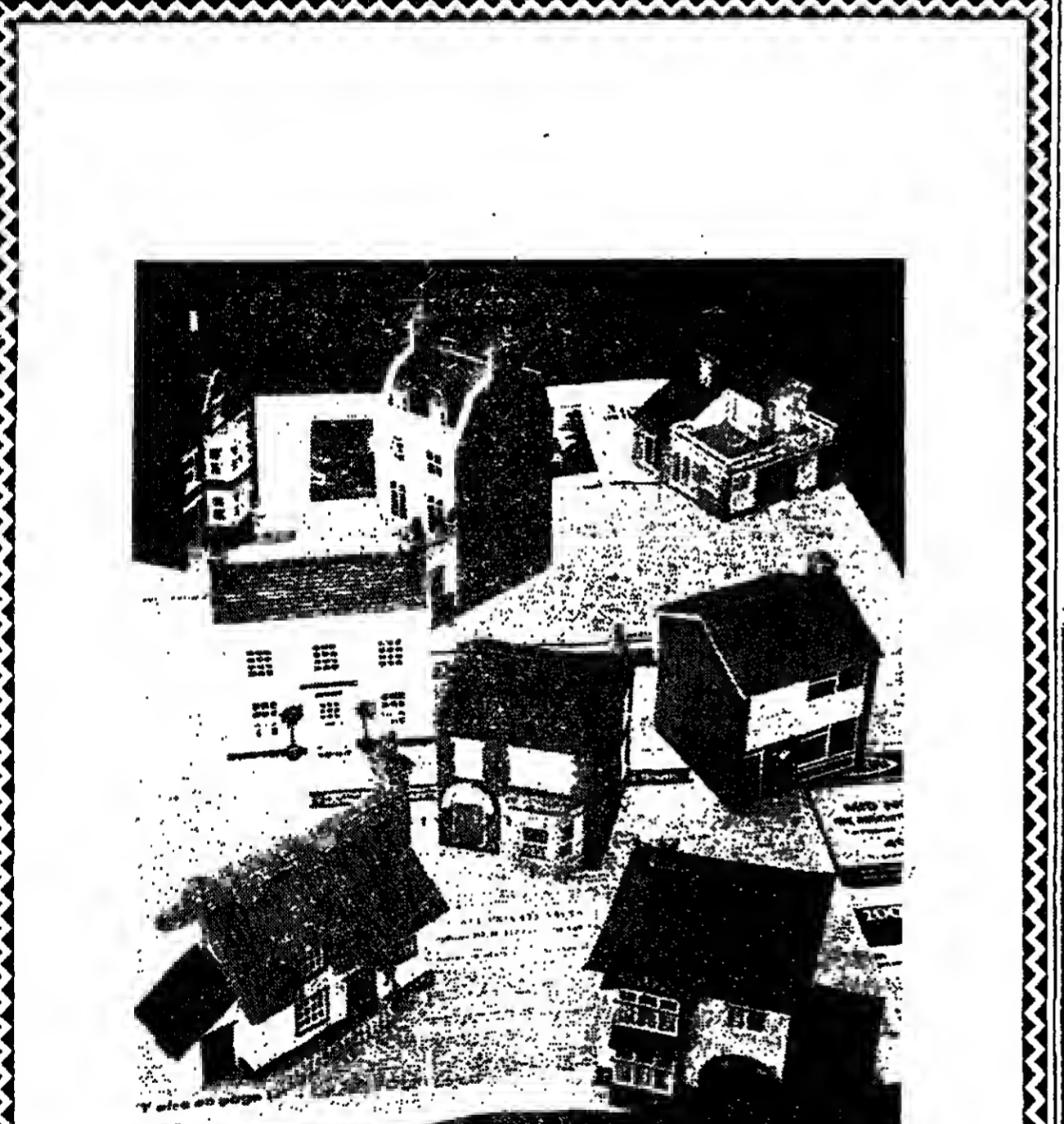
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EUROPEAN SALES EXECUTIVE. We are looking for a first-class French-speaking salesman to play his part in our well-established and very effective advertisement sales operation in Europe.

LONDON FLATS. BLOOMSBURY, 2nd floor, 2 bedrooms, 2 baths, etc. Call, etc. Call, etc. Call, etc.

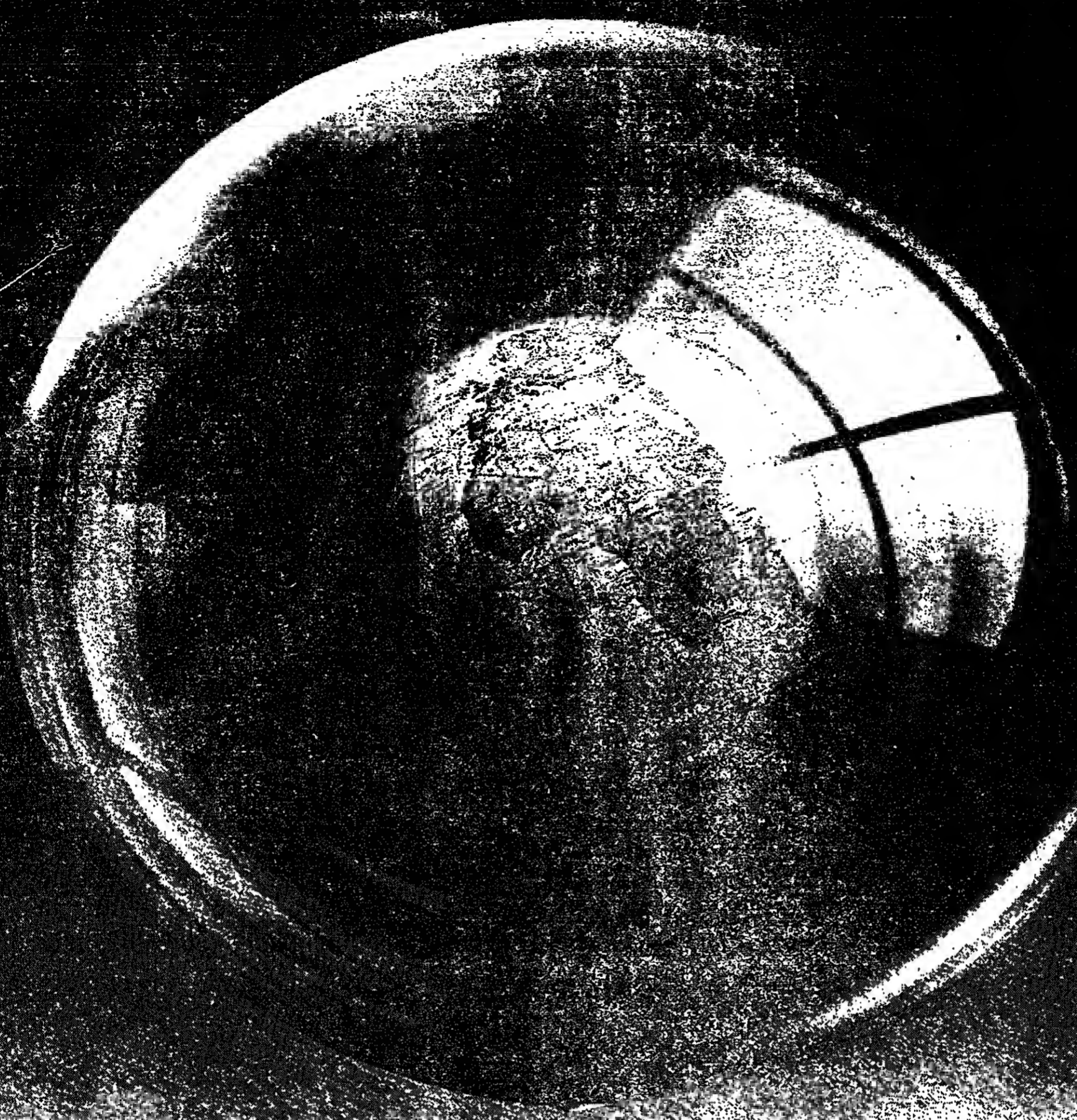
Property listings: KENSINGTON CHURCH ST. Attractive small semi-detached flat. 4 bedrooms, 2 bathrooms, etc.

Property listings: SOUTH KENT. Four beds and newly fitted kitchen. Disposal units, etc. Call, etc. Call, etc.



The Times Property Columns Today's market place-use it to find your buyer

Ring 01-837 3311. A large advertisement for the Times Property Columns, featuring a large phone number and the word 'Ring' in a stylized font.



Could the technology bubble burst?

Some people fear that modern civilisation may collapse if technology falters.

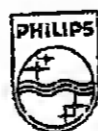
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To conserve energy, we've invented a 50% more efficient lamp.

To help fight cancer, we've developed a new generation of X-ray machines and linear accelerators.

We've also provided teachers with a wide range of electronic teaching aids, computer manufacturers with some of the world's most sophisticated miniaturised components, safer lighting for motorways and airports, new video recording and acoustic systems - and, of course, hundreds of other products you use in your home every day.



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The economic policies of the right-wing that are gaining support

When, about six years ago, I moved from an academic to a practical interest in politics, and first began regularly to watch proceedings in the House of Commons, the so-called right-wing of the Conservative Party was thought by almost everyone to be nasty; and by everyone to be stupid.

Today few would deny that the economic right-wingers (I will go on using the catch title for, inadequate though it is, it has the virtue of a commonly understood meaning) form the most cohesive, intellectually forceful, and eloquent group in Parliament: they have also been the most consistent in matters of policy.

Few there are still, who will, for example, embrace the whole of the right wing programme against inflation; few—for the right is itself divided on this matter—among the cognoscenti will concede the case of Mr Powell, Mr Mactern, Mr Biffen, Mr Body and others against British membership of the EEC. But, increasingly, respectful criticism is afforded the right wing case, particularly as every conventional, middle of the road, agreeable sounding cure for the cancerous disease of inflation fails utterly to work.

It is a singular tragedy for the Conservative Party that its present leadership, deliberately, excludes the right from any constructive part in its affairs.

Because of that exclusion there is nothing whatever to crow about. No pleasure, no contempt, nothing other than a deep and weary sadness could have entered a Tory heart last weekend when Mr Heath and Mr Carr committed themselves again as a matter of policy to that whole apparatus of state control of the economy—incomes controls and prices controls and productivity controls. It not only failed to win the favour of the electorate last time, but it failed, utterly, to Labour or Conservative hands, to control inflation during the past decade and more.

Public relations victory

The right-wing, or monetarist, case is that the principal cause of inflation is an excess of government expenditure over income; and that inflation can be ended only by bringing the budget into balance, even if the cost of so doing is a good deal of unemployment, and a good many bankruptcies. It is thought, at this end of the political spectrum that almost all devices of economic control will exacerbate rather than diminish the evil which is to be faced. Perhaps the most substantial public relations victory the right could have won was last week's report by the

House of Commons's Public Expenditure Committee to the effect that the incomes and prices control schemes to which Mr Heath and Mr Carr had renewed their pledges last weekend were ineffective day-dreams.

Thus, the events of recent years—the years, indeed, since Lord Thorneycroft, Lord Rhyll and Mr Powell resigned from Mr Macmillan's government—have tended to prove the case that excessive public expenditure cannot be sustained without inflationary effects, or at best the stop-go cycle; and it is clear that this is coming increasingly to be seen.

Of course, it once appeared—after the Selsdon declaration—that Mr Heath shared this view. It was not until after the 1970 election that it became apparent to those who had strongly supported Selsdon—and even more so Mr Heath's Carshalton Declaration of 1967, in which he denounced incomes policies as not only unworkable but, of their nature, unjust—that the Conservative had merely regarded right-wing economic policies as one of a set of options available to him, rather than as a tried and accurate political philosophy.

Poisoning thriftlessness

The resultant reversal of November, 1972, when Mr Heath announced his dramatic conversion to incomes policies, excluded the right from any constructive part in its affairs. It was all the more so because, associated with the idea of balancing the national budget—of the nation not spending more than it earns—the right was thought to be less objective, less mathematical, more moral.

These are the ideas that politicians should always tell the people the truth, and not try to conceal from them with gimmicks the essential fact that any inflationary situation cannot be ended, especially when matters have gone as far as they have, without causing a considerable hardship for all but the most vulnerable elements of the community; and the idea that thrift should be rewarded and thriftlessness punished.

It is still novel to suggest that truth is palatable to the electorate, though the suggestion represents a closer approximation to a real belief

in democracy than does the "it is not politically possible" response to the monetarist attack on inflation frequently put forward by the men of the middle (such as Mr Bernard Levin). However, the raising of the issue of the moral content of right-wing Tory policies and programmes brings us to a possibly more important emotional issue—that on which the right is divided—namely membership of the EEC and the question of whether a referendum should be held which would allow the people to decide whether they wanted to continue our membership or not.

The Labour Party as a whole, and the Tory right, are both in deep division on this matter. The centre, whether Tory, Labour or Liberal, remains convinced—we are speaking now of what used to be called the political nation, the informed, the politicians, and the commentators—that Mr Heath's treaty of Brussels represented a good deal for Britain; and not a few on the Tory right agree.

The nationalists, on the other hand, most of the right, as well as nearly all of the further left, are nationalists of one sort or another—are convinced it was bad. All of those on the right who are convinced of the importance of the battle against inflation, are disturbed by this division over Europe, especially at a time when, however disappointing is the conduct of the Tory leadership, their argument about the causes and cure of that inflation appear to be getting home.

A total truthfulness

It remains to be seen whether a compromise can be worked out in which the pro-Market right, and perhaps some of the centre, maintaining their existing beliefs about the Common Market, can also agree to acceptance of a referendum, on general democratic principles.

Such a coalition, if it could be agreed, would serve three purposes. It would unite the whole of the right, not only on a common policy, but on a common philosophy, national and truthful. It would greatly increase the forcefulness of the right, at a time when opinion is turning their way on economic matters. And it would compensate for the disavowal of right-wing economic policies by the senior colleagues by providing for the public a policy which, though it might have certain harsh effects in the economic sphere, would rest on a total truthfulness towards the public, and a total trust of the electorate.

The battle is one-third won: two-thirds of the way have still to be travelled.

Patrick Cosgrave

The author is political correspondent of The Spectator. ©Times Newspapers Ltd, 1974.

Why the mischief that was Watergate must not be forgotten

Some rather odd creatures have crawled out of the woodwork to defend Mr Richard Nixon since his resignation. It was to be expected. Mr Nixon fought his way to the top by articulating the fears and prejudices of the American extreme right and the frightened. He savaged decent opponents from Jerry Voorhis to Adlai Stevenson. Nevertheless, it was a surprise to see that Mr John Sparrow has joined them.

Mr Sparrow is Warden of All Souls, and was a scholar at Winchester and New College, Oxford. He was called to the Bar in 1931 and practised in the Chancery Division until he joined the Army in 1939. He was appointed Warden in 1952.

With a background such as this his letter published in *The Times* yesterday can only encourage those who are trying to create the myth that the 37th President of the United States was attacked in the back by a malignant press. This is dangerous mischief which cannot go unchallenged.

Mr Nixon was the target of some personal, professional and political vendettas. No politician who behaved as he did over the years could hope to escape the revenge of his victims, but Ziegler and Bob Woodward, the authors of *All the President's Men*, were not fighting a personal vendetta. They were young reporters who were the first to get on to Watergate, but for many weeks could not bring themselves to believe that the President of the United States and those close to him, were in any way involved.

The transposed quotes in Mr Sparrow's letter also give the wrong impression. The casual reader could not possibly guess that they knew they had done wrong in one instance, largely because of inexperience, and were decent enough to admit it in print. As they admit in the book, "They felt lousy".

Their efforts to uncover the Watergate cover-up could have been better appreciated if Mr Sparrow had also quoted how Mr Ronald Ziegler, the then White House Press Secretary, announced that all subsequent White House statements were "inoperative". In other words, the White House had lied about Watergate. Mr

Ziegler later apologized to Bernstein and Woodward. Incidentally, the cover of the American edition does not bear the legend "Soon to be filmed".

One can understand, of course, Mr Sparrow's objections to press coverage which might have made it impossible for Mr Nixon to receive a fair trial. This newspaper raised similar objections in a leading article at the beginning of the Watergate inquiry. But it is important to remember, as became evident after that article was published, that Mr Nixon was not "assassinated". Only he was to blame for the "slow motion" of events. He could have refused to be a party to the cover-up of Watergate, or admitted his error when he realized that he had done wrong. That is what any honourable man would have done.

Instead, all the powers of the Presidency were misused, not only to obstruct justice but also to defame the *Washington Post*. The most honoured and honourable of American newspapers, to use Mr Sparrow's words, was the intended victim—not Mr Nixon. Here is what Mrs Katherine Graham, the publisher of the *Post*, said in a Granada Guildhall Lecture earlier this year:

"The charge of prejudicial publicity rings especially hollow in this case. The first is that it is such a selective charge. As made by Mr Nixon and his partisans, it is aimed only at reports which hurt his cause. They see nothing equally prejudicial in their own explanations, repeated pleas of ignorance, invocations of national necessity, attacks on the credibility of Mr Nixon's accusers, such as John Dean, and all the other arguments employed backed by the force and prestige of the White House—in attempts to win the country to Mr Nixon's side."

"Mr Nixon has been invoking in his own defence all the powers and options which a President may command but which the common citizen cannot employ. He has, for instance, withheld evidence from the Congress and the court on the grounds of presidential privilege; he has refused subpoenas; made himself unavailable for questioning..."

"What is at stake in the Watergate

crisis is not due process in the ordinary, narrow sense. To assert that is as misleading and ingenuous as to argue that the only offence is a single isolated burglary. In fact, the offences involved comprise a massive pattern of corruption and abuse—offences so serious, numerous and headstrong that they have shaken the foundation of public trust and confidence.

"The issue is whether and how the people and their agencies of inquiry, the Congress and the courts, can get at the entire truth, assess the damage and work out the remedies. In short, the issue—in so far as it affects the nation's most public political figure—is due process in the broadest, most fundamental sense."

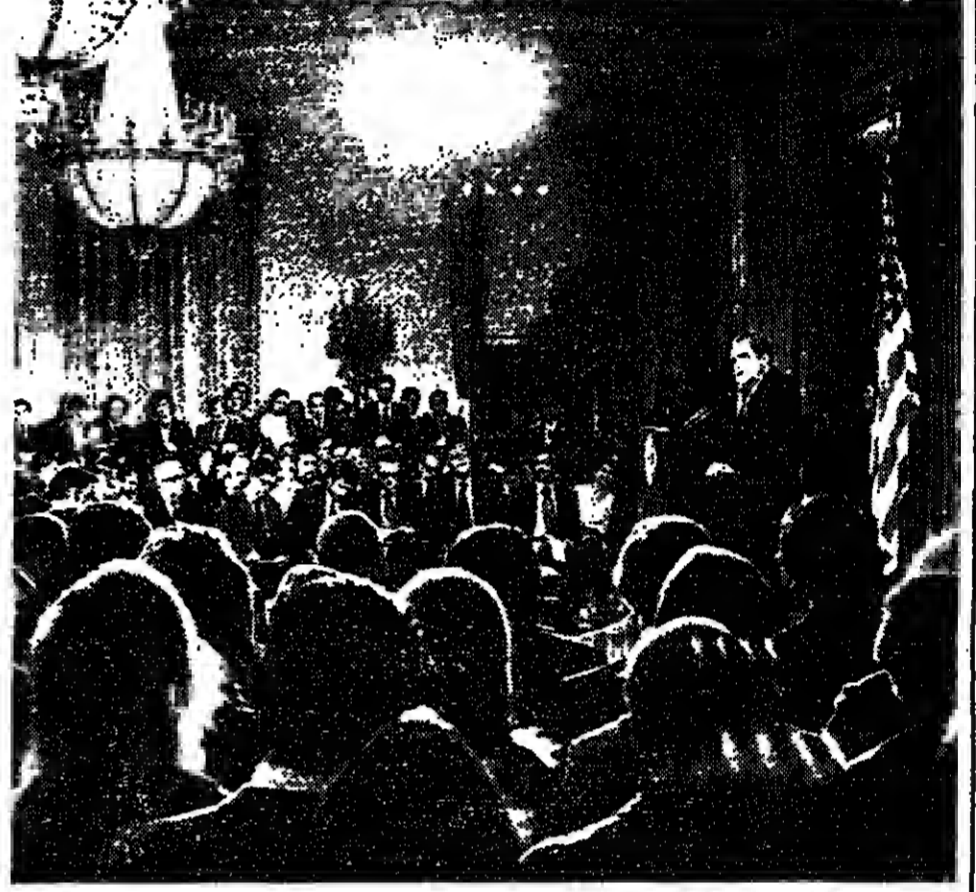
"In this context, the most prejudicial thing the press could do would be to cease publishing and stop broadcasting some arbitrarily chosen part of what it learns. Without a free and probing press, the events and import of Watergate would, in all probability, never have been revealed. Without that same thorough, persistent, independent press, public debate could not proceed, and the clamour and clash of opinions might never be distilled into that deliberate sense of the community..."

This is what the *Washington Post*, *The New York Times* and other American newspapers achieved. They did not condemn Mr Nixon. In spite of his efforts to obstruct justice, the Congress and the courts, including the Supreme Court of the United States, did their duty as ordained by law. The House Judiciary Committee voted out the Articles of Impeachment. The majestic machinery of impeachment was set in motion.

Mr Nixon chose to resign because the elders of the Republican Party told him that there were not enough votes in either House to find him not guilty. The world sighed with relief when he went, but it might learn to regret that the process of impeachment was not completed if disingenuous men such as Mr John Sparrow cast doubt on what really happened from the day the Watergate burglars were arrested until Mr Nixon resigned.

Louis Heren

The issue is whether and how the people and their agencies of inquiry, the Congress and the courts, can get at the entire truth, assess the damage and work out the remedies. In short, due process



Developing London's orchestra tradition

In a recent letter columns we were re the most controversial mention of the Pe port: "that the LOCS as soon as possible the beginning of the 1973 it will offer appropriate support for two accepting contracts designed to pr manence and stability was rejected by the cil with the brief sta it was "a far-reaching mendment which, hav to the current musica the Council has not f endorse at this mom musical history".

A clue to one of t for the Arts Council is contained in the Cliffs rider to the which he says: "Th two grand-aired orc the future, taken into concern-giving field, unlikely to attract performers. They a tendence for the b to join other or undertake on a fre casual basis the more tive work in televisio gramophone-recordin naturally, the Arts C a tendence would ha guarantee the playe which would take their loss of earnings lance sources and it naturally, the Arts C unwilling to contem Blyth unjustly ac players of "resolu tion" to the recon: No proposition has put to them nor opinions sought on issues involved.

Remarkably, the Committee complex looked the wage fat culating the level priate financial sup port orchestras". The low percentage for mance income a Amsterdam (approx 20 per cent) and West Berli 20 per cent) by orch nized on a basis sim which we contes London", but then say: "However, it is not readily availa in the areas of these orche lower than the 12,000,000 in the G don area. It is for we believe the figu cent for performe may be realistic. Th This almost incredi ing of the true posi grettably lies at the much of the curbe about the Loodn scene. The perio come percentages i Amsterdam, and because of lower receipts, but becau subsidies, to the 8 and 80 per cent. In Mr Blyth's questio those who hold the p act to rectify the i satisfactory situation enough to answer: as there is enough But is this the whi To prescribe surger four orchestras wh probably flourishing capital city of a co is still, to say the lea in its attitude, is surely somewhat p. As the Peacock Com rector assumed, the orchestras are too ad vival for any of the niently to lie down a profession of music: r tradition, represent anarchic (unimpaired, stable, bourgeois (in seuse) organisations. But there has grown tem of checks and within that freedo allows an unexpected prise to prosper as a conventional one. A ment of the current: at far less cost and ing to what is begin piciously to look like tradition, may have m said in its favour: the temptation to ase is a good tradition, ev dually a great one, it asked what is so i about the other side fence, except the usu grass.

Howar

The author is the Cha the London Orchestra.

New chemical and physical methods of freeing tormented minds

The movement in psychiatry away from the philosophical

In the last thirty years, the "soul" of man, if we can call it that, has shown itself increasingly subject to chemical and other physical methods of control. Brain-washing with drugs can make black seem white to a patient; highly selective operations on the brain can remove feelings of anxiety and guilt, and make the most worrying person again feel that "sufficient unto the day is the evil thereof".

Electric shock treatment can now relieve in weeks the symptoms of severe religious melancholia and suicidal depressions which often took years to get well without such treatment. New forms of continuous sleep treatment can free people from mental torment, during which other essential treatment can safely be given and so provide anaesthesia for the period of psychiatric treatment never before possible.

New drugs are getting 80 per cent of schizophrenics better

in a matter of weeks instead of only a third of such patients getting better spontaneously or with psychotherapy over a three year period. New antidepressant drugs can also relieve anxiety states and phobic panic states, which used to carry a poor prognosis with sedatives alone, and sometimes years of disability.

Such physical treatments are sometimes dismissed as merely symptomatic. But practically all our general medical treatments at present are also symptomatic, so that psychiatry is simply following the pattern of general medicine, which was itself for centuries as much the province of the priest as the physician. Then effective symptomatic treatments (quinine in malaria, insulin in diabetes, lemons in scurvy and Vitamin B12 in pernicious anaemia) were finally found to be much more effective than priestly blessings.

Psychotherapists still claim the value of tracing back the cause of the psychiatric

illness—but evidence is still wanting after 50 years of Freudian treatment, for instance, that very many mentally ill patients are practically helped by such psychotherapy alone. This becomes much more valuable in the convalescent stages of treatment, especially in a severe mental illness needing hospital admission.

Not only have psychotherapists and psychoanalysts in particular, been critical of the quite phenomenal results of the new physical treatments in psychiatry, but so have many others outside the medical profession. And those most using the treatments are themselves increasingly aware of some of the philosophical issues involved.

For instance, a soldier who had fought in tanks for the Normandy beach-head to the Rhine spent some years finding the way in deep depression and anxiety and wishing he had been killed along with most of his friends. He suf-

fered without relief until a highly selective brain operation relieved his symptoms. Within a year he had been with his wife over his old hat-fields and returned saying he "had a very good holiday". One can obviously now produce airmen who destroy millions of their fellow men with atomic weapons and return saying they "have had a good trip".

Conscience can now be eliminated surgically without any impairment of day to day working efficiency. Other objectors say that such treatments are only forcing people back into an industrial system of which their illness shows their basic dislike. They should be allowed to "drop out" in mental hospitals and get some new bearings by prolonged group and individual counselling.

This ignores the terrible suffering of most mental illnesses, and all the people who try and succeed in killing themselves because of this intense suf-

fering. It also ignores how pleased most patients are, in fact, when they recover, even if it still means going back to the same environment which is often actually a loving husband or wife, a satisfying job and several children. Their "drop out" period has seemed a veritable nightmare to most of those recovering from mental illness when actually asked about it. People, putting forward the "drop out" view are too often politically motivated against our present society, and have practically never been through such a painful illness themselves.

But there remains one serious objection to getting patients better too quickly with physical treatments which needs considerable thought.

What would have happened if they had been available for the last five hundred years? Bunyan, who had more than twelve years of severe obsessional depression before recovering to write *Pilgrim's Progress*, might have quickly

got better and continued as an ordinaryinker. John Wesley who had two years of depressive torment before accepting the idea of salvation by faith rather than good works, might have avoided this, and simply gone back to help his father as curate of Epworth following treatment. Wilberforce, too, might have gone back to being a man about town, and avoided his long fight to abolish slavery and his addiction to laudanum.

Loyola and St Francis of Assisi might also have consulted with their military careers. Perhaps even earlier, Jesus Christ might simply have returned to his carpentry following the use of modern treatments.

This is in some ways an insoluble dilemma. But there used to be three Jesus Christs at Hanwell Asylum when I was there before our modern treatment days, and little was achieved by any of them. And there are so many mentally ill,

and so much intolerable suffering, that these treatments must continue to be used.

When a patient is better, however, then is the time to let him consult and be helped to new outlooks by politicians, priests and philosophers. Psychiatrists must become more like other doctors aiming at getting the patient well enough to accept from others more experienced than himself whatever political, philosophical or spiritual help is also needed.

William Sargent

Dr Sargent is honorary consulting psychiatrist to St Thomas's Hospital, London, and author of the book *The Mind Possessed*. ©Times Newspapers Ltd, 1974.

The Times Diary

That's Edward Heath, that was

"The government will have to find a way of dealing with this. It's their responsibility." Then he was asked by Defries whether he had any idea about how to deal with the Court Line crisis. He said: "Yes, I lots of ideas but I'm not going to give them to you now."

Heath gave little appearance of being in a hurry to talk to his constituents, though in fairness he was in a hurry yesterday afternoon.

During his tour of Sidcup he looked over the printing plant of the *Kentish Times* and had lunch in the board room with senior executives of the newspaper. Later he walked round the Schweppes factory, the largest in the area, and, as in the printing plant, he showed same interest, managing even to affect curiosity about a can of Pepsi-Cola.

Time revisited

J. B. Priestley, who will be 80 next month, has written a new play. His last work for the stage was his collaboration with Iris Murdoch on *A Severed*

Uncommon

Norman Kolpas, searching for the perfect hamburger, tries something unusual: So far, my hamburger survey has concentrated on places that try, with varying degrees of success, to reproduce a little bit of America within four British walls. However, some readers might never care to subject themselves to a rock music and stars-and-stripes bombardment, so I put on my best behaviour and visited Fortnum's Fountain at Fortnum and Mason's in Piccadilly. A gentleman in black coat and pinstriped trousers escorted

Precedence

There are no zebra crossings in the London's royal parks as Reginald Turnill, the BBC's Air and Defence Correspondent, recently learnt when he was hit by a car in front of Buckingham Palace. Turnill was crossing the road after calling on the British Airways Authority in both ways he stepped into the

Got courses one wouldn't want

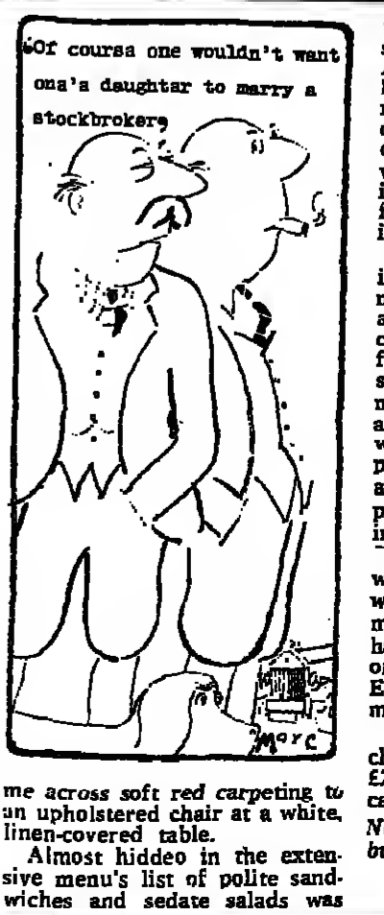
While lying in the road he asked a policeman who was quickly on the scene, why there were no crossings in front of the Palace. He was told there were no crossings in any of the parks "because they say they would make the place look untidy".

Uncommon

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Uncommon

me across soft red carpeting to an upholstered chair at a white, linen-covered table. Almost hidden in the extensive menu's list of polite sandwiches and sedate salads was



Uncommon

the onion hamburger sought. And, much to my delight, these huge selection of milk maldes, and other ic drinks, from which I chocolate mint shake was not as thick as I had thought, but it was flavoured and made with ice cream.

Fortnum's cleverly impossible for anyone mit the crass act of pic a sandwich: the half-pr choice hamburger beef is faced on half a toast strewed tomatoes bene masses of grilled onions; and on the side a few watercress and an ind pot of mustard pickle. as common as a fren potato but a prim an interesting mixed salad.

A daisy-shaped waffle wainuts and maple syrup was made to perfection must return some morning say it properly, with orders of eggs and Espresso coffee with st milk (17p) completed the. The total, with 10p charge and inclusive VAT £2.17. I bowed politely as cashier as I left.

Next: The Ameri burger.

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PUBLIC PRINTERS

dispute at the Stationery Office... which is preventing the introduction of new laws for the government of which ignorance theory no excuse, is only many signs of changing trends in the public services...

tion will begin to suffer noticeably. In the nature of things, public service workers are often in a position to disrupt the administration of the country more seriously than most...

DING UP THE WOUNDS

American Veterans of Wars have not taken a conciliatory view of Ford's proposal to honourable citizenship absent without leave in real America...

profit from the trend towards compromise. And that must include, in the dramatic circumstances that brought him to power, the disposal of the Watergate and related issues...

COMPETITIVE SERVICES

deas and policies are out of Whitehall these a rate which patently has to do with building a platform than planning a relative programme...

vision of services, with only certain limited exceptions. It is now generally considered that the 1956 Restrictive Trades Practices Act, which outlawed collective price fixing by manufacturing industry, has over time worked to the benefit of the consumer...

ation policy Professor Clifford Jolly an expatriate Briton returned a visitor to this country, I am convinced by the complacency of your leader (August 1974) population policy...

elled each woman who conceived to carry the foetus to term, and also effectively denied contraception to the unmarried. The new freedom to choose in these matters has enabled those who wish to avoid the economic burden of breeding to do so...

Management of childbirth From Professor Philip Rhodes... Explanation at the wrong level for her understanding can make matters worse. At the right plane on which to pitch explanation is by no means easy...

Collapsing of Court Line From Mr John Talbot... Sir, A firm of solicitors teach partner thereof being personally liable to the extent of all his own assets for any firm's liabilities...

The balance of power in Cyprus

From Mrs Anna Alexiou... Sir, At last it has been acknowledged negotiations over the future of the Republic should be between Greek and Turkish Cypriots...

Regenerating British industry

From Vice-Admiral Sir Ian McGeoch... Sir, In condemning the White Paper on the Regeneration of British Industry as "blatantly irrelevant" to the country's present needs...

Degree status

From Professor Max Beloff... Sir, May someone with over forty years' experience of university life reply to Mrs Scott (August 20) whose experience was limited to two...

though highly motivated body in Britain, and I believe, not influential enough to have on their own brought matters to their present lamentable state in a country where freedom of speech and assembly are still, mercifully, preserved...

From Major-General Sir Alec Bishop... Sir, General Burges is right to point out in his letter of August 19 that the responsibility for the breakdown in 1963 of the Coexistence of Cyprus based on the Zurich and London Agreements does not lie entirely with the Greek Cypriots...

From Mr P. Martin-Smith... Sir, With respect to Mr Callaghan (BBC report of August 15), it was C. G. who first drew the sword in Cyprus, or perhaps it would be better to say, unsheathed the dagger...

Losses on livestock From Mr Stuart Johnstone... Sir, Sir James Barker says we ought to grow more of our own food. I agree. Not hard to do...

Waste paper money From Professor Ulrich E. Simon... Sir, Inflation did not mean cartloads of marks in the Berlin of 1923. It was far worse and, for a child, amusing. I have in my possession a banknote of 500 marks, overprinted Eire Million. My collection shows that within less than one year we graduated from five thousand to twenty milliard as units of payment...

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THE TIMES BUSINESS NEWS



Mr Benn faced by need to replan takeover of Court shipbuilders

Mr Benn, Secretary of State, is facing a difficult task in the Department of Industry as he prepares to take over the Court Line shipbuilders from the Corio family.

Mr Benn is expected to announce a plan for the takeover of the Court Line shipbuilders, which is one of the largest public ownership schemes in the country. The plan is expected to be announced in the next few days.

The takeover of the Court Line shipbuilders is expected to be a complex process, involving the restructuring of the company and the transfer of assets to the public sector. Mr Benn is expected to face a number of challenges in the process, including the need to replan the takeover and the need to manage the transition from private to public ownership.

Fed chief says cuts in budget are vital now

Dr Arthur Burns, chairman of the Federal Reserve System, has said that "strenuous efforts should be made immediately to pare budget expenditures in fiscal 1975 and to balance the budget in fiscal 1976".

Dr Burns made these remarks in a speech to a congressional committee today. He said that the current budget deficit is "unacceptable" and that it is essential to take action to reduce it.

Dr Burns also said that the Federal Reserve will continue to support the government's efforts to reduce the budget deficit. He said that the Fed will "do whatever it can to help the government achieve its fiscal goals".

Technical recovery by equities loses impetus

A continuation of the technical rally on London's equity market was halted yesterday. Share prices began to turn down again in late dealing when City concern regarding the cash squeeze on industry and the financial sector was rekindled by statements from several important companies.

Also unsettling the City was a call from Mr Len Murray, the TUC chief, for an inquiry into recent rumours on the stock market.

Earlier, equities tried to extend their recovery, helped by rigorous denials from the insurance industry of rumours about an impending crisis at a major company.

The rumour, given a fresh airing in one of the morning papers, was that the directors of the British Insurance Association, and then from Eagle Star, Equity and Law Life and Sun Alliance.

But the rally, already running out of support during the afternoon, received a further blow from a warning on industry's cash situation, from the chairman of Cavenham, soon to be followed by the disclosure that British Land, after passing the final dividend, was making "every effort to realize investments".

The FT index, having advanced to 218.3 at midday, fell back later to close at 209.9—a net 2.5 points off on the day. The Times index closed 0.4 off at 83.2.

Investments: First half pre-tax profits of Tube Investments rose 21 per cent to £19.7m on a 24 per cent advance in group sales from £194m to £240m. The group showed profit improvements in most divisions, but the haul was held by the three-day week, moved from a profit of £2.4m to a loss of £53,000.

£21.5m loan to Hawtin by Bankers Trust

By Christopher Wilkins

Hawtin, the banking and finance group which is now involved in talks regarding a possible takeover of the failed Ingham Mercantile Holdings, is believed to have completed arrangements to borrow \$30m (about £21.5m).

The financing is to take the form of a floating rate medium-term loan from Bankers Trust, and is to carry an interest rate margin over the interbank rate of 1 1/2 per cent.

At current rates, this suggests that Hawtin could be paying close to 15 1/2 per cent for the funds initially.

The loan is substantial in relation to the overall size of Hawtin's business. At the end of last November the balance sheet showed deposits of £27.3m and equity capital, including convertible loans, of £18.4m.

Some £25.6m out of total lending of £46.7m was in the field of instalment credit.

In April this year, however, Hawtin admitted that it had been obliged to repay money market lines totalling more than £20m.

Subsequently Associates First Capital Corporation, a subsidiary of the American conglomerate Gulf & Western Industries, agreed to make Hawtin a five-year dollar loan equivalent to £5m at a fixed rate of 10 per cent.

At the same time it obtained shareholder approval for the revision of terms on the £10m of convertible loan stock it held in such a way that on full conversion it would have control of 62 per cent of the shares.

Earlier this month Hawtin revealed an interim pre-tax profit of £513,000, although it declared no dividend.

This followed a loss of £1.49m in the previous 10 months, which took in the group's first trading period as a purely financial concern after it had disposed of its industrial interests.

Standstill at Chrysler makes 9,500 idle and puts 8,000 more at risk

By R. W. Shakespeare

All of Chrysler's car assembly operations in Britain have again been brought to a standstill by labour disputes.

More than 9,500 workers in five of the American-owned company's plants in the Midlands and Scotland are now idle because of strikes and lay-offs. Another 8,000 jobs are threatened.

Yesterday car production at the Linwood, Renfrewshire, assembly plant in Scotland ceased, because of component shortages resulting from strikes in Chrysler's Coventry factories. Some 3,500 workers were laid off for an indefinite period.

In Coventry, the Ryton assembly plant has been at a standstill for more than a week, with 4,500 men sent home yesterday. About 1,000 of these workers were called in on a temporary basis for what the management described as "inventory taking".

The effects of Chrysler's troubles spread yesterday to the company's central engines factory at Stoke, Coventry, where 380 men in the engine testing inspection departments had to be sent home.

The jobs of all 4,500 workers in the engines factory and a further 5,000 who are still working on components manufacture and sub-assembly operations at the plant will be at risk early next week unless Chrysler's problems are resolved.

The trouble stems from two pay disputes in the relatively small Chrysler-owned component factories in Coventry. They are Hills, which makes plastic components for the engine car range, and which has 300 workers on strike, and Auto Machinery, which makes nuts and bolts, where 100 men are out.

In both cases the workers are demanding wages parity with Chrysler in the car assembly and engine plants.

Chrysler management admits that there are pay anomalies ranging from a matter of a few pence up to £10 a week, and it claims to have given the unions an undertaking that these will be put right. However, it wants to make these adjustments in the context of general wage restructuring, and not on a piecemeal basis.

Negotiations on both disputes earlier this week ended in deadlock and there now seems little prospect of any improvement in Chrysler's production position before the weekend.

Any fresh moves to resolve these disputes are only likely to come as a result of intervention by union officials.

Chrysler management in Coventry is also faced by new demands from toolmakers and electricians in the Ryton and Stoke plants. They want a substantial pay rise, longer holidays and a 35-hour week.

The 320 toolroom men are imposing an overtime ban, which in the present circumstances is having a negligible effect. Earlier in the week they decided against any intensification of their industrial action. The most obvious reason for this is that they want to hold off until the disputes in the components plants are resolved before stepping up pressure.

They will be in a powerful negotiating position once Chrysler is in a position to resume car production. Past experience has shown that even limited action by the toolroom, or by the maintenance electricians, can quickly bring all of Chrysler's operations to a halt.

Power stoppage grows: More workers walked out yesterday at power stations in the Trent Valley, Nottinghamshire.

About 100 men went on strike at the big West Burton power station in support of a claim for car allowances to travel to work. The strike could spread to the Ratcliffe-on-Soar, Staythorpe, and High Barnham power stations along the river, in support of a claim for car allowances to travel to work.

Five unions are involved in the dispute with the Central Electricity Generating Board. The board has offered to run bus services from strategic points, but the strikers claim they should have the right to use their own transport, subsidized by the board.

A spokesman for the board said yesterday that no cuts in electricity supplies were envisaged because power demands were so low during the summer.

Chairman of failed bank resigns post at Sentinel

By Our Financial Staff

Mr Harry Landy, chairman of the failed Israel-British Bank, has resigned as chairman of Sentinel Insurance. The company's two other directors, Mr Joshua Bension and Mr Henry Koor, have also stepped down.

Five new directors have been appointed in their place. Mr Cyril Murray, formerly senior partner in Sentinel's auditors, Bright, Grabame, Murray & Co, has become chairman.

Sentinel has no direct links with Israel-British Bank except through its directors. Besides the chairman, Mr Landy, Mr Bension is also on the board, being the chairman and joint managing director of Israel-British.

Together, Mr Landy and Mr Bension control, either directly or as trustees, 71 per cent of Sentinel's share capital. Mr Bension was earlier this month indicted in an Israeli court on 11 counts, of which the most serious alleged "larceny by a director of a company".

Mr Landy is also the chairman of the quoted London City & Westfield property group in which Sentinel has a 29 1/2 per cent shareholding. Mr Landy has admitted that it has lent £2.7m to Israel-British Bank (London) and Sentinel is also a creditor.

However, Mr Murray said last night that the figure owed was of such a size that it would not be a great difficulty for Sentinel, a life assurance company with sums assured totalling £120m at the end of March last year.

He said there was no question of a liquidity problem at Sentinel which would "perfectly well be met and paid". He declined to say whether any talks over the directorships had been held with the Department of Trade.

The other new directors to be appointed are Mr M. W. Weeber, the deputy chairman, Mr F. Burt, the company's actuary who becomes managing director, Mr A. T. Bolton, the general manager, and Mr C. Erdogor.

Shipbuilders will propose partnership with state

Shipbuilders who have been pressing for such an arrangement to the association would be advocating the kind of Government plan for nationalization of the industry which is extremely effective in other shipbuilding countries.

It is understood the executive council members have already worked out rough guidelines for submission to the Government but these will have to be polished up considerably.

Mr McIver agreed there was certainly a case for more collaboration between the shipbuilders and the Government. He pointed out, however, that full order books and the current share of the British in world shipbuilding markets clearly indicated that the industry was fully qualified to go it alone.

Industries surprised by move

Continued from page 1

Including hire-purchase companies, stockbroking and jobbing, house and estate agents have already come or are under the scrutiny of either the Monopolies Commission or the Restrictive Practices Court.

The hire-purchase industry, for example, came before the Restrictive Practices Court several years ago and has since served all its industry agreements. The one exception is that Finance Houses Association members are not allowed to refer to the association when advertising for deposits.

A Monopolies Commission inquiry into stock exchange practices concluded that the minimum commission structure was acceptable. It objected to the advertising embargo on members and the exclusion of women and non-United Kingdom nationals as members, all those practices have been abandoned.

Patricia Tisdall writes: Commission systems operated by the travel and advertising industries may be considered restrictive practices under the proposed legislation, agents are paid a fixed rate of commission, usually 15 per cent, by publishing organizations and other media owners. The commission is available only to agencies recognized by the various media trade associations.

The industry argues that it provides the cornerstone for the voluntary regulation of advertising content in the public interests. Advertising agents who do not conform to the Code of Advertising Practice can be threatened with withdrawal of recognition.

Mr James O'Connor, director of the Institute of Practitioners in Advertising, said last night that much evidence had been compiled to support the commission system. It would be made available to the Government as soon as required.

A similar system operates in the travel trade, where retail agents are paid a fixed percentage by tour operators, hoteliers and transport organizations. Hotels do not operate on a commission basis, but are sometimes accused of fixing seasonal prices.

Mr Clive Derby, chief executive of the British Hotels, Restaurants and Catering Association, said yesterday that he was not aware of any restrictive practices in the hotel and catering industry.

Leading article, page 15
Where ban would apply, page 18
Towards a fairer deal, page 19

UDT gives terms of £30m funding move

By Anthony Rowley

United Dominions Trust, the finance house which recently disclosed a sharp fall in profits, last night announced the terms of its £30m fund-raising operation from shareholders. At the same time it gave an indication that the banking funds would continue to be available to the group.

Because of the recent sharp fall in its share price, UDT has decided it would be "misleading" to make a rights issue to all shareholders, but it will offer them the chance to subscribe to a £15m issue of fully-paid convertible loan stock.

UDT's principal institutional shareholders—the Prudential Assurance Company with 26.7 per cent and Eagle Star Insurance with 10.1 per cent—will underwrite this issue. They will also be the chief subscribers to a further £15m issue of partly-paid convertible loan stock, which is offered in financial institutions only.

Though the Prudential could end up with 47.5 per cent of the voting rights in UDT if it took up and converted its full entitlement of fully-paid and partly-paid loan stock, the Takeover Panel has ruled that it need not bid for the rest of the voting shares.

In a letter to stockholders, Mr Gilbert Standing, the UDT spokesman, said that the marked change that has taken place in recent months in the scale and freedom of dealings in the London interbank market meant that we have been unable to obtain longer term borrowings from this source in the same volume as in the past.

"To avoid becoming more dependent on short-term market deposits, we have taken steps to strengthen our financing arrangements."

"In particular, we have obtained assurances from a number of leading banks which have afforded us borrowing facilities for many years from the Bank of England that they are prepared to ensure the continued availability of banking funds for the company's business."

These assurances were obtained, however, in the knowledge that UDT would be strengthening its capital base by the commitment of a further £30m ranking behind depositors. In present conditions such support could be obtained only with the support of the company's major institutional stockholders.

The issue is being divided into two parts so as to limit as far as possible the extent to which the equity interest of stockholders not wishing to participate in the issue would be diluted," Mr Standing adds.

He warns shareholders that, give the fall in the UDT share price (to 23p at the close of dealing last night), the fully paid convertible stock "must be expected to stand in the market at a discount on the issue price".

Shareholders will be allowed to specify the amount of this stock they require. It carries a coupon of 16 per cent, and the conversion price at par is equivalent to 25p.

The partly-paid stock—only £5m will be called initially—carries a coupon one point higher at 17 per cent. UDT "may purchase the stocks at any time", the letter adds.

A UDT spokesman last night made the point that, though the company would have to pay interest on only £20m of loan stock initially, it would be able to consider its capital base as having been increased by £30m. This was because the £10m of un-called stock could be called at the discretion of the company rather than the loan stockholders.

British Land shares hit by £398,000 pre-tax loss

By John Plender

Shares in British Land, the property company headed by Mr Joby Ribbles, fell to a new low point of 21p yesterday on the news of a £398,000 pre-tax loss for the year to March 31.

The preliminary figures were accompanied by a statement that every effort is being made to reduce investments and so reduce debt on which present very high interest rates are payable. The final dividend has been passed.

British Land has been one of the hardest hit victims of the recent slump in the property share market because its borrowings are extremely high in relation to the sector. The preliminary statement shows interest charges up from £5.84m last year to £12.0m this time. This leaves losses after tax at £963,000 compared with a profit last year of £2.63m.

The board has made an assessment of the value of the group's debt professional valuations on a going concern basis of all properties held for investment."

This indicated no material difference between the book value at the balance sheet date and the aggregate value assessed by the board. A £17m surplus over book value of properties in the course of development given in last year's statement has not been incorporated in the accounts.

Big chrome and nickel deposits found in Kenya

Nairobi, Aug. 21.—Deposits of nickel and chrome have been discovered in north-western Kenya. It is claimed that the nickel deposit runs to nearly 14 million tons of ore, of a grade better than 1 per cent.

The discovery was announced in Nairobi today by Mr Othman Ambala, managing director of Western Oil Company, a Kenyan company which has been operating in conjunction with Oil Ventures International Incorporated, an American group.

The two companies have signed an agreement to explore nickel and chrome deposits in the area. Although metallurgical analysis of samples sent to France has not yet been received, it has been decided to go ahead with the second phase of the exploration.

Mr Ambala said that the mining stage would involve investment of more than £50m.

INTERIM STATEMENT

JIM MARTIN METALS GROUP LIMITED

The National Metal Merchant

Interim Statement by the Chairman Mr. Arthur Hubert, O.B.E.

Profit Increase 88%

Jim Metals Group Limited announce that the unaudited accounts months to 30th June, 1974, show the following results—

	1974	1973
	£	£
Revenue ended 30th June	11,193,105	7,370,612
Profit before tax	1,408,417	765,305
Profit after tax	34,977	36,421
Profit after tax (1973: 45%)	1,373,440	728,884
Profit after tax	714,168	327,986
Profit after tax (Interim)	659,272	400,888
Profit after tax (Interim)	105,330	93,383

Mr Hubert has decided to declare an interim dividend of 6.975% as compared with a dividend for the corresponding period of last year of which is equivalent to 6.20% after adjustment for the Scrip Plan shares for every 4 shares, made in December, 1973. The dividend will be paid on the 16th December, 1974, to shareholders registered at the close of business on the 15th November, 1974. The dividend will absorb £105,330.

Mr Hubert has decided to give shareholders an option to take shares in lieu of dividends and an Extra-Ordinary General Meeting for the approval of the scheme by shareholders will be held in due course.

Chairman, Mr. A. Hubert, O.B.E., states:— "The performance of our business continues as is evidenced by the increase of pre-tax profits from £1,408,417 for the corresponding period of 1973, to £1,373,440, which represents an increase of 88%."

As forecast in my statement with the Annual Report and Accounts, I feel confident of the outcome of the results for the current year, which, coupled with the ever increasing volume of business will guarantee the continued growth of your company."

How the markets moved

The Times index: 83.23 -0.40
FT index: 209.9 -2.0

THE POUND

Bank buys	Bank sells	
Australia \$	1.615	1.57
Austria Sch	44.75	42.75
Belgium Fr	95.50	92.75
Canada \$	2.32	2.27
Denmark Kr	14.40	14.00
Finland Mkk	8.90	8.65
France Fr	114.5	111.5
Germany DM	6.25	6.05
Green Dr	12.75	12.5
Hongkong \$	12.10	11.75
Italy Lr	1645.00	1585.00
Japan Yo	730.00	705.00
Netherlands Gld	6.35	6.15
Norway Kr	13.10	12.75
Portugal Esc	63.25	59.25
S Africa Rd	1.97	1.92
Spain Pes	134.00	130.00
Sweden Kr	10.55	10.25
Switzerland Fr	7.15	6.90
US \$	2.37	2.32
Yugoslavia Dnr	37.00	35.00

Rates for bank notes only, as supplied yesterday by Barclays Bank International. 15% differential rates apply to travellers' cheques and other foreign currency business.

Reports, page 21

Rises

Alpine Hldgs	2p to 10p	No-Swift Ind	2p to 15p
Brook Hill	20p to 44.5p	Stanley, F.	10p to 120p
Cannon St	1 1/2p to 3p	Sherman, S.	1p to 7p
Corinthian	2p to 14p	Steinberg	3p to 22p
Horizon Mid	2p to 13p	Union Corp	16p to 20p
Induspro	1 1/2p to 22.5p	Western Mining	8p to 102p
Jessel Secs	4p to 25p	Wigfall, H.	10p to 83p

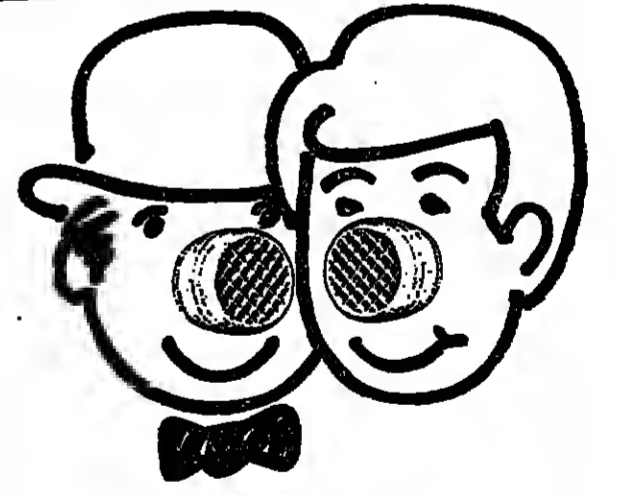
Falls

Barclays Bk	10p to 170p	Land Secs	5p to 120p
BV	10p to 810p	Midland	7p to 178p
BT	5p to 280p	Mt Charlotte	7p to 71p
British Land	3 1/2p to 21p	Photoprint	5p to 20p
Cavenham	7p to 67p	Trust Rise Forte	8p to 62p
Foster, H.	7p to 104p	Ultramar	5 1/2p to 142 1/2p
Jorvic	7p to 5p	Unio Plat	6p to 140p

Equities reversed their recovery in late dealings.
Gold fell by \$2 yesterday to \$155.3. SDR-\$ was 1.19049 on Wednesday while SDR-£ was 0.511621.
Commodities: Reuters' commodity index fell by 10.2 points yesterday to 1,352.4.

On other pages

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July figures show price rises on upturn

By Hugh Clayton
Price rises recorded last month by the Institute of Purchasing and Supply remained steady in size but rose in number compared with June.
The institute said last night that rises averaged 11.6 per cent in June and July, but the number rose 156 from 386 in June to 542 in July.
"This large number, the biggest since April, when price rises peaked at an all-time high of 683, suggests that the decline in June may only have marked a temporary lull", the institute said.
It added that many companies seemed to be worried by rising labour costs, particularly through threshold increases. This is supported by the recent statement by Sir Arthur Cockfield, chairman of the Price Commission, that labour costs were stealing the limelight from material costs as a leading fillip to inflation.
The average size of price increases notified fell last month in some sectors. Mechanical engineers claimed 10 per cent, almost 1 per cent less than in June. Metal manufacturers asked for 10.2 per cent compared with more than 13 per cent in June. The average for chemicals was down from 15.7 to 13.2 per cent.

General Motors pares increases

Detroit, Aug 21.—General Motors Corporation said today that it was cutting back prices on its 1975 model cars by \$34, in response to pressure from President Ford.
The President had said he was very disappointed in GM's announced price increases of 6.80 to 9.5 per cent, and sought to have it trimmed.
With the cutback, the average equipped 1975 GM car price will now rise over the 1974 model by 6 per cent and the average-equipped truck by 10 per cent.
Ford Motor Co is also "re-assessing" its 1975 model pricing plans.—Reuter and AP-Dow Jones.

British scrap quota from US doubled

Brussels, Aug 21.—Britain's allocation of EEC scrap metal imports from the United States has been doubled to 50,000 tons, from 25,000 tons, European Commission sources said today.
Last year, following a world shortage of scrap, the United States introduced export restrictions, limiting the Community to a quota of 197,000 tons a quarter.

Importers claim Mulley ports plan could add £100m to trade bill

By Roger Vielvoye
Nationalization of privately-owned ports and the extension of the dock workers' employment scheme to docks previously outside it could add between £100m and £150m a year to the country's import bill, according to the British Importers Confederation.
A Confederation survey, carried out before Mr Fred Mulley, Minister of Transport, announced his plans for a sweeping reorganization of United Kingdom port administration, showed that the cost of importing through ports operating the dock workers' employment scheme was substantially more, double in some cases, than through non-scheme ports.
Scheme ports, mainly the very large docks, employ registered dockworkers who are taken by employers from the register, job by job. In non-scheme ports and wharves, dockers are employed directly by private companies.
Last month, Mr Michael Foot, Secretary of State for Employment, said he intended to introduce an order which would extend the scheme to all ports.
Mr Montague Hollinshed, chairman of the BIC, said yesterday that Britain's most efficient ports were outside the dock labour scheme. Nationalization would reduce them to the same state as the main ports.
"Because of bureaucracy and delays in cargo handling and turn-around of ships, costs under nationalization will rise, resulting in ships being diverted to north continental ports."
Mr Mulley saw nationalization of the ports and the setting up of a centralized National Ports Authority to coordinate developments as the panacea for the ills of the industry. But nationalization would increase costs—by £100m a year for imports—with food costs going up by £10m.
"Many of the main ports are already publicly-owned and in most cases their shipping facilities are deplorable. Cargo at these ports is subject to delays; there are strikes and stoppages and demands for extra pay from dockers."
Statistics from certain shipping conferences showed that for every ton loaded in London, 5.47 were loaded in Antwerp. Efficient non-scheme ports were managing to hold on to their share of trade but any deterioration in their working, with loss of flexibility and over-manning, had to result in loss of trade to continental ports.
The Government would be far better employed in endeavouring to improve efficiency at Britain's main ports rather than in nationalization—a concept long out of date and no answer to today's problems", Mr Hollinshed said.
The survey by the BIC, which represents about 3,500 United Kingdom importers, showed that business at non-scheme ports grew at a compound rate of 11.5 per cent from 1965 to 1970 and the growth was continuing. As well as higher costs, the survey showed that the time taken to clear goods through non-scheme ports averaged six days whereas in scheme ports it took 14 to 20 days.
Shipping conferences levied port congestion surcharges at many scheme ports but, because of quicker turn-around, non-scheme ports were more flexible, worked faster and lost

Car imports percentage rises in sales boost

By Clifford Webb
A surprise increase in the demand for new cars during the first two weeks of this month has boosted sales of imported cars from 25 per cent to 30 per cent of the market at the expense of British manufacturers. Shortage of stocks has prevented them from reacting quickly enough.
Despite the generally depressed state of the car market for the past 10 months (down 25 per cent) importers have been shipping in cars at an estimated rate of over 30,000 a month. Reliable sources in the industry said last night that total import stocks now approached 180,000, sufficient for at least two months' supply.
Sales during the first few days of August are always abnormally high because of the rush to take advantage of the August 1 start to the new registration year. This was taken into account when August new car registration total of 125,000—50 per cent down on last year's record month. Now a further marked burst of buying has forced them to readjust this estimate to around 160,000.
But there are increasing fears that the present miniature buying spree is a last fling by motorists who will then retire from the market to sit out a long, hard winter of election campaigning and tight budgetary restrictions.
One manufacturer said last night: "Motorists have been spending quite freely. No one wants cash when inflation is reducing its purchase power all the time. Motorists with recent car price increases and decided to buy before another inevitable increase."
Some dealers, who have worked frantically during the first half of the year to reduce minimum car stocks to a bare hard winter, are now worried by the large number of part-exchanges they took in the early part of August. At present low-mileage used car prices are holding up well but dealers are being urged to off-load the August part-exchanges at reduced prices.
Unconfirmed reports of remarkable giveaways by importers are circulating in the trade. It is said that one large manufacturer is offering to tempt motorists to buy his top-of-the-range model by throwing in a second new car—his cheapest—free. Some importers are said to be refusing to take part-exchanges of any kind but are offering gifts of up to £200 in value to purchasers of new cars.

LETTERS TO THE EDITOR

British statutes and Community law

From Mr Brian Elkan
Sir, The recent case in the Court of Appeal relating to the use of the expressions "champagne cider" and "champagne perry" (H. P. Bulmer Ltd and another v J. Bollinger SA and others) was concerned with the question whether it was necessary to obtain a preliminary ruling from the European Court, and the discretionary powers of the trial judge in that respect.
Lord Denning, Master of the Rolls, graphically illustrated the difference between English statutes and regulations and European Community law. He said: "The treaty is quite unlike any of the enactments to which we have become accustomed. The draftsmen of our statutes have striven to express themselves with the utmost exactness, and phrases are used which are possible circumstances that may arise and to provide for them. They have forgone brevity... to consequence, the judges have followed suit. They interpret a statute as applying only to the circumstances covered by the very words. They give them a literal interpretation."
In contrast, the treaty laid down principles. It expressed its aims and purposes. All to sentences of moderate length and commendable style. It lacked precision. It used words and phrases without defining what they meant.
An English lawyer would look for an interpretation clause, but he would look in vain. The treaty was none. All the way through the treaty there were gaps and lacunae. These had to be filled in by the judges, or by regulations or directives. This was the European way.
Regarding the regulations and directives, Lord Denning said: "They are enacted by the Council of Ministers sitting in Brussels for everyone to obey. They are quite unlike our statutory instruments."
"They have to give the reasons on which they are based. So they start off with pages of recitals, whereas 'whereas' and 'whereas' These show the purpose and intent of the regulations and directives. Then follow the provisions which are to be obeyed. Here again words and phrases are used without defining their import. In case of difficulty, recourse is had to the preamble."
Since January 1, 1973, when we joined the Common law matters which have been the European Community 1972 which provides, in that all... remedies; cedures from time to time to be followed for by or um Treaties... shall be nized and available in be enforced, allow followed accordingly." When faced with a of interpretation, as L. Lin explained, the courts must follow the E patero. No longer m examine the words meticulous detail aobut the precise gra sense. They must lool purpose of intent. Th limit themselves to the wording a of the treaty the meani Community rules".
But they must not themselves to the Eng "They must divine the the treaty and gain it from it". The reasie of governing legal tation in these cases e fourteenth century. BRIAN ELKAN, 59 Bryanston Street, London, W1.

In defence of high-alumina cement

From Mr J. T. Kay
Sir, Since the failures of roof beams made from high-alumina cement at Camden and Stepney, a proposed government order that parliaments have been actively studying the reasons, and at present have concluded that the potential risks associated with the use of this cement in pre-stressed beams are not justified.
The appropriate amendment to the building regulations has been issued for comment.
Understandably, the press have published numerous articles and reports, but I regret that many have been incomplete and misleading. I would therefore like to put your readers on the fundamental points concerning the proper use of this special cement.
1. The "conversion" of the main compound in the cement, which may take place rapidly or slowly, depending on conditions, can cause a marked reduction in the building's resistance to fire.
2. The "conversion" of the cement is a very serious phenomenon. Long-term tests under different atmospheric conditions have amply verified this.
3. Secondary effects, even on concrete made with a high water/cement ratio, have no significance whatever in any refractory application. (One of the major uses of this cement is for concrete, resistant to furnace temperatures.)
The company for which I am responsible manufactures about 60 per cent of the world's requirements of high-alumina cement (outside the USSR) and over 90 per cent of this is used for refractory applications where "conversion" is irrelevant. The public eye is drawn to the problems in this in spreading alarm in related fields.
The cement manufacturer produces his product to a standard specific with stringent quality. It is of course rare, and in cost but one ingredient which, in concrete, is about as vital for a concrete.
The published article rarely mentioned the water/cement ratio and readers could be getting a wholly wrong impression. It is for this that I hope this letter will be useful.
J. T. KAY, President, Lafarge-Fondu Intertra 157 Avenue Charles de Gaulle, Neuilly-sur-Seine

Italian industry leader says government taxation curbs will merely stoke inflation

From Jobo Earle
Rome, Aug 21
Signor Franco Mattei, director general of the Confederation of Private Industry Confidustria, has attacked the emergency taxonomic package approved by parliament last week, before the summer recess.
In a statement published today, he claimed it had been so watered down by parliament and the cabinet as to stoke the inflation it was meant to arrest.
The package was launched as a mini-budget last July with the aim of mopping up 3,000,000 lire (£2,000m) from the economy, through measures such as increases in value added, income and other taxes, levies on motor cars and houses, and higher petrol and energy prices.
Signor Mattei said little remained of the manoeuvre originally suggested by Signor Guido Carli, governor of the Bank of Italy, to increase income tax including lower level taxpayers.
Because of parliamentary modifications and second thoughts by the government, "the manoeuvre has almost completely changed appearance."
"A direct action designed to contain monetary incomes available for consumption without excessively stimulating prices has been given way to the indirect one of trying to reduce consumption through an increase in prices, that is, with the development on inflation."
Signor Mattei particularly criticized the numerous exemptions, scheduled electricity and methane price increases in favour of domestic consumers, public bodies, and heavily indebted local authorities.
The attack on the effectiveness of the coalition's package by the representative of private industry comes at an inopportune moment for the government.
Through Italo-German discussions which opened yesterday with a visit to Bonn by the Treasury Minister, Signor Emilio Colombo, the Italian government is seeking to convince the Germans of its continued creditworthiness by showing it is putting the economy in order.
Bonn: Italian press reports of a DM12,000m (£1,967m) credit to Italy were "fantastic", a government spokesman said yesterday.

United Kingdom trade with Latin America

From the Hon David Montgomery
Sir, The sentiments expressed by Mr Richard Irving Jahn in his letter published in your columns on July 30 are of considerable interest, and are much appreciated in those circles where the subject of United Kingdom-Latin American trade is taken very seriously.
Canning House is the focal point in London for the promotion of Anglo-Latin American relations in both the cultural, educational and commercial fields, and has been involved in the former activities, in an ever-increasing degree, since 1943.
The library at Canning House, containing 50,000 volumes, is the largest and best equipped of its kind in Europe.
As far as trade relations are concerned, it will be of interest to your correspondent to know that the economic affairs committee at Canning House is the official Area Advisory Group on Latin America to the British Overseas Trade Board.
The committee has conducted a number of major seminars on specific countries, the most recent being concerned with the Andean group, which was attended by very senior executives from more than 200 British companies, and addressed by the Coordinator of the Andean Pact in Lima.
The economic affairs committee is well aware of the growing importance of Venezuela in international affairs, and plans are in hand for a number of major activities, which will take place between now and the middle of 1975.
These include a high-level industrial mission to Venezuela to study the development plans and define the areas in which British industry and commerce could most appropriately participate; a technological symposium covering wide aspects of engineering consultancy services, to be held in Caracas, to be followed by a seminar on the financial services available from London; and a major on Venezuela, to be specially invited guests from the country.
In these circumstances, we believe that the Venezuelan Chamber of Commerce can expect a number of United Kingdom visitors during the next few months. It is our intention to both the private sector Government of the importance of gre change, both cultural and commercial, bet United Kingdom rapidly developing p world.
Yours faithfully, DAVID MONTGOMERY, Chairman, Economic Committee, 2 Belgrave Square, London SW1X 8PJ.

Bogus use of research questionnaire

From Jennifer M. Bowen
Sir, Your correspondent, D. L. Farrant (August 14) very properly draws attention to the bogus use of a "research" questionnaire as a cover for a direct sales approach.
It is particularly disgraceful that this objectionable device should be used, as in Mr Farrant's case, on behalf of an insurance company.
Needless to say, this practice is absolutely forbidden to interviewers employed by members of the Market Research Society; but we are aware of the problem of misrepresentation, and plans are well in hand to introduce, before the end of the year, an official card by which bona fide researchers may be identified.
Yours faithfully, JENNIFER M. BOWEN, Honorary Secretary/Treasurer, The Market Research Society, 51 Charles Street, London, W1, August 20.

Shareholders file fresh suits against Geon

Washington, Aug 21.—Geon Industries, the company which is suing Burnham Oil for abandoning plans to acquire it, has found itself in further legal difficulties with two more suits on its hands.
Burnham had said for a long time that it would possibly end the deal if Geon was sued by shareholders. Such suits have been filed because of alleged violations by Geon of securities laws.
Additional suits filed by shareholders against Geon today are for more than \$35m (about £15m) in damages.
Geon's problems are increasing because of these new suits, which partly result from Burnham ending its acquisition plans.

Lightning Healey

From Major J. D. A. Fitzgerald
Sir, It was suggested in your columns (August 10), that Mr Healey should abolish Capital Gains Tax. Please, not just yet. Having recently had the opportunity to hold up a handsome allowable loss, I should like the chance to cash it in.
In 1949 I was caught with a sizable stock of saved-up clothing coupons, when, without consulting me, they abolished clothes rationing.
Please, Mr Healey, you cannot let this sort of thing happen to me twice in a lifetime.
Yours, etc., J. D. A. FITZGERALD, 20 Pond Hill Road, Folkestone, Kent, August 19.

Capital yoke?

From Mr Charles Sadler
Sir, Taxing the goose that lays the golden (taxed) eggs? Capital Punishment?
Yours faithfully, CHARLES SADLER, 20 Kensington Gate, London, W8, August 19.

OIL AND ASSOCIATED INVESTMENT TRUST LIMITED

Year Ended 31st March 1974

Salient points from the Statement of the Chairman, Mr. A. S. W. Joseph, made at the Annual General Meeting held on 21st August 1974.

- * Gross Income : £314,000 (1973 £329,000)
- * Total Dividend : 6.135% (1973 6.135%)
- * Net Asset Value per share : 54p (1973 66p)
- * Capital Reserve : £213,000 (1973 £229,000)
- * Unrealised Profits as at 31st March 1974 £1.4 million before making provision for capital gains tax at 15%.

Future Prospects

The Chairman feels that, although the threat of total or partial nationalisation of North Sea oil will not be welcome, a way will have to be found to satisfy the oil companies which alone have the necessary expertise to explore and develop.

The Board remains optimistic for the future in view of world-wide demand for oil that will inevitably prevail for many years to come.

Trafford Carpets

Extracts from the circulated statement of the Chairman, Mr. P. R. Marsh.

- Until the miners' strike caused an irretrievable loss of production and sales in the last quarter of the year under review, we had anticipated profits close to those earned in the previous year.
- In spite of our difficulties, profits after tax fell by only about 8%, and your Board recommends the payment of the maximum dividend permissible under current legislation.

Years ended 31st March	1974	1973
	£	£
Turnover	2,688,000	2,572,000
Group Profit before Tax	120,423	175,587
Group Profit after Tax	104,873	114,273
Earnings per Share	7.28p	7.94p
Dividend per Share	2.45p	2.39p

Copies of the Report and Accounts may be obtained from The Secretary, Trafford Carpets (Holdings) Limited, Mosley Road, Trafford Park, Manchester M17 1PX.

Where extended restrictive practices ban would apply

The following are some of the services affected by Government plans to end restrictive practices in service trades:

- Transport: Road passenger transport (except stage carriage) and express carriage services, road haulage, coastal shipping, port and inland water transport, ship broking, freight broking, shipping and forwarding agents, travel agents, tour operators, flying schools, motoring schools, car parks, furniture removal, storage, messenger and porterage services.
- Insurance: Financial Services: Banking and bill discounting (except in relation to monetary and credit policy), stockbroking and jobbing investment companies, unit and investment trusts, building societies (except in relation to interest rates), finance corporations, hire purchase and export finance companies. Bill broking, mortgage broking, factoring companies, company promotion, money lending.
- Property: Land and estate companies, property investment companies, house and estate agents, rent collecting agents, housing associations.
- Advertising and Market Research: Advertising, bill posting, market research.

Business Agencies: Typewriting and secretarial services, translating, employment agents, computer services.

Entertainments: Sports and recreation, cinemas, theatres, orchestras and bands, theatrical agents, theatre ticket agents, recording studios, horse and dog racing, amusement parks, sports grounds, swimming baths, skating rinks, riding schools and stables, flying and gliding, dance halls, dancing schools, amusement parks and funfairs, zoos, the hiring of bathing suits.

Betting and Gambling: Book-making, football and racing pools, amusement arcades, casinos, bingo halls.

Hotels: Hotels and motels, holiday camps, guest houses and boarding houses, hostels.

Hairdressing: Hairdressing, beauty parlours.

Cleaning and Maintenance: Cleaning and maintenance of premises, laundries, laundrettes, drying and ironing, chimney sweeping, window cleaning.

Repair: Equipment servicing, repairs.

Funeral: Funeral direction, cemeteries, crematoria.

Photography: Commercial photography, developing and printing of films.

Top US companies petition against profits inquiry

Washington, Aug 21.—Eight leading corporations have petitioned the United States Federal Trade Commission to drop its unprecedented inquiry into the profitability of their lines of business.
The petition also asks the FTC to extend beyond 10 days the time allowed other businesses to file similar challenges. The eight consumer companies petitioned to file their own petitions in addition to being represented.
This week, 345 of the 500 largest corporations in the United States received data-request forms seeking disclosure of their results by line-of-business rather than in company-wide totals by which such data had previously been disclosed.
Filing on behalf of the 345 concerns were General Motors, General Electric, B. F. Goodrich, International Business Machines, Union Carbide, Du Pont, and Aluminum Company of America. The FTC must rule on whether it will permit a challenge.
The objection is the first step in a legal challenge which may ultimately be settled by the courts. But a lawyer explained that failure to challenge the legality of the FTC inquiry within 10 days of its receipt would mean forfeiting that right.—AP-Dow Jones.

Business appointments

Free trade director for Ind Coope named

Mr Spencer Lee is named as free trade director for Ind Coope (London) in place of Mr Michael Titmus, who has been appointed director in charge of Ind Coope (London) tenanted houses.
Mr W. E. M. de S. Dunn, marine underwriter of the Orion Insurance Company, will retire on September 30. Mr K. G. Spencer, the present assistant non-marine underwriter, will become non-marine underwriter (London) with effect from October 1.
Mr Robert V. Mathers has been appointed to the new position of Standard, Europe.
Mr Ian R. Fullerton has become alternate director to Mr D. A. Lurie at British Industrial Holdings. Mr Thomas Richards is alternate to Mr C. C. Woodroop and Mr Jonathan A. K. Brooke alternate to Mr M. S. McLean. Mr Irving D. Britton has been appointed to the board.
Dr G. Cavelleri has resigned his directorship of Bibby and Sons.
Mr Robert G. Hargrove has been named by Enderby Ltd as director of operators and Mr Bryan A. Morley as legal counsel.
Mr T. S. M. Cunningham becomes joint managing director of Ellis and Co (Richmond) with effect from October 1.
Mr C. W. Linton, former senior joint general manager of Midland Bank, has been named as director of the British subsidiary of Deltec International, of Nassau, Bahamas.
Mr G. R. Woodbridge, sales director of the Bulfinch (Swan Brand) group, will relinquish the latter position on being appointed deputy managing director of ASR on September 1. He will continue to have responsibility for both Bulfinch (Swan Brand) and Goblin (BVC) and will also assume the chairmanship of both these companies.
Mr J. B. Shaw, production director of Bulfinch (Swan Brand), will succeed Mr Woodbridge as joint managing director of that company. Mr T. O'Neill has been appointed managing director of BSR (Housewares) and will assume responsibility for the marketing and sales of all products of Bulfinch (Swan Brand) and Goblin (BVC).
Mr Thomas Borges and Mr Barry McFadden have joined the board of J. & J. Cash as non-executive directors and Mr W. W. Evered has been named managing director from September 1.

TUC protest on building trade cuts

By Our Labour Correspondent
The TUC is to protest to government ministers about the continuing effect of the previous administration's public spending cuts on the building materials industry.
Union leaders are to tell the Chancellor and the Secretary for the Environment that the TUC construction industry committee has noted a "serious reduction in demand" in the industry, particularly in the materials sector.
Since the beginning of the year the building unions claim, 10 brick-making plants have closed, and 2,000-3,000 redundancies are expected in the industry during 1974.
The TUC will also point to falling output of materials: sand and gravel production down by a fifth; ready-mixed concrete down by the same amount; and cement down a tenth.
Overall deliveries of bricks to merchants are also down by 17 per cent in the first five months of the year compared with 1973.

Business D

Arthur Low in p

Business D

BY THE FINANCIAL EDITOR

Strong second quarter at Tube Investments

Tube Investments through the second week and the first six months of 1974, with profits running higher than the first six months of 1973, the market had expected a good April period. And that is exactly what it has got, with the pressure for the opening six months running just over a higher.



Mr James Goldsmith, chairman of Cavenham, expecting the bulk of profits from overseas.

Analysis that figure the swings in the aluminium market are much as would expect, though the tubes division has probably done slightly better than the other divisions. The analysis were going for the domestic appliance as a slightly worse. The price was of course, the dividend was almost certainly a hit by the impact of the production was back to sales were just starting.

and yield are 4 and 7.8 per cent respectively. At this level there is still a case for caution. Accounts: 1973-74 (1972-73) Capitalization £54.8m Net assets £62.2m (£51.8m) Borrowings £99.6m (£56.3m) Pre-tax profit £30.7m (£22.7m) Earnings per share 16.8p (15.5p)

Acrow Waiting for Steel to come good

What matters at Acrow is how quickly it can return Steel Group to the £3m or so it was once hoped it might make in 1972-73 when it turned in a £500,000 loss. Acrow reckons on two years, and while its results for the 12 months to last March 31 suggest that Steel put in a disappointing £400,000 before tax, that does represent a £300,000 turnaround, mostly in the form of a £178,000 profit, which is a £500,000 profit against £3.1m, though that, of course, is after striking a full £600,000 interest charge on the Steel acquisition.

Group profit as a whole last year was, however, perhaps £1m short of most outside estimates and one is left questioning for the first time the performance of Acrow ex-Steel, where there was a profit of £3.3m against £3.1m, though that, of course, is after striking a full £600,000 interest charge on the Steel acquisition.

But its turnover is 40 per cent up by value so far this year—15 per cent by volume—and if the fact that 70 per cent of its order book is for overseas is any guide, then the failure to hold margins in these opening months ought not to mean too drastic a cut in profitability by the year end.

Certainly Acrow's plans to spend £3m over 18 months to expand 10 of its operations shows no lack of confidence within the company. And if the cyclical nature of the Steel group's Colas cranes subsidiary can be ironed out, as Acrow hopes, and the whole acquisition is on target after two years, then whether or not we see a slight slowing down in the growth rate of 6.8 and yield of 12 per cent, have significant upside potential in more favourable market conditions.

Final: 1973-74 (1972-73) Capitalization £10.8m Sales £60.7m (£43.5m) Pre-tax profit £3.79m (£2.69m) Earnings per share 6.15p (6.07p) Dividend gross 5.1p (5.0p)

Arthur Bell Lower profits in prospect

Everything is going up at Arthur Bell—except for profits.

And this momentum appears almost certain to increase in the second half of the year. So one should perhaps be looking at a full year outcome of pre-tax profits down from £3.56m to around the £3.12m of 1972.

Certainly there can be few complaints on the volume side. Market share has increased in the United Kingdom in around 15 per cent—on a par with Leaver—which compares with the 55 or so per cent of Distillers. Case sales rose in the interim period to end June by double the industry average at 50 per cent effectively from the standard brand with the cut-price Mackenzie not really figuring. But while the home market brought in £18.9m of the £28.8m sales total, more than half the amount came from overseas, and this with the benefit of only three months of the extra 21-cent price increase.

What has caused the damage is the increase in borrowings and interest charges to finance the higher stock and debtor levels. The value of stocks rose by £2.1m in the first six months to £14.9m, overdrafts by the year end will be around £1m higher at £10m and debtors will be ahead by a roughly equal amount at £16m. Against this, cash flow is running at £2m.

What would help would be for the Government to put the distilling industry on the same basis as the brewers in terms of duty payment. This would unleash £51m in Bells and save the company £25,000 in interest charges annually.

A 90p, the shares are selling at 4.4 times prospective earnings—not that different from what would emerge from Distillers in 1974-75. The worry is that growth in the United Kingdom could slow down later this year and in 1975. This would leave Bell exposed to a much greater extent than Distillers, which has the advantage of an 85 per cent export ratio and fatter margins thanks to its total integration.

Interim: 1974 (1973) Capitalization £9.45m Sales £22.8m (£17.4m) Pre-tax profit £1.61m (£1.61m)

Tom Martin Riding on the aluminium price

British Aluminium's figures provide a clue to the 88 per cent interim profits jump at Tom Martin Metals Group. The aluminium price has been reflecting the fact that demand has at last caught up with supply, and since Martin merged Coley Metals with Tame Valley Alloys, aluminium has accounted for around half the group business.

Copper and copper alloys probably represent a further 30 per cent and, though volatile, the 1974 price has been well above the 1973 average. Stock profits do not figure significantly as Martin's buying and selling prices are based not on a forward view but on the LME levels prevailing. So, the prospect now of some easing in world non-ferrous metal prices points not to stock losses but a reduction in working capital. Not that Martin is too worried on that score, though with some £800,000 of net cash currently under its belt.

The real question is whether volume demand—up to 35 per cent at Martin in the first half—will decline markedly when engineering feels the draught of the consumer spending recession. The fully diluted prospective p/e of around 5 at 41p offers little speculative attraction and, as a relatively high quality scrap metal situation, Martin's appeal, very much depends on the view one takes of engineering prospects.

Interim: 1974 (1973) Capitalization £6.2m Sales £11.2m (£7.37m) Pre-tax profit £1.37m (£0.73m) Dividend gross 1.04p (0.89p)

Anyone who had taken the precaution of reading the Fair Trading Act—and Part X in particular—would not be surprised by yesterday's move by Mrs Shirley Williams, Secretary of State for Prices and Consumer Protection, to extend greatly the investigation of restrictive trade practices deep into the service industries.

Fortunately, those who have been blissfully unaware that they could be hauled before the Restrictive Practices Court for illegal behaviour are being allowed eight weeks to tell Mrs Williams what they think.

Since there are well over 2,500 trade associations, many of which have long experience of living with the Restrictive Trade Practices Act, 1956, whether they are the local motor school or a stockbroking firm, will want to know in what constitutes a registrable agreement. Broadly, any two or more parties, who supply commercial services and operate any restraint on the supply or buying of their services will be caught in the net, unless they break the law in the hope of not being caught, risking some stiff penalties.

The next question has to be whether the restrictions make an agreement legally enforceable for Mr Methven. The answer has to be given in some dusty legal language, but they relate to the following five main restraints on competition:

1—That they are to be made, quoted or paid for designated services supplied, offered, or obtained.
2—The terms or conditions on or subject to which services are to be supplied or obtained.
3—The price which (if any), or the scale (if any) on which services are to be made available, supplied, or obtained.

What is happening is that Mr John Methven, the Director General of Fair Trading, who has taken over the old functions of the Registrar of Restrictive Trade Practices, has devised a simple method of impressing his work people with the growing foreign invasion of the British truck market. He sends them to the nearest motorway bridge to count the number of Swedish Volvos and Scania and to try to spot some recent arrivals such as Mercedes, Saaviem, Fiat and Daf.

Official statistics such as market shares are cold fish to the lad on the shop floor. But who sees for himself the result of those figures, the whole thing falls into perspective, says Mr Ellis.

But even in isolation the figures make pessimistic reading for British eyes. Commercial vehicle imports have increased by 50 per cent in the past six months. In the over-28-ton category British Leyland's share has fallen from 27 per cent to the first six months of 1973 to 22 per cent in the same period this year. Volvo have maintained their 17 per cent penetration, while Scania have slipped a point to 9 per cent. But the plain fact is that between them the two Swedish manufacturers now outsell British Leyland in the United Kingdom market.

True, the over-28-ton sector is small in unit terms, but it is easily the most profitable and with the trend towards fewer but bigger trucks it is also the fastest growing. Despite the average anti-juggernaut lobby, the haulage industry remains convinced that the present British ceiling of 32 tons gross vehicle weight will have to be lifted to 38 or even 40 tons if British hauliers and truck manufacturers are to get their fair share of the huge European road freight business.

They insist that such trucks will not be bigger overall and if the heavier weight is spread over more axles will not increase the wear on road surfaces and bridges.

At the same time all sections of the industry are moving—if somewhat reluctantly—to accept that heavy truck oper-

standings—that reduce competition in some way or another. Such arrangements must be registered, and they may (unless they are abandoned or amended) go before the Restrictive Practices Court.

The restrictions on competition are presumed to be contrary to the public interest unless they can be justified in terms of the gateways of the Fair Trade laws. The only potentially soft option for those affected is to hope that Mr Methven and his staff will not take the agreement before the court because in their view it contains only insignificant restrictions.

What providers of services, whether they are the local motor school or a stockbroking firm, will want to know is what constitutes a registrable agreement. Broadly, any two or more parties, who supply commercial services and operate any restraint on the supply or buying of their services will be caught in the net, unless they break the law in the hope of not being caught, risking some stiff penalties.

The next question has to be whether the restrictions make an agreement legally enforceable for Mr Methven. The answer has to be given in some dusty legal language, but they relate to the following five main restraints on competition:

1—That they are to be made, quoted or paid for designated services supplied, offered, or obtained.
2—The terms or conditions on or subject to which services are to be supplied or obtained.
3—The price which (if any), or the scale (if any) on which services are to be made available, supplied, or obtained.

What is happening is that Mr John Methven, the Director General of Fair Trading, who has taken over the old functions of the Registrar of Restrictive Trade Practices, has devised a simple method of impressing his work people with the growing foreign invasion of the British truck market. He sends them to the nearest motorway bridge to count the number of Swedish Volvos and Scania and to try to spot some recent arrivals such as Mercedes, Saaviem, Fiat and Daf.

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At the same time all sections of the industry are moving—if somewhat reluctantly—to accept that heavy truck oper-

Maurice Corina discusses the latest proposal by Mrs Shirley Williams

Towards a fairer deal from the service industries

The form or manner in which services are to be made available, supplied or obtained. The persons or classes or persons for whom or from whom, or the areas or places in or from which, services are to be made available or supplied or are to be obtained.

Clearly, these are rather wide-ranging definitions of competition restraints, and, given the proliferation of such associations all trying to preserve some sense of order as well as initiating collective action on matters of importance to their sector of business life, lawyers are going to be busy combing the minute books and other documents. Any recommendation that may have been made to a service trade on some matter will need to be scrutinised as potentially illegal.

Manufacturers and their associations, have long lived with the dangers of being hauled before the Restrictive Practices Court. Indeed, some have learned to skate very expertly on the thin ice between legal arrangements and the murky waters of bad business behaviour.

Since 1956 thousands of restrictions of competition have been scrapped, while others have been varied to avoid expensive court hearings. Others have just gone underground, posing a problem for Mr Methven in rooting out the secret collusion between companies.

There are periodic attempts to form price rings that evade the law. Many "gentleman's understandings" not to make products supplied by another are known to exist. Information is often shared in ways to defeat detection. Markets get carved up to preserve orderly competition. Yet there is general agree-

ment that the 1956 Act and the old Registrar did a magnificent job in exposing manufacturers and suppliers of goods—from galvanised tanks to basic slag—who sought to restrict competition in one way or another. Now the Government wants to remedy one big defect of the old Act—it did not cover commercial services.

Mrs Williams, in designating the services she wants to be subject to registration and Court investigation, has not taken some partisan step. In fact, the Fair Trade Act was very central to the Conservative Government's hopes of promoting more competition in the economy. The Secretary of State is just triggering the mechanism of their Act to call up potentially illegal service agreements.

As a safeguard, the last Government built in a period when interested parties could make representations, and Mrs Williams is now a wise enough hand to ensure that the closing date of October 17 for written representations is in fact longer than that required by the Act.

A Parliamentary Order, subject to affirmative resolution in the Commons, will, after this period, begin the process of registration of restrictive pacts for Mr Methven's study.

Mr Methven's role is to consider which pacts materially restrict competition or are likely to cause some detriment to the public. If they do not, in his view, then he can recommend the Government not to refer them to the court.

There are, of course, some special exclusions. International sea transport services do not come in the net nor do civil airline operators. They are subject to other controls. Road

hauliers covered by the Traffic Commissioners have certain statutory controls preserved. Building society arrangements for fixing interest rates are safe. Also excluded is any agreement to which the Bank of England is a party and the arrangement relates to monetary or credit policy.

The City will also be partly relieved that an agreement to which the only parties are authorised by or under the Companies Act or insurance legislation will not invite scrutiny.

But these exclusions still leave Mr Methven with a pretty wide-ranging brief. And it is unwise for any trader or commercial firm just to carry on waiting for the actual Order to go through Parliament before deciding whether they are affected or not.

Mrs Williams plans for formal registration within three months of the Order being confirmed—not much time. And it is an important point that if this is not done in this period then any doubtful practice is clearly unlawful, not enjoying the temporary protection from any sanction provided for registered agreements which may or may not be cleared from court investigation.

No one has known just how widespread are restrictive practices in the service industries. Many have suspicions. What is certain is that registration will uncover a vast network of doubtful behaviour that has long needed attention by anti-trust legislators.

Methven can be expected to take some early cases before the court to make an example of those party to the more glaring schemes to defeat reasonable competition.

British Leyland's battle for the heavy lorry market

ators will have to be restricted in their use of urban roads. Mr Ellis says: "The high cost of fuel, and the inevitability of even higher costs makes the economics of 38-ton operation so attractive that British Leyland as a whole cannot afford to move its goods at prices which are at a distinct disadvantage compared with competitors in Europe."

This may explain the logic behind the move to heavier trucks which originally let in Volvo some six years ago. They had proven their worth in the 32/33-ton sector, but it does not explain why British Leyland took so long to produce competitive models and why, in addition to the Swedes, the Germans, French, Dutch and Italians are now making inroads here.

Mr Ellis is nothing if not a realist. "I suppose you can say we had it too easy when with the benefit of a very strong tariff barrier for protection we took 40 per cent of the total British commercial vehicle market. It is inevitable that when the barriers started to come down after membership of the European Economic Community we should lose some of this."

He says that, rightly or wrongly, hauliers thought they had bought Volvo. Since then a number of other factors had helped the importers. It had become the "in thing" to buy foreign. But most important of all, British Leyland had been at first unable to produce sufficient trucks to meet demand.

"I could divert production from export markets to defend the home market and that would be comparatively easy in the short term. But I see that only do so at the expense of overseas markets with enormous growth potential such as Iran where we shall be selling 5,000 big trucks in the next two years and where the market is virtually unlimited. There are also month-long waiting opportunities opening up in the developing countries



Ron Ellis, managing director of British Leyland's truck and bus division: three years before rationalization task is completed.

of black Africa and the Arab Middle East."

The simple answer of course is to increase production and that is what he is doing within the confines of the corporation's already hard-pressed finances. He is tackling it not by the erection of vast greenfield plants such as Mercedes have done at Wörth, near Karlsruhe, but by removing bottlenecks in the present set up.

The biggest of these is diesel engine production. The restriction here is not lack of facilities or manpower to build engines but the supply of castings for cylinder blocks and cylinder heads. Output at the Leyland foundry is being raised from 450 tons a week to 600 by the installation of new

machinery. Similar work is going on at Albin, in Scotland, to increase output of axles and gearboxes.

But this is small fry when compared with the £300m which Mercedes-Benz have spent in the past 10 years to push through a complete modernization and expansion of their worldwide truck facilities.

Diesel engine production has been completely rationalized on one family of engines with the same bore and stroke. The vast Mannheim engine plant contains a bewildering array of mass production machinery. The truck assembly plant at Wörth incorporates many car assembly line techniques and is computer controlled.

Mr Ellis admits that it will be another three years before he has completed the rationalization of his present range of trucks. But he insists that the complicated line up of Leyland, AEC, Guy and Scammell, built by a 30,000-strong labour force scattered in 15 major factories, is not as unwieldy as it looks. "I don't want to fall into the trap that has caught so many of my car colleagues where they have over 200 models on a single site. Half that number is quite enough for effective supervision," he says.

"The essence of truck building is flexibility. I can switch my plants from one model to another and from one market to another in a time which makes my car colleagues turn green with envy. I have never failed to produce a profit in good years and bad years, mainly because of that flexibility. Mercedes have got themselves into a position where they have rationalized to such a degree that if, for instance, new pollution and noise regulations demand changes in engine design they will be in the soup. They are also very dependent on the European market which takes more than 60 per cent of their production."

Nevertheless, he insists that he is not underrating the im-

portance of Mercedes' recent move to buy back their United Kingdom truck business from the Thomas Tilling Group and replace it with a wholly-owned operation. "There are some very high stakes being played for here. This is the biggest commercial vehicle market in Europe, but there are too many British and foreign manufacturers trying to sell here now."

"Only those prepared to put huge investment into establishing and backing a first-class sales and service network are going to make progress against domestic manufacturers. We know because we face the same problems in pushing into Europe. The investment called for is quite frightening. Mercedes seem to be in a position to do that, but there are a lot who are not. I can say this with certainty, that when we are in a battle, supply and demand there will be one bell of a battle."

The build-up to that battle is already in evidence at Wakefield, Yorkshire. On a newly acquired 36-acre site there Mercedes have moved with surprising speed to establish a central import and workshop depot. Already it holds more than 1,200 vehicles—about half the company's estimated requirements for this year.

But the key development is a customs bonded compound on the same site which will itself hold 1,200 vehicles. It enables the German company to hold huge stocks without paying import duty until the vehicles are actually withdrawn for customers. With delivery times a deciding factor in a market which is still the only buoyant sector of the motor industry, Mercedes could well steal a march on the well-established Swedes, and on a British Leyland with production problems exacerbated by a serious shortage of diesel pistons, piston rings, and heavy duty tyres.

Clifford Webb

Business Diary: Lovejoy on the track for BR • Dutch farmers angry

Lovejoy has been hired into railway vandalism. Idealism of the soccer field instead on the track but the vandalism attempt on a plan to drive 75 new track through the counties.

By a landscape architect, a landscape architect retained by the Railways Board as their principal consultant on the Tunnel rail link between Brighton, Kent, and the planned for White City, London.

Recommendations by the Environment, in some degree, find a way back to Lovejoy, who is no fewer than six of Environment's advisory committees. Lovejoy is principal partner in a firm, architects, town planners and landscape architects Lovejoy & Partners, mediate past president of the Institute of Landscape Architects.

given him certain "priorities", but wild horses, nay runaway trains, would not drag out of him what these might be.

What he would say was that his experience in advising the Department of Environment on motorway landscaping had informed his approach to this railway project.

We in Britain, he said, had approached the planning of railroads wrongly. While motorways were landscaped, every conceivable form of rubbish, architectural or otherwise, was allowed to back onto railroads. Lovejoy sees the rail link as "the gateway to the nice Kingdom", and is preparing to argue a case for ensuring that the area around it is landscaped. Lovejoy replied that the idea was to do some of both. While it was true that all 75 miles of track would be new, much of it would involve doubling up or running parallel to existing track.

Where the track went through scruffy areas, he would be looking for ways and means of cleaning them up. Where it went through open countryside it was his brief to reduce the impact of the railway, whether by mounting bridges into their surroundings, by damping down the noise or by planting trees.

Lovejoy says that he means to make the "widest" recommendations. In the sense that he isn't necessarily going to say what the British Railways Board wants to hear. On the other hand, he wasn't saying yesterday that it was they would be heard.

"If I thought that there should be a tunnel all the way from White City to Dover, I would say so," Lovejoy affirmed. Now there's a thought to test anybody's Europeanism.

Patient revives Cloggy feeling

Dutch farmers, arguably the most efficient in Europe, may soon be sharpening up their pitchforks—and not just for the haymaking. They're not impressed by the government's industrial farm support programme, and as the Dutch say, they feel "right through their clogs", that precious little will come

of the community meeting on Tuesday week.

The government's proposals amount to an average improved income of between £150 and £300 per farmer or market gardener for this year. From September 1 the farmers—and some other small businesses—can reclaim six per cent value-added tax instead of 41 per cent, while income tax which should be paid by September 1 can be left until December 31.

Premiums for farmers and market gardeners using oil heating, especially in greenhouses, will be continued, the gas price will not be raised at the moment, revaluation compensation will be continued in another form, and on October 1 a premium system will be introduced for the slaughter of cattle for consumption. The EEC will also contribute to an "eat more meat" advertising campaign.

Richard Buzzard.

Dr Buzzard yesterday persuaded the institute's council to share those hopes, and an appeal for funds to this end is to be made to the institute's corporate and individual members.

"We have some forms of income but we still have a desperate cash flow problem," Dr Buzzard said after the meeting. "But if some of our members donated the amount of their old subscriptions and some were a little more generous we might get going in some limited way."

Chesterfield Properties

From the circulated statement of Mr. Harold H. Wingate (Chairman):

The net profit of £711,032 for 1973 was £99,000 more than the previous year. The Board recommends the maximum increase in dividend to give a total of 16.5373% gross for the full year.

Properties held for development do not represent a significant portion of portfolio and the status of you Company's affairs is such that it is able to meet all its outgoings, including interest.

The Board estimates that when the rent freeze ends, rental income will immediately increase by at least £200,000.

High interest rates and the tax on first lettings make it imprudent for your Company to continue development and investment activities in the United Kingdom as it has in the past, except in special circumstances, but further progress has been made overseas. In Holland, your Company has a 25% interest in Creil B.V. whose subsidiaries are active in West Germany and own one site in Spain. In France, where the Company has a 50% interest in a portfolio of properties of exceptional quality, overall progress in lettings is satisfactory.

Annual General Meeting: 21st August 1974. Copies of the Report and Accounts can be obtained from the Secretary, 38 Curzon Street, London W1P 8EY.

FINANCIAL NEWS AND MARKET REPORTS

Cash worries in late dealings

In the equity market... Shares in British Land fell 2 1/2 p to 21p, with Land Securities down to 12p, after 12p earlier.

Latest dividends

Table with columns: Company, Dividend, Yield, etc. Includes entries for British Land, Land Securities, etc.

Foreign Exchange

Foreign exchanges were quieter than of late yesterday and rate movements were smaller. The pound generally moved in line with the Continental currencies.

Discount market

In the discount market yesterday supplies of day-to-date credit tended towards a surplus, but not embarrassingly so to necessitate any operations by the authorities.

Commodities

Daily sugar price at £314

For the third day running, the London daily SUGAR price was raised again yesterday, this time by 4 p to a record £314 a long ton, reflecting the price paid for 6,000 long tons of raw sugar at Tuesday's world market tender to Trinidad.

Charter's agreed 40p cash for Sadia

Following the statement by the Minister that acquisition of Sadia would not operate against the public interest, Charter Consolidated has agreed terms for the whole of the equity at 40p cash a share, and worth a total of about £300,000 for the equity.

Eurobond prices (midday indicators)

Table listing Eurobond prices for various countries and maturities, including columns for Country, Maturity, and Price.

Position

Market rates... 12-month... 24-month... 36-month... 48-month... 60-month...

Issues

15%... 10%... 8%... 6%... 5%... 4%... 3%... 2%... 1%...

imes Indices

Table of various indices including All-Share, All-Ord, All-Inv, All-Ind, All-Ext, All-Int, All-Gen, All-Res, All-Com, All-Ind, All-Ext, All-Int, All-Gen, All-Res, All-Com.

y Market

100... 100... 100... 100... 100... 100... 100... 100... 100... 100...

nk Base Rates

12%... 13%... 14%... 15%... 16%... 17%... 18%... 19%... 20%... 21%...

Authorized Units, Insurance & Offshore Funds

Large table listing various authorized units, insurance, and offshore funds with columns for Name, Value, and other details.

INTERIM STATEMENT



Interim Statement

At their meeting today the Directors of Tube Investments Limited considered the results of the Group for the six months ended 30th June 1974 which showed earnings for the period after taxation attributable to Tube Investments Limited amounting to £8,747,000 (23.2p per £1 Ordinary Stock).

Results and Dividend

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Consolidated Profit and Loss Account Summary

Table showing Consolidated Profit and Loss Account Summary with columns for External Sales, Trading Profit, Profit before Taxation, Taxation, and Earnings for the period.

Comments and Prospects

Demand for the Group's products continued strong, from home and overseas markets, with the exception of home demand for consumer durables which weakened noticeably towards the end of the period.

Appointments Vacant also on page 10

GENERAL VACANCIES

O & M OFFICER

to work with a small team covering the study of office systems and as in both factory and office administration. The ability to work association with the Computer Department is essential.

Successful applicant will be required to develop systems for application computer use and would therefore be expected to have had at least 5 years' experience in this type of work.

Autory pension scheme; B.U.P.A. membership.

Apply in confidence, giving full details of qualifications and experience.

MR. D. F. DENBY, DIRECTOR & SECRETARY, CHARLES LETTS & CO. LTD., DIARY HOUSE, 77-80 BOROUGHS ROAD, LONDON, SE1 1DW.

AYC Community Industry

wish to recruit as

REA PERSONNEL OFFICER

(1944.28 inclusive of threshold payments) in Cleveland.

Community Industry is an experimental government organisation employing young people, and difficulty in maintaining employment, are an environmental and community project; though a working experience, to offer personal development working skills with the hope of employment opportunities.

Appointment will be until 31st March 1975 at instance. Application forms together with location and further details of the scheme available from the Personnel Officer, Community Kiosk House, 11 Westbourne Grove, London Telephone: 01-229 9713.

Application forms MUST BE RECEIVED AT AYC ADDRESS NOT LATER THAN 5TH SEPTEMBER, 1974.

EXECUTIVE OFFICER

for the

LIBRARY OF PROFESSIONAL SOCIETY

Library experience preferred. Knowledge of German an asset. Some typing, initiative, organisational ability essential.

Age from 25.

Salary £2,000-£2,500. Six weeks annual leave at 1/3.

Application forms: DEPUTY SECRETARY, 63 NEW CAVENTISH STREET, W.1. 01-580 4952

HELP THE AGED

International Charity and is seeking people to work in America, Canada and Cape Province.

Information why not come to a discussion with us on Wednesday, 28 August at 1.00 p.m. would be very pleased to meet you and opportunities.

Use Telephone RICHARD M. JONES on 01-437 0765 for further details.

THAMES AND HUDSON BOOK DESIGNER

At least 3 years' post-Art School experience on textbooks and with ability to work to tight schedules. Opportunity will be given to work on own initiative.

Progressive and permanent with attractive salary scale holiday and is based in London.

01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

VIRONMENT WORK

Still needed to work on preliminary identification of sites from recent excavations.

1 year from 3 months. Salary and hostel accommodation. Full details and a.s.e. to: Laurence Keen, Director, SARC, 37/38 Upper Bugle Street, Southampton. TEL: SOUTHAMPTON 32621

FOR THREE BUDGET FORECASTING ASSISTANTS

2nd private practice. Study management of appointments, recall systems, with customer care from nursing staff, typing, etc. Salary: £2,000-2,500 7:46

GIRL WOULD TO MEET YOU

Internship assignments waiting for temporary, 5 days and 2 weeks. Salary: £2,000-2,500. 492-7253.

INTERNATIONAL EMPLOYMENT

Top career offered for one of two bright graduates. Africa, Australia, etc. Opportunities permanent/seasonal in the hotel and tourist industry. Write for details Dept. 1, plus large S.A.S. to International Staff Review, 20 Kings Wood, SW3 4RP.

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LEGAL APPOINTMENTS

BUTTERWORTHS leading law publishers seek a BARRISTER or SOLICITOR preferably with experience of private practice, for appointment as senior sub-editor in work in Hattisbury's Statutes Service Department. Editorial or publishing experience is not essential but the person appointed will be able to summarize legal texts accurately and express him/herself clearly in writing.

Commencing salary will be in the range of £2,000 to £3,300 per annum, depending on qualifications and experience; 4 weeks' holiday; contributory pension scheme.

Please apply, in writing, giving details of age and experience to: Mrs Denise Lulham BUTTERWORTH & CO (PUBLISHERS) LTD 88 Kingsway, London WC2B 6AB

MANAGEMENT AND EXECUTIVE

TRANSPORT MANAGER (SCOTLAND) To meet growing demand and to consolidate our container service in Scotland we have decided to appoint a Transport Manager to take overall control of our Glasgow based operation. This is a new position in a rapidly expanding area within the Company's network of short sea container services between the EEC countries.

The successful applicant will be experienced in the operation of a mixed vehicle fleet, and some knowledge of freightliner or company train operation would be an asset. He will be self-motivated and conversant with modern management techniques. He will be directly responsible to the UK Transport Manager.

Salary will be commensurate with experience, and a company car will be provided. Applications accompanied by a brief personal history to: U.K. TRANSPORT MANAGER, BELL LINES, BELL TERMINAL, TEESPORT, MIDDLESBROUGH, CLEVELAND TS6 7BY.

PUBLIC AND EDUCATIONAL APPOINTMENTS

CITY OF BIRMINGHAM MUSEUMS AND ART GALLERY

Appointments Vacant KEEPER (SCIENCE) MUSEUM OF SCIENCE & INDUSTRY Ref. ADMIN/K/1 Salary Scale P.O.1.(f) (£3,846-£4,356)

The Keeper will prepare historical and technical data, also prepare captions, labels, scripts and descriptive booklets. He will be responsible for the care and maintenance of the collection of scientific objects and specimens. He will also be responsible for the care and maintenance of the collection of scientific objects and specimens.

Assistant Keeper (Prints and Drawings)* Ref. ADMIN/K/2 Salary Scale P.O.1.(f) (£3,846-£4,356)

This is a new post. The Keeper will be responsible to the Director of the Museum and Art Gallery for the care and maintenance of the collection of prints, drawings and watercolours. He will advise on acquisitions and prepare catalogues and publications. The organization of loans and exhibitions will be a part of the work.

Assistant Keeper (Applied Art)* Ref. ADMIN/K/3 Salary Scale A.P.3/4/5 (£1,926-£2,820)

The person appointed will assist in all appropriate matters concerning the applied art collections of the Museum and Art Gallery, including care and maintenance of the collections, preparation and display of exhibits, and the preparation of catalogues and publications.

Assistant Keeper (Archaeology)* Ref. ADMIN/A/K/S Salary Scale A.P.3/4/5 (£1,926-£2,820)

The person appointed will assist in all appropriate matters concerning the archaeological collections of the Museum and Art Gallery, including care and maintenance of the collections, preparation and display of exhibits, and the preparation of catalogues and publications.

Resident Houseparents required to take charge of a family group children's home situated in the Midlands. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

Travel Co. results through experienced male female to run small office in W. London. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

General London collectors require various low assistant with responsible company secretarial duties. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

Accountancy If you are newly or nearly qualified Accountant will pay you around £3,000 to join them. Please listen on 409 2934 but do not speak.

Articles Clerks to start in London and nationwide with most terms of employment. John Walker, A.C.A., 01-226 0222.

Legal Appointments CLAYMAN Legal Division offer a wide range of Career Appointments in London and nationwide with most terms of employment. John Walker, A.C.A., 01-226 0222.

Alamgata Legal Staff need many years' experience of dealing with most forms of solicitors in London and the U.K., enabling us to give a unique service to private and public clients. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

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University of Edinburgh DEPARTMENT OF PSYCHOLOGY RESEARCH ASSISTANT Applications are invited for the post of Research Assistant in the Department of Psychology. The post is available from September 1974. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

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PUBLIC AND EDUCATIONAL APPOINTMENTS

Norfolk Area Health Authority GRADUATE AUDIOLOGIST Required to provide a service for the conduct of audiological and vestibular investigations for adults and children at the Norfolk Area Health Authority. The post is available from September 1974. Salary: £2,000-2,500. 01-636 5488 or write to: a Mackenzie-Kerr at 30 Bloomsbury Street, London WC1B 3QP

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University of Birmingham

Secretarial and General Appointments also on page 23

SECRETARIAL

BILINGUAL SECRETARY

RUSSIAN/ENGLISH

Circa £2,500 p.a.

Kellogg International, world wide designers and consultants to the petrochemical industry, require a Russian/English bilingual secretary to join them at their offices off Baker Street.

Applicants aged 21+, should be experienced secretaries with English shorthand and typing qualifications, and be able to type in Russian. They will have perfect command of Russian and English, and some technical understanding of the engineering industry would be an advantage.

The successful candidate will be expected to give assistance in translation work and may be expected to travel to Russia—it is therefore essential that she is eligible to apply for Russian visas.

A salary of around £2,500 p.a. will be offered, plus Luncheon Vouchers and three weeks' holiday.

Please contact Mrs. Anne Barnard,

Kellogg International Corporation

62/73 Chiltern Street, London W1M 2AD Telephone 01-486 4444

SECRETARY

Personnel Department

c £1,975 p.a.

An opportunity has arisen within a well-established department for a Secretary who has an interest in personnel administration. The successful candidate will be expected to handle a range of clerical duties, including recruitment, employee relations and committee correspondence.

The successful applicant will be expected to have had 2-3 years' experience of responsible secretarial work, combined with a sound knowledge of personnel administration. She should be a friendly, efficient and reliable person with a pleasant disposition and telephone manner. We are a member company of the C.I.A.S. Group and in addition to the salary stated, which includes London and threshold allowances, we have bonus, pension, gratuity, 5-day week, 5-day week, 5-day week, and subsidised staff restaurant.

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BILINGUAL SECRETARY/PA

German/English

To work for the Technical Director of an International Company of Consulting Engineers based in St. James's Square.

We need a girl with fluent German as well as top-class secretarial skills, with English shorthand, to organise the life of a busy man in a fast-moving environment. Salary negotiable around £2,300 p.a.

Call Kathy Bell on 01-839 6678, or write to her at Chem Systems International Ltd., 28 St James's Square, London, SW1Y 4JH.

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£2,300+

Small, international company in the magazine and newspaper publishing business, is looking for two directors' secretaries. Offices in Georgian house in Holborn, near shops and tube. Immaculate shorthand and typing needed; one Director needs excellent German, and a German or Swiss-speaking girl would be preferred. Other secretary should have a good working knowledge of French. Salary between £2,300 and £2,500 depending on experience and qualifications.

Please ring 01-242 6346

ALANGATE AGENCY

SECRETARY/P.A. £2,250 p.a. First-class Shorthand Secretary of graduate or at least A-level standard to assist a well-known Company's Chairman. LEGAL SECRETARY £2,300 p.a. Age 30-plus. Good shorthand, with considerable legal experience, and the ability to undertake Solicitor's Clerk duties. Putney-based International Company. LEGAL SECRETARY £2,200 p.a. Our client, an SW1 Company, is seeking a young, efficient Shorthand Secretary with two years' experience. Good educational background preferred. Friendly colleagues. LEGAL SECRETARY £2,000 p.a. Smart young Legal Secretary (Litigation) is sought by W1 firm with modern offices. Interesting and varied work. Ring Kate Neale on 405 7201, open until 6 p.m.

GENERAL

required as Assistant to Executive Director. Duties to include co-ordinating flow of manufacturing, production, etc. between Editorial and Production Operations. Attention to detail, scheduling and ability to work on own initiative. Preferably 3 years experience of similar work necessary. Preferably publishing. The post carries an attractive salary, a weeks holiday and is based in London. Write for an application form to:

PUBLISHERS PROGRESS CO-ORDINATOR

George Robinson, THAMES & HUDSON LTD. 30 Bloomsbury Street, London WC1A 3QP.

There is nothing better than doing a job in a friendly and getting paid above the rest. Our is a worthwhile job and a good salary. Our work does not mean a 9-5 job. We are a friendly and we give comprehensive training. Reading, Writing, British and London areas.

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Top career offered for one or two bright individuals, with accountancy qualifications, who become Chartered Accountants and direct supervision of four other C.A.'s. Good salary and excellent office. Ring 01-335 3993.

LADIES—Fashion Importers require young lady 20+ for varied and interesting work in West End showroom. Typing ability preferred. Salary negotiable. 01-580 3945-7.

THE GANCE CENTRE, W.C.8. is looking for someone to run their 1974 shop. Good salary and benefits. Contact Erica Conroy, 436 0544.

WELL EDUCATED Young 'A' level women with secretarial qualifications, to assist in the management of a busy office. Ring 01-335 3993.

STUDENT GIRLS with and without typing for temporary office work. Please see Prospectus Form 0200 or 029 1331.

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SECRETARY/P.A. 1 Theatrical and TV Co. Market Bureau, 439 0200.

EXECUTIVE SECRETARY/ GIRL FRIDAY

Preferred age 25-30 years.

Salary in excess of £2,000 per annum.

Attractive, well-spoken and intelligent secretary with good shorthand and typewriting speeds, required by partner in firm of Stockbrokers. Applicants, who previously worked at Director level, must be capable of using their own initiative and be able to converse with clients. Experience in the use of an IBM Executive Typewriter would be advantageous.

If you feel that you have the necessary qualifications and wish to work in congenial surroundings, please telephone Lord Charles Churchill at 01-626 8915 or write to:

HALLIDAY SIMPSON & CO., RELIANCE HOUSE, 123-127 CANNON STREET, LONDON, E.C.4

marking envelope "Secretarial Vacancy".

SECRETARY

To join Mayfair-based property company. Responsible to Assistant Company Secretary. Applicants should have good shorthand speeds and be accurate typists. The department, headed by a Director, who is also the Company Secretary, deals in a wide variety of subjects and it is expected that the successful applicant will be able to work on her own initiative and be able to fit into a young team.

Salary negotiable depending on age (18-25 preferred) and experience.

Apply to Miss J. Maher, Taylor Woodrow Property Company Ltd., 18, Park Street, London, W.1. (Telephone 01-499 9221).

ROOM AT THE TOP SECRETARY TO LAW PARTNER

One of the partners in a leading firm of London solicitors needs a secretary. Legal experience preferable but not essential. Good shorthand and typing speeds required. Working conditions are pleasant in modern offices in the region of Holborn Tube Station.

A good salary (£2,000-ish) according to experience and ability goes with the job, as well as four weeks' holiday, L.V.s, and fringe benefits.

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PARTNER'S SECRETARY (MAYFAIR)

High salary, reviewed annually to match performance, profit sharing, L.V.s, other attractive fringe benefits. Life can be rewarding in an international firm of Chartered Surveyors if you are a Secretary with good skills, initiative and personality to deal with a Partner who expects only the best.

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PRIME MOVER AUDIO SECRETARY

20 plus

required for industrial manager of national property consultants to work with young, lively team in their Belgravia offices.

Good salary plus bonuses. Ring: Caroline on 235 0591

ATTRACTIVE SECRETARY

required immediately for managing director of company based in N.W.1. Applicant should be able to use her own initiative and deal with matters in the absence of the managing director. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 according to age and experience. Ring Celia King on 764 7722

MANAGEMENT CONSULTANT

Young Shorthand Secretary with at least one year's experience required for large Management Consultancy near St. Paul's, W.1. Good salary. L.V.s. Ring Janice Harvey, on 600 6424 ext 658 for details

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Be appreciated and enjoy better working conditions in a friendly, modern office. We are looking for a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

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Super T.V. Co. requires mature and experienced lady to work with a reputable on-going business. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

Major firm of Chartered Accountants, E.C.4, require a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

PART-TIME SECRETARY

Part-time secretary for a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

ESPIONAGE PROOF

To assist chairman of West End firm of Chartered Accountants. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

TEMPORARY P.A./SECRETARY

Public Relations officer of leading firm of Chartered Accountants. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

INTELLIGENT TEMPS

Are you bored with your temporary job? You would like challenging assignments where you will use your brain as well as your typewriter? We are looking for a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

ADVERTISING AGENCY - P.A./SECRETARY

Young firm of architects in West End. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

GRADUATE WITH SECRETARIAL SKILL

Part of a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

For a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARIAL

THE ROYAL FREE HOSPITAL RESEARCH SECRETARY

For the Department of Neurology. Interesting position dealing with the processing of EEG to the clinical neurologist. The successful candidate will be expected to manage the office and to be responsible for the department's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY/SHORTHAND TYPIST

Required to work for Professor O.C. Lead of the Department of Neurology. She will be expected to manage the office and to be responsible for the department's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY AND RECEPTIONIST

We are setting up new prestige offices in St. James's area for a small team conducting business on an international scale. We require a young Secretary and Receptionist. The successful candidate will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

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HOTEL/PERSONNEL

The Personnel Officer of an exclusive world-famous hotel in London. She will be expected to manage the office and to be responsible for the hotel's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

Bright, enthusiastic Secretary with good shorthand needed for busy, young Director of International Research Company. Varied, interesting work in friendly, informal atmosphere. Starting salary £2,000 plus L.V.s and bonus. Please ring Rosemary Alcock at 690 6886 to arrange interview.

SECRETARY

Bright, enthusiastic Secretary with good shorthand needed for busy, young Director of International Research Company. Varied, interesting work in friendly, informal atmosphere. Starting salary £2,000 plus L.V.s and bonus. Please ring Rosemary Alcock at 690 6886 to arrange interview.

KNIGHTSBRIDGE

Small design studio requires interested and determined Assistant to keep everything running smoothly. She will be expected to manage the office and to be responsible for the studio's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

Expanding West End Consulting firm, a hundred employees, requires a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

LIKE TO DO SOME GOOD WITH YOUR SECRETARIAL SKILLS

Young Charly in W.1. is looking for an Assistant Secretary for their Children's Aid. Sal. £1,700. Come and join us in the fight against deprivation and see 01-452 4278.

P.A./SECRETARY

Expanding West End Consulting firm, a hundred employees, requires a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

The Arts Council of Great Britain requires a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY/DRAWER

The Arts Council of Great Britain requires a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

ARE YOU A KENSINGTON LADY?

Are you a Kensington Lady? We are looking for a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

FOOD COMPANY

Food company protection director in West End. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

MEGICAL SECRETARIES

Magical Secretaries required by a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

GRADUATE WITH SECRETARIAL SKILL

Part of a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY

For a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

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For a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARIAL

BI-LINGUAL SECRETARY

UDT require a bilingual secretary to provide a full secretarial service to the Managing Director and his team in our European subsidiary company based at our offices at Eastcheap.

This is a small but expanding company responsible for European development and the position holds plenty of variety and scope for the right person. We are looking for an intelligent adaptable person who has completed a bilingual secretarial course using German and French. Experience would be useful but is not essential.

We offer excellent conditions including a salary of circa £2,100, plus L.V.s of 25p per day.

For further details, please telephone: Miss F. M. MacDonald, Group Personnel Services, UNITED DOMINIONS TRUST LIMITED, 51 Eastcheap, London EC3P 3BU. Tel: 01-623 3020

PERSONNEL SECRETARY

RCA Records require someone with undoubted secretarial skills who will, in addition, have the ability and willingness to involve herself in the administrative work of the department. She will be responsible for handling highly confidential information and for dealing with staff at all levels: in time she may be asked to assist in recruiting.

This individual should be in her mid-twenties, and able to become a member of the personnel team without lengthy training and sufficiently independent to devote herself to making a career in Personnel Administration.

Benefits include an excellent salary, three weeks' holiday, some travel, 30p luncheon vouchers and 37-hour week and discount on company products.

Please write to: The Personnel Officer, RCA RECORDS, 13-17 New Burlington Place, London W1. Telephone: 01-734 1176

Secretary to Director

A major world-wide Property Investment Company to the West End requires a Secretary for a Director. The successful applicant will be over 21 years of age and have a cheerful, capable personality to fit in with a young team of people in a small Mayfair office. Good salary, L.V.s.

Please telephone Miss Meghji on 01-499 9221, at Taylor Woodrow Property Co. Ltd., 18 Park St., London, W1Y 4AH for an interview.

SECRETARY/PUBLICITY ASSISTANT

The publicity manager of Macdonald Educational, is looking for an Assistant Secretary to help with the day-to-day running of the department. She will be expected to manage the office and to be responsible for the department's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

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For varied and interesting positions both temporary and permanent in the London area. Please telephone Simona Wheeler for an appointment on 274 6897.

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WHERE HAVE ALL THE TEMPORARY SECRETARIES GONE?

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REWARD £2,200 PLUS

For information leading to the capture of a dangerous criminal. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARY LISTEN

With shorthand you can command £1,800 or more at 21 plus, with this top secretarial Public Relations firm in W.2. Please listen on 999 9921 but do not speak

COOKERY MAO SECRETARY

needed by the Mao Housekeeping Co. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

LEGAL AND SECRETARY WANTED

For a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

THE ITINERANT SECRETARY

Will travel on the continent and in the UK. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

TEMPORARY SECRETARIES

Why limit your secretarial career to the office? We are looking for a young, energetic and ambitious girl to join our team. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

FRAGANCES ABOUND!

Plus temporary secretaries for a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

FRAGANCES ABOUND!

Plus temporary secretaries for a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

TV PRODUCTION SECRETARY

For a busy professional firm. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

SECRETARIAL

GRADUATE SEC./P.A.

FOR SMALL OFFICE. FLUENT (WRITTEN) SPANISH AND FRENCH. For consulting engineers, architect, etc. She will be expected to manage the office and to be responsible for the company's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

PERSONAL SECRETARY

With initiative required to work for Group Engineer. Interesting and varied work. The hospital is situated close to West End and Paddington BR and Underground stations.

Salary £1,880 rising to £2,240 a year depending on age and experience. Proficiency allowances payable for certain shorthand typing certificates.

Applications giving details of experience, names and addresses of two referees to Group Personnel Officer, St. Mary's Hospital, Praed Street, W.2.

EXECUTIVE SECRETARY

required by Partner to join small informal team running London office of international firm specialising in the sale and valuation of hotels.

This is a responsible post involving much contact with clients and calling for initiative and intelligent personality. Good educational and secretarial background essential. Salary to £2,350. Telephone 01-734 9017.

Royal College of Arts

Applications are invited from suitably qualified and experienced candidates for appointment as SECRETARY TO THE REGISTRAR.

of the Royal College of Arts and Design. She will be expected to manage the office and to be responsible for the college's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

BREAK INTO PUBLISHING

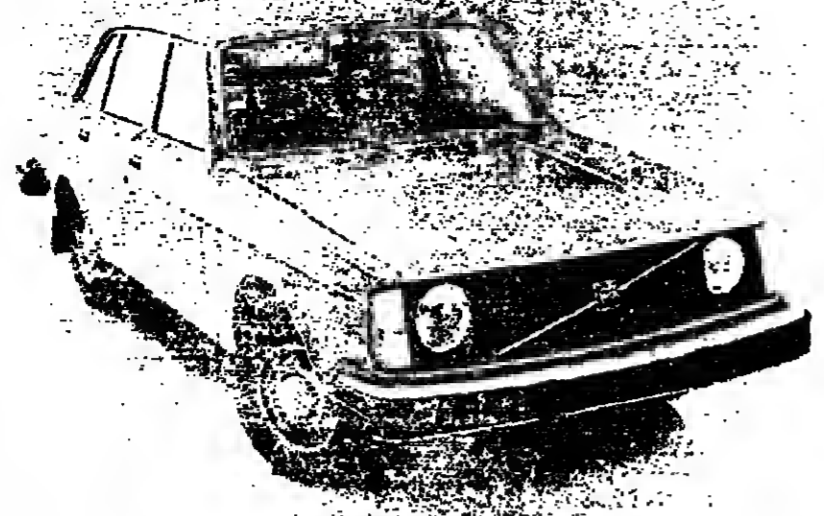
Large International Organisation in the West End seeks a bright young Secretary to work for the Editor of their monthly magazine. She will be expected to manage the office and to be responsible for the magazine's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

COMMUNITY DEVELOPMENT PROJECTS

Secretary needed by small community development project. She will be expected to manage the office and to be responsible for the project's telephone service. Salary up to £2,500 p.a. plus L.V.s. Ring Celia King on 764 7722

READING

Car entertainment guide



The Volvo 244 DL, one of the "new generation" range.

...of in-car entertainment... and tape players, has grown in the past five years that... ential buyer may be he... rather than be grateful... rmet. With literally dozens... this expanding business... but brand is difficult enough... several types of radio at... below £10 to more than... are cassette and cassette... track stereo and quadra... d. This article is an attempt... a simple guide to a com... for ears go back to before... but as late as 1947 it was... but only one car in a thur... By 1960, the figure... 0 per cent: now it is more... than 100 per cent. Tape... a recent, first appearing... years ago, but sales have... today two cars in five ar... a radio or a tape player... d the industry is confident... four years 65 per cent... one or both instruments... most type of radio is the... operated unit, where the... f stations is a matter of... f knobs. The more up-to... expensive alternative is the... radio. It is ideal because... has hardly to take its eyes... ad. Station tuners have... found automatically with... of a button. A variation... l that enables up to six... ve channels to be selected... e button.

has two programmes played through four speakers. The cassette is smaller than the cartridge and comes in four sizes, with total playing time of from 20 minutes to two hours. You can play either pre-recorded cassettes or make your own recordings; the tape can also be stopped and wound back, which is not possible with cartridge. Cassettes are also cheaper. Having tried several radios, and tape players recently on a car fitted out by Radiomobile, I would say that you get more for less what you pay for. Radiomobile's cheap, manual radio costs about £18, and is good. The more expensive sets certainly give better sounds. The same applies to tape players. Radiomobile equipment starts at just under £10 and goes up to £72 for the quadraphonic unit and £85 for a combined cassette player-stereo radio.

A word of warning. To the basic price of a radio or tape player must be added the cost of an aerial (£2.50 to £4.00); from £12.50 if electrically operated, a fitting kit (£7-50 to £6.50) and a fitting charge which may be £4 in £6 for the average saloon. So a £30 radio may cost between £40 and £45 by the time it is in the car. It is a waste of money fitting an expensive stereo system to a noisy old hanger. The amount of engine and wind noise of the average popular car is so great that it seriously affects the delicate piece of music. If your favourite listening is Mozart rather than Ray Conniff, my advice is buy a smooth, quiet car like a Jaguar, or listen at home.

But why have in-car entertainment at all? I can see two main benefits. The car radio can be used for traffic information, which might well affect your journey; secondly, it provides a pleasant background noise to while away the monotonous miles of motorway. Some people hold that in-car entertainment takes the driver's mind off his job, and is a source of potential danger. The answer, surely, is to use radios and tape players intelligently and in moderation. Excessive noise, or a radio talk calling for intense concentration, can obviously distract, but a piece of light music may soothe the driver and help him in concentration.

A new range of cars, representing an investment of £60m is announced today by Volvo. The six-cylinder 264

saloon and four-cylinder 244 saloon and 215 estate replace the 164, 144 and 145, which have been in production since 1968. The 200 series feature two new engines, both running on clean 93 octane fuel. The 2.7 aluminium V6 unit which powers the 264 has been built in northern France to a joint project involving the Swedish company and the French manufacturers Renault and Peugeot. On paper the unit is less powerful than the 2.0-litre four-cylinder engine it replaces. But the drop of 20 bhp to 140 is offset by better torque. Although it gives a lower top speed, Volvo says it will give improved acceleration in town driving. Fuel injection is standard. On a short drive at the Volvo test track in Sweden this week, I found the new engine smooth, quiet and flexible.

For the 240 models, the 1986cc push-rod unit has been uprated to 2.1 litres, with overhead camshaft. This involves an increase in bhp from 82 to 97 on the carburettor version, but the output of the new engine in fuel injection form has dropped to 123 bhp. The other main changes, which apply to the entire range, are a redesigned front suspension, in give better ride and handling, and the introduction of a more positive rack-and-pinion steering system in place of the recirculating ball method. Power assistance is standard on the 264; on brief acquaintance I found it admirably light but a little lacking in feel. The rear suspension has also been modified to improve road-holding.

Inside, the cars have new and more comfortable seats with "see-through" head rests in front, and the steering wheel has been angled away from the driver to give more thigh room and a better driving position. Externally, the cars keep basically the same body styles, except for a slanted front end which derives from Volvo's experimental safety vehicle. The 244 models are also a few inches longer than the 144s. All the cars are fitted with larger tyres. Volvo safety features such as the laminated windscreen, safety cage around the passenger area, and the split-drum split brake circuits are retained.

The four-cylinder range will be available to Britain before the end of the year. The 244 will start at £2,494, and the 245 estate at £2,790; that is about £300 more than the cars they replace. No prices have been fixed for the 264 models, which go into production in the autumn and will be imported into Britain in the first half of 1975.

Peter Waymark

New Volvo range

A new range of cars, representing an investment of £60m is announced today by Volvo. The six-cylinder 264

Motor Show Place

LANCIA IN LONDON

The following Lancia cars are in stock at present day prices: 2000 Coupe HF, Metallic Silver/Beige interior. List. 53 Coupe, Beige in Mirabello/Black PVC, Agnani Blue/Gold cloth interior and Verde Caffain/Brown PVC. All at list. 1800 Beta, Rosso Corsa Corsa Merone velour. Also Rosso York with Merone velour. Both at list. 1600 Beta, Lancia Blue/Brown velour interior. Also Rosso York/Brown velour interior. 1400 Beta, Verdi Caffain/Brown cloth. Orders now being taken for the new Lancia Beta Coupé. Brochures and price list available on request.

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MERCEDES BENZ AT SPECIAL PRICES. 2000 SLS, blue with bamboo interior, 1974, 1975, 1976, 1977, 1978, 1979, 1980, 1981, 1982, 1983, 1984, 1985, 1986, 1987, 1988, 1989, 1990, 1991, 1992, 1993, 1994, 1995, 1996, 1997, 1998, 1999, 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019, 2020, 2021, 2022, 2023, 2024, 2025, 2026, 2027, 2028, 2029, 2030, 2031, 2032, 2033, 2034, 2035, 2036, 2037, 2038, 2039, 2040, 2041, 2042, 2043, 2044, 2045, 2046, 2047, 2048, 2049, 2050, 2051, 2052, 2053, 2054, 2055, 2056, 2057, 2058, 2059, 2060, 2061, 2062, 2063, 2064, 2065, 2066, 2067, 2068, 2069, 2070, 2071, 2072, 2073, 2074, 2075, 2076, 2077, 2078, 2079, 2080, 2081, 2082, 2083, 2084, 2085, 2086, 2087, 2088, 2089, 2090, 2091, 2092, 2093, 2094, 2095, 2096, 2097, 2098, 2099, 2100, 2101, 2102, 2103, 2104, 2105, 2106, 2107, 2108, 2109, 2110, 2111, 2112, 2113, 2114, 2115, 2116, 2117, 2118, 2119, 2120, 2121, 2122, 2123, 2124, 2125, 2126, 2127, 2128, 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